

**Engagements with English in Japan:
Ideological Constitutions of the Language
and Its Speakers**

Misako Tajima

**A thesis submitted in fulfilment of the requirements for
the degree of Doctor of Philosophy**

**Faculty of Arts and Social Sciences
University of Technology Sydney**

2018

Certificate of Original Authorship

I certify that the work in this thesis has not previously been submitted for a degree nor has it been submitted as part of requirements for a degree except as part of the collaborative doctoral degree and/or fully acknowledged within the text.

I also certify that the thesis has been written by me. Any help that I have received in my research work and the preparation of the thesis itself has been acknowledged. In addition, I certify that all information sources and literature used are indicated in the thesis.

Signature of Candidate

Production Note:

Signature removed prior to publication.

Misako Tajima

Acknowledgements

First and foremost, I would like to express my sincerest gratitude toward my principal supervisor, Alastair Pennycook, for his ceaseless intellectual guidance, encouragement, and patience. Without his unwavering support, which was sometimes offered in a serious way but normally in a very amusing way (thank you very much Alastair for the ‘PhD tissues’ to wipe my tears away), I could not have completed this thesis. To pursue my studies with him was one of my long-held dreams and now I feel most honored to have fulfilled it.

My warm thanks also go to my co-supervisor, Emi Otsuji, for her constructive comments and consideration. Her insights into my data regarding language practices and ideologies in Japan were of great value. Her invitations to lunch or dinner with perfect timing also helped me survive this PhD journey. I will never forget the Japanese proverb ‘鬼の居ぬ間に洗濯.’ This proverb literally means ‘While the *oni* [= demon] is away, people will do the washing’: in a more familiar English translation, ‘While the cat is away, the mice will play.’ Emi and I often used this proverb while Alastair was abroad. Of course, when we gathered, we never failed to add, “Alastair isn’t an *oni* at all, though.”

I am also grateful to my alternate supervisor, Roslyn Appleby, and many other researchers at the University of Technology Sydney (UTS), such as Jacquie Widin, Keiko Yasukawa, Marie Manidis, and Terry Royce, who generously attended my conference presentations or provided very helpful feedback on my rehearsal. In particular, as an expert of gender concerns within the field of English language teaching (ELT), Ros often updated me on the related scholarly literature.

I benefited as well from the wider UTS community, including the Graduate Research School, which granted me a scholarship and travel funding; former fellow postgraduates and research students whom I met during my previous MA studies exemplified by Akie Hanazawa, Maria Harissi, Shoko Kuroki, Sumiko Taniguchi, and Hiroko Yamaguchi; former and current fellow research students, Mohammed Alanazi, Muhammad Aulia, Veronique Conte, Mai Duong, Akiko

Hiratsuka, Jieun Hwang, Ayumi Inako, Mayumi Iwata, Feifei Liu, Tara McLennan, Binh Nguyen, Dan Tam Nguyen, Natalia Ortiz, Marie Palmer, Suphinya Panyasi, Nhu Phan, Daniel Quyang, Ritsuko Saito, Nipa Sapa, Irna Sari, Shashim Sharma, Kathy Shein, Amina Singh, Vassiliki Veros, Sandris Zeivots, Zhen Zhang, and many others; former study group mates, Benjamin Hanckel, Bong Jeong Lee, and Laura Fortes; the visiting scholar from Ritsumeikan University, Hideyuki Taura, who generously shared with me his experiences as not only a researcher but also a former schoolteacher in Japan.

I would like to extend my appreciation to people outside UTS who directly or indirectly assisted my project. First, thanks must go to all my research participants, who offered me their precious time and valuable input. Second, I am very grateful to Chihiro Kinoshita Thomson at UNSW and members of the *benkyokai* (study group) initiated by her. Third, I am thankful to Vivienne Burgess for her editing work. Fourth, I am indebted to Kei Nakamura, Mamoru Morizumi, and Atsushi Iino, who were and still are my mentors in Japan. Fifth, I am appreciative of the moral support provided by my former colleagues at Seibi Gakuen Junior and Senior High School. They welcomed me every time I went back to Japan. Sixth, my thanks go to the publishing company, Sanseido, for allowing me to continue to be a member of the editorial committees for two approved English textbooks. Assignments given across the ocean served as a good reminder to me that I was still jointly responsible for Japan's ELT, although I occasionally found it tough to maintain my research-work balance.

Last but not least, I would like to express my heartfelt gratitude toward my family in Japan. They always wished me health and safety from a distance. Special thanks also go to my partner, whose easy-going and fun-loving nature has been crucial for this PhD journey. Chats with him about my project and research in general, and his views on language, enriched my thinking. I cannot imagine my days in Sydney being so delightful and meaningful without him. شكرًا (*Shukran*).

