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- Using network analysis to explore factors moderating the implementation of a medication review
 service in community pharmacy
- 3

4 Background

5 One of the major challenges currently facing health care systems is the lack of translation of evidence-6 based services into routine practice of health care professionals. It has been suggested that evidence-7 based practices in health care can take on average 17 years to be implemented, and that only a small percentage of original research is finally translated into routine practice.^{1, 2} In the last decade 8 9 implementation science has focused on addressing this complex science-to-practice gap, through the scientific study of methods to promote the uptake of research findings into routine health care.^{3, 4} A 10 11 range of frameworks, theories and models have been developed in an attempt to understand the 12 complexity surrounding implementation. These include: (1) Process models describing or guiding the 13 implementation process through a number of implementation stages, (2) Evaluation frameworks 14 guiding the evaluation of the implementation success and (3) Determinant frameworks, classic 15 theories, and implementation theories describing and explaining influences on implementation outcomes.⁵ Widely known determinant frameworks such as the Consolidated Framework for 16 17 Implementation Research (CFIR) and checklists such as the Tailored Implementation for Chronic Diseases (TICD),^{6, 7} describe a core of implementation factors or determinants distributed across 18 19 different domains. They are hypothesised to moderate the implementation of evidence based services ⁸ and assume that there are relationships with implementation factors within and across domains.⁵ 20

Different nomenclatures (i.e. constructs, implementation factors, determinants of practice, determinants of implementation, etc.) are used to describe the elements that influence implementation, often creating confusion.⁸ In this paper, the term "implementation factor" is used to refer to any element that moderates, either positively (i.e. facilitator) or negatively (i.e. barrier), the

25 implementation of an evidence-based service.⁸ Researchers have identified barriers and facilitators in 26 numerous health care settings for the implementation of different health services and evidence-based innovations.⁹⁻¹⁵ These have usually been explored focussing on a limited number of implementation 27 factors, and assuming simple causal relationships.^{16, 17} This traditional way of identifying 28 implementation factors as either single barriers or facilitators may be considered simplistic as they 29 can often have changeable, pluralistic and even opposing meanings.¹⁸ Rather than linear relationships 30 31 between implementation factors, it is more plausible that several implementation factors across 32 different domains interact, making it difficult to determine and predict their cause and effect relationships.^{6, 7, 16} A systematic review of reviews aiming at synthesising the causes of the evidence 33 34 to practice gap in primary care settings concluded that despite their importance, interrelationships between implementation factors are usually not considered.¹⁹ It could be hypothesised that 35 implementation factors and their causal relationships can vary according to the particular 36 37 characteristics of an organisation, service being implemented and phase of the implementation 38 process. However, some fundamental implementation factors may be present across all services and 39 organisations.

40 The so-called 'science-to-service' gap is a common phenomenon across health care disciplines, 41 including pharmacy. Concurrently as the pharmacy profession, has a vision of being more patientcentred, there is some urgency to closing this gap.¹⁰ Evidence on the positive clinical, humanistic and 42 43 economic effects of professional pharmacy services has been generated, with promising results in improving patient care.²⁰⁻²⁶ Within these services, Medication Review with Follow-up (MRF) has 44 proven to be one of the most cost-effective community pharmacist-led interventions.^{20, 22, 25} However, 45 its broader implementation into routine practice of pharmacists is limited and a deeper understanding 46 47 of the factors affecting its large-scale implementation is needed. It has been suggested network analysis can assist in addressing this challenge.²⁷ To the best of our knowledge, no studies have 48 49 established the cause and effect relationships between implementation factors involved in an 50 implementation effort using approaches such as network analysis. Expanding the knowledge of these

causative relationships would greatly enhance the design of tailored strategies to ensure optimal
 implementation of programs, interventions and innovations such as professional pharmacy services.

This study aimed to explore the factors associated with the implementation of MRF in a community pharmacy setting in Spain. The objective was to examine how a network of implementation factors and the position of each factor within this network structure influenced service implementation. Cause and effect relationships between implementation factors were explored.

57

58 Methods

59 Study design

The current research used a mixed methods approach consisting of participant observation, semi structured interviews, collective discussion and document analysis alongside a 12-month
 effectiveness-implementation hybrid study.²⁸

63 Context and setting

64 There are approximately 22,000 community pharmacies in Spain, with an average of 2.4 pharmacists per pharmacy and an average of 2,117 patients per pharmacy.²⁶ Community pharmacies in Spain are 65 private health establishments of public interest, only owned by pharmacists (with a maximum of one 66 67 pharmacy per pharmacist). Furthermore, the state government controls the opening of new pharmacies and chain stores are not allowed.²⁹ In the last few years, the community pharmacy setting 68 69 in Spain, encouraged by official pharmacy professional organisations, is evolving towards the provision 70 of patient-centered services. Medication review with follow-up service has been prioritised for its implementation by professional organisations, as it has proven to improve clinical outcomes and 71 72 medication management, being a highly cost-effective intervention.²²

73 Innovation to be implemented: Medication review with follow-up service

Medication review with follow-up is a professional pharmacy service, where the pharmacist identifies patient's drug related problems in order to prevent and resolve negative clinical outcomes related to medicines. MRF consists of seven stages, through which the patient's pharmacotherapy is assessed and a care plan is produced.³⁰

78 Study participants

79 Pharmacists working in community pharmacies were enrolled in a national program for the implementation of MRF service.²⁸ Community pharmacies in each of the 11 participating Colleges of 80 81 Pharmacists in Spain were invited to participate. The criteria for the inclusion were: (1) Pharmacies 82 whose user population would include patients with an age equal or greater than 65, using 83 polypharmacy (5 or more medications, used continuously for at least 6 months) and (2) Pharmacies 84 whose owner expressed their desire to implement the MRF service and allowed pharmacist providers 85 to attend training for the provision and implementation of the service. Sample size was established at a maximum of 14 pharmacies per province, the maximum of pharmacies that a practice change 86 facilitator could support. This number was based on previous research.³¹ 87

88 Implementation strategy

The Framework for the Implementation of Services in Pharmacy (FISpH) a pharmacy discipline specific model adapted from previous implementation frameworks was used.³² It conceptualises the implementation of professional services through a number of implementation stages, ranging from exploration to sustainability. Across each stage of the implementation process, it describes three fundamental components of influence to be considered: implementation factors, strategies and evaluations.

95 Three researchers reviewed the CFIR framework, the TICD Checklist and the Core Implementation Components^{6, 7, 33} to identify the implementation factors relevant to the study setting (community 96 97 pharmacy) and the MRF service. Forty-three implementation factors were identified (Additional file 98 1). The implementation factors were categorised across four different domains derived from CFIR.⁶ 99 These domains were: (1) professional service (i.e. the characteristics of the innovation to be 100 implemented), (2) pharmacy staff (i.e. the characteristics of the individuals involved in the 101 implementation of the innovation), (3) pharmacy (i.e. the setting in which the innovation is 102 implemented) and (4) local environment (i.e. the local setting of the pharmacy in which the 103 implementation takes place).

104 Data collection

As a part of the implementation program, practice change facilitators (PCF) were used to facilitate the MRF service implementation at the pharmacies and for data collection. PCFs were selected and employed by the participating Colleges of Pharmacists, with the research team providing a job description which included a set of minimum requirements and a proposed interview structure for the applicants. The PCFs had to be graduates in pharmacy with professional experience in community pharmacy. They were required to know the MRF service protocol, have optimal communication and teamwork skills and appropriate bibliographic resources management skills.

Data collection was undertaken on-site in each participant pharmacy on a monthly basis by 12 practice change facilitators.³¹ A participant observation guide was designed based on the 43 implementation factors previously identified by the research team. ⁷ This guide was designed to allow PCFs to systematically identify and individually evaluate each pharmacy, identifying the implementation factors, operating as barriers or facilitators, and their probable cause and effect relationships. All PCFs used the same descriptive list and participant observation guide.

118 Prior to the start of the program, PCFs received specific training on the study processes and data 119 collection. The research team provided continuous training and feedback to the PCFs for the duration 120 of the study through face-to-face meetings. The PCFs were supervised through online meetings every 121 three weeks by the research team with their progress being monitored. PCFs made an initial visit to 122 their allocated pharmacies using the participant observation guide and independently interviewed 123 each participant pharmacist face to face in order to gain a deep understanding of relevant 124 implementation factors. Post visit, the PCF analysed the data collected, linked each implementation factor operating as barrier or facilitator with their probable cause and transferred the information into 125 126 a database. This process was undertaken individually for each pharmacy. One of the researchers (BPE) 127 reviewed the pharmacy data on a weekly basis for quality assurance purposes. Implementation factors 128 were coded on completion of the project by the same researcher (BPE). The coding and data were 129 checked by a second researcher (VGC) and differences resolved via discussion. Finally, researchers 130 validated and grouped together all the data from participant community pharmacies.