I would also like to acknowledge that some of the analyses and discussions provided in this thesis have been published during my candidature, and various aspects have been presented at conferences. A list of the publications that have informed the thesis includes:

Tajima, M. (2015). *EIAL toshite no 'nihon eigo' ron wo saikô suru* [Rethinking 'Japanese English' for EIAL]. In M. Imura & K. Haida (Eds.), *Morizumi Mamoru kyôju taishoku kinen ronshû: Nihon no gengo kyôiku wo toinaosu, yattsu no iron wo megutte* [Collection of academic papers in celebration of Professor Mamoru Morizumi's retirement: Questioning Japan's language education with special reference to eight objections] (pp. 345-354). Tokyo, Japan: Sanseido.

Tajima, M. (2016). *'Jissen toshite no gengo' kan ga WE ron, ELF ron ni motarasu shisa: Kyôkasho bunseki eno sasayakana teigen to tomoni* [Implications for the WE and ELF paradigms arising from the view of 'language as practice': A suggestion for textbook analysis]. *Ajia Eigo Kenkyû [Asian English Studies]*, 18, 18-42.

Tajima, M. (2018a). Gendered constructions of Filipina teachers in Japan's English conversation industry. *Journal of Sociolinguistics*, 22, 100-117.

Tajima, M. (2018b). 'Weird English from an American?': Folk engagements with language ideologies surrounding a self-help English language learning comic book published in Japan. *Asian Englishes*, 20, 65-80.

Table of Contents

Certificate of Original Authorship	i
Acknowledgements	ii
Table of Contents	v
List of Figures and Tables	viii
Abstract	ix
 Chapter 1 Introducing the Study	 1
1.1 What is this thing called English?	1
1.2 Broader research site: Japan	4
1.2.1 Problematizing the WE framework	4
1.2.2 Japan, a country where English is seldom used? Proposing the idea of engagement	7
1.3 Three immediate research sites	16
1.3.1 Self-help ELL books	16
1.3.2 Philippines-based Skype <i>eikaiwa</i> lessons	18
1.3.3 EOCL policies in Japan-based enterprises	21
1.4 Research questions and the significance of the study	24
1.5 Structure of the thesis	27
 Chapter 2 Locating the Study Theoretically	 30
2.1 Introduction	30
2.2 Language ideology theory	31
2.3 Rationale behind the multifaceted research project	35
2.3.1 Site-specific and multi-sited nature of language ideologies	36
2.3.2 Past multifaceted research projects on language ideologies	37
2.4 Epistemology of the study	42
2.5 Conclusion	49
 Chapter 3 Locating the Study Methodologically	 51
3.1 Introduction	51
3.2 Data collection	51
3.2.1 Rationale for the data collected	51
3.2.2 Self-help ELL books	55
3.2.3 Philippines-based Skype <i>eikaiwa</i> lessons	59
3.2.4 EOCL policies in Japan-based enterprises	68
3.2.5 Summary of all data	71

3.3	Data analysis	72
3.4	Translation issues	77
3.5	Ethical considerations	78
3.6	Contextual issues	79
3.7	Conclusion	81
Chapter 4	Engagements with English for Self-development	82
4.1	Introduction	82
4.2	Language learning as a leisure activity	83
4.3	English for self-development: More than pleasure and enjoyment	86
4.4	English for self-development: Neoliberal subjects	95
4.4.1	Neoliberalism and language learning	95
4.4.2	Backgrounds behind Ichigen's and Marufuku's EOCL policies	99
4.4.3	TOEIC as a surveillance mechanism	103
4.5	Conclusion	116
Chapter 5	Engagements with English for Male Gratification	120
5.1	Introduction	120
5.2	Commodification and consumption of English and ELT in Japan	121
5.3	Growth of Skype <i>eikaiwa</i> under neoliberalism	126
5.4	English for male gratification	130
5.4.1	Young Filipina tutors as 'a feast for the eyes'	130
5.4.2	Filipina tutors' voices	137
5.4.3	Differences from engagements with English based on <i>akogare</i>	139
5.4.4	Sex-mediated link between Japanese men and Filipinas	144
5.5	Conclusion	149
Chapter 6	Ideological Constitutions of the <i>Neitibu</i> as a Speaker of 'Correct English'	154
6.1	Introduction	154
6.2	Native/non-native English issues in the field of ELT	157
6.3	The <i>neitibu</i> as a speaker of 'correct English': The sellers' perspective	161
6.4	Struggle with prevalent language ideologies: The users' perspective	171
6.4.1	ELT in Japan and Thayne as a teacher	171
6.4.2	The English language and Thayne as a <i>neitibu</i>	174
6.5	Conclusion	181