131 Data analysis and management

A network analysis to model relationships between implementation factors was undertaken using 132 NodeXL Pro.³⁴ Network analysis^{35, 36} allows the investigation of systems by representing them as 133 134 networks where entities (nodes) are connected by relationships (edges). In this study, implementation 135 factors are nodes, and edges represent the relationships (e.g. influence) between implementation 136 factors. Network analysis presents a potential approach of identifying the degree of implementation 137 factors' influence and associations, based on their centrality metrics and position within the network 138 (see Additional file 2 for metrics definitions their application to the study). Two independent network 139 analyses were performed, one based on implementation factors operating as barriers and a second 140 on implementation factors operating as facilitators. Networks characteristics including number of 141 nodes and edges, edge direction, maximum number of edges per node, graph density, connected 142 components, cause and effect relationships (determined by edge strength), size, reciprocity, centrality

measures (betweenness centrality, closeness centrality, eigenvector centrality, in-degree and out degree) were calculated to better understand the topology and function of the networks. For most of
 the visualizations, a Harel-Koren Fast Multiscale layout³⁷ was used.

146 Centrality measures such as in-degree, out-degree, closeness, betweenness and eigenvector are usually used to assess the importance of a node in a given network though different measures have 147 different meanings.³⁸ The details how each network measure is interpreted in this study is outlined in 148 Additional file 2. In the network visualization, the node size is proportional to closeness centrality 149 150 measure of the implementation factor. In addition, the colour of the edge indicates the direction of 151 the relationship (reciprocity). Dark blue arrows represent reciprocal cause and effect relationships and 152 light blue depicts non-reciprocal causal relationships. The thickness of the edges symbolises the weight of the relationship (edge strength). 153

154 The StaRI (Standards for Reporting Implementation Studies) recommendations have been followed.³⁹

155 Ethics

The project was approved by the Ethics and Research Committee of the Virgen de las Nieves University
Hospital in Granada, Spain (Approval number 13/C-11). A written information sheet was provided and
informed consent was obtained from the participant pharmacists.

159

160 Results

161 Study sample

The study was undertaken in 135 community pharmacies with 222 pharmacists being enrolled (MRF service providers). Of the 135 community pharmacies enrolled, 61.1% were located in an urban area, 21.4% in a semiurban area and 17.5% in a rural area. There was an average of 2.7 pharmacists (SD: 1.23) and an average of 1.9 (SD: 1.46) of other staff per pharmacy.

166 Networks compositions

167 The overall metrics for the extracted networks are presented in Table 1. The visualization of the two 168 network graphs including implementation factors (nodes) and the relationships (edges), is provided in 169 the Additional file 3. The centrality measures for each implementation factor for both networks are 170 represented in histograms in the Additional file 4. Both network structures show all implementation 171 factors were interconnected, implying great complexities on how the factors moderated the 172 implementation of the MRF service. A large area of blue, purple and green nodes tends to be located 173 in the centre of both networks, signalling implementation factors across different domains (i.e. 174 professional service, pharmacy staff, pharmacy, local environment) were closely interrelated and their 175 connections accounted for most of the existing links. In both networks, the graph density (0.2 for the 176 barriers network and 0.3 for the facilitators network) indicates the existence of dense networks, with 177 implementation factors being proximate to each other.

RIERS NETWORK	FACILITATORS NETWORK
43	42*
369	456
Directed	Directed
e 102	57
0.2	0.3
1	1
8.6 (7.4)	10.9 (7.8)
8.0	9.5
8.6 (6.3)	10.9 (6.0)
7.0	9.0
29.3 (47.5)	25.8 (29.4)
12.6	13.5
0.014 (0.002)	0.015 (0.002)
0.014	0.015
0.023 (0.011)	0.024 (0.010)
0.023	0.023
	43 369 Directed 102 0.2 1 8.6 (7.4) 8.0 8.6 (6.3) 7.0 29.3 (47.5) 12.6 0.014 (0.002) 0.014 0.023 (0.011)

178 Table 1: Networks' metrics

179

180 Implementation factors hindering the service implementation: Barriers

181 The implementation factors with highest overall centrality measures were *time, motivation,* 182 *recruitment, individual identification with the organization* and *personal characteristics of the* 183 *pharmacists.* These five implementation factors were identified as the most critical with similar scores 184 for closeness, betweenness, eigenvector and in-degree centrality properties.

The network with the most important implementation factors according to their closeness centrality scores (i.e. showing a great influence on other factors) is shown in Figure 1. Three of these implementation factors were in the domain 'professional service' (*time, recruitment* and *program methodology*), three were in the domain 'pharmacy staff' (*personal characteristics of the pharmacists, motivation* and *individual identification with the organization*) and two factors in the domain 'pharmacy' (*leadership* and *characteristics of the pharmacy*).