Chapter 7 Ideological Constitutions of <i>Chantoshita, Kireina Eigo</i>	183
7.1 Introduction	183
7.2 Filipino tutors as speakers of ‘quasi-American English’: The providers’ perspective	184
7.3 <i>Chantoshita, kireina eigo</i> : The consumers’ perspective	194
7.4 Conclusion	207
Chapter 8 Concluding the Study	212
8.1 Introduction	212
8.2 Significance of the idea of engagement	212
8.3 Research questions 1 and 2	214
8.3.1 Engagements with English for self-development	214
8.3.2 Engagements with English for male gratification	218
8.4 Research question 3: The <i>neitibu</i> and <i>chantoshita, kireina eigo</i>	222
8.5 Research question 4: Implications of the study	225
8.5.1 Implications for foreign language education	225
8.5.2 Implications for language studies	231
Appendices	236
Appendix 1: Collated participant profiles	236
Appendix 2: Interview overview	240
Appendix 3: Information sheet	242
Appendix 4: Consent form	246
Appendix 5: Questionnaire	248
Appendix 6: Sample interview questions	250
References	252

List of Figures and Tables

Figure 1.1: Advertisement for a new suitcase	8
Figure 1.2: 'I LOVE YOU SO MATCHA'	9
Figure 5.1: Part of the tutor introductions on the RareJob website	131
Figure 5.2: Visual images of <i>eikaiwa</i> teachers	140
Figure 5.3: Part of the tutor introductions on the Gn Gn Eikaiwa website	140
Figure 6.1: Visual images of David Thayne	162
Figure 6.2: Front cover of the CB	167
Figure 6.3: Loud laugh at 'weird' English	168
Figure 6.4: Shock and anger at 'weird' English	168
Figure 6.5: "Could you call me Mr. Taxi?"	169
Figure 7.1: Part of the promotional materials on the Gn Gn Eikaiwa website ...	185
Figure 7.2: Part of the promotional materials on the Tenori Eigo website	186
Figure 7.3: Part of the promotional materials on the RareJob website	191
Table 3.1: Strengths and limitations of online texts and interview data	55
Table 3.2: Summary of the customer reviews	57
Table 3.3: Summary of the 10 providers	60
Table 3.4: Summary of the online or written data	71
Table 3.5: Summary of the interviewees	72
Table 6.1: Dead language and Thayne's alternative proposals	179

Abstract

This thesis explores the ideological constitutions of English and its speakers in Japan, drawing on language ideology theory. The theory, which originates from linguistic anthropology, views ideologies as people's thoughts, beliefs, and feelings about language rather than as top-down forces. The thesis therefore aims to examine how people engaging with English in Japan understand the language, and what language ideologies constitute or are constituted by their engagements with and understandings of English.

As research sites where people engage with English, the thesis focuses on self-help English language learning (ELL) books, Philippines-based Skype English conversation (*eikaiwa*) lessons, and English as an official corporate language (EOCL) policies in Japan-based enterprises. Through a lens of critical multimodal discourse analysis (CMDA), different types of data collected from these three research sites, such as the contents of the self-help ELL books, promotional materials produced by Philippines-based Skype *eikaiwa* providers, online customer reviews on the books and providers, and interview findings regarding EOCL policies are analyzed. By doing this, the thesis untangles the complicated intersection of people's engagements with English, what they think of the language and its speakers, and what kinds of beliefs and feelings they have toward them.

The findings suggest several important considerations. First, they show that my participants are involved in English or ELL far more divergently than what language use and language learning mean in the conventional sense. To further

explore this phenomenon, the thesis proposes two new ideas ('engagements with English for self-development' and 'engagements with English for male gratification'), asserting the need to reconsider the notions of language use and language learning. The findings also demonstrate that in the course of engaging with English or ELL, the participants conceptualize the language and its speakers in specific ways. The native speaker, for example, is often considered as someone who is qualified to judge whether particular English is 'correct' or not, based on his/her intuition. However, the findings simultaneously indicate that this sort of conceptualization is not fixed but rather is constantly negotiated; the notion of the native speaker is socially, culturally, and ideologically constituted through people's discursive practices, and the glorification of 'native English' is not absolute.

The thesis contributes to providing more comprehensive understandings of English and ELL by developing the idea of 'engagement' instead of utilizing the more traditional notions of 'use' and 'learning.' The thesis also advances the theorization of language ideologies within critical inquiries in language studies, helping usher in significant changes in both Japan's and the world's language education.