191 Figure 1. The 20% most important barriers as shown by high closeness centrality score.

192 There were additional implementation factors with high out-degree scores, which included: personal 193 characteristics of pharmacists and pharmacy, personal circumstances of the pharmacists, previous 194 experience in the provision professional services, workflow, leadership, complexity and individual 195 identification with the organisation. Based on their out-degree, these implementation factors seemed 196 critical, considering their direct influence on others (i.e. causing other barriers). A histogram of all the 197 implementation factors with their centrality measures is provided in Additional file 4. As both in-198 degree and out-degree centrality distributions follow power law trend, removing the top wellconnected nodes would result in removing the most critical implementation factors operating as 199 200 barriers (in-degree) and their causes (out-degree).

201

In this network, *Time* (i.e. the amount spent by the pharmacist in the provision and implementation
of the service) was the most critical implementation factor, as shown by all five centrality scores.
Based on degree centralities, *time* was a critical barrier as well as a cause for others. It was a factor

205 that also had a high closeness centrality, meaning that time had great influence on many other 206 implementation factors. Its high betweenness (which reflects the extent to which an implementation 207 factor acts as a bridge or gatekeeper, to control the influences flowing through it) suggests that 208 removing time (i.e. addressing time as a barrier) would disrupt the connections between other 209 implementation factors, reducing the disseminating influences on the network. The main causes 210 contributing to the lack of time were identified as workflow, characteristics of the pharmacy and 211 personal circumstances of the pharmacists (Figure 2). The weights of all the implementation factors 212 contributing to the appearance of the barrier time are presented in the Additional file 5 (Table 1).

213 Figure 2. *Time* as a barrier: All causes.

Three hundred and sixty-nine different cause-and-effect relationships between implementation factors were identified. Forty-eight of these accounted for more than 60% of the total amount of interrelationships identified (Figure 3). The most important cause and effect relationships (indicated by the edge strength) were: *workflow-time (102); characteristics of the pharmacy-time (57); personal characteristics of the pharmacists-motivation (56); time-motivation (52); personal circumstances of the pharmacists-time (47); personal characteristics of the pharmacists- external support (46); personal characteristics of the pharmacists- recruitment (46).*

Figure 3: The 20% most important cause and effect relationships (edge strength).

222 Implementation factors facilitating the service implementation: Facilitators

The implementation factors with highest centrality scores were *motivation, individual identification with the organization, beliefs, adaptability, recruitment, external support* and *leadership.* These seven implementation factors appeared important within the network according to the following measures: closeness, betweenness, eigenvector, in-degree and out-degree centrality properties. The network in figure 4 shows the most important implementation factors with high closeness centrality score for this network. A histogram of all the implementation factors with their centrality measures is provided in Additional file 4. The domains including these implementation factors were 'Professional service',
'Pharmacy staff' and 'Pharmacy'.

Figure 4. The 20% most important facilitators as shown by high closeness centrality score.

Of the factors with highest closeness centrality score, two belonged to the domain 'professional service' (*adaptability* and *recruitment*), four factors in the domain 'pharmacy staff' (*motivation*, *individual identification with the organization, beliefs* and *personal characteristics of the pharmacists*) and one in the domain 'pharmacy' (*external support*).

236 Motivation (i.e. interest and enthusiasm shown by the pharmacy staff when implementing the service)237 was the most important factor operating as a main facilitator for the successful implementation of the238 MRF service. The main factors contributing to motivation were: *external support, individual*239 *identification with the organization, beliefs, personal characteristics of the pharmacists, knowledge,*240 *observability* and *recruitment* (Figure 5), accounting for the 60% of the causes. The weight of all the241 causes contributing to the appearance of the facilitator *motivation* is presented in Additional file 5.

242 Figure 5. *Motivation* as facilitator: All causes.

243 Four hundred and fifty-six different cause-and-effect relationships were identified. Fifty-two of these 244 accounted for 50% of the total number of interrelationships identified (Figure 6). The most important cause and effect relationships (according to edge strength) were: external support-motivation (57); 245 246 characteristics of the pharmacy-structure (42); location of the pharmacy-demographics (40); external 247 support-knowledge (39); motivation- knowledge (38); personal characteristics of the pharmacists-248 knowledge (37); motivation- individual identification with the organization (34); individual 249 identification with the organization-motivation (31); motivation-recruitment (31); GPs' knowledge and 250 beliefs- network with GPs (29); previous experience with GPs / other healthcare professionals- network with GPs- (26). 251

252 Figure 6. The 20% most important cause and effect relationships (facilitators' edge strength).

253

254 Discussion

Network Analysis is a technic widely used to model relationships between entities ^{40, 41}. It has been applied in numerous disciplines including pharmacology, sociology, psychology, construction, economics, and engineering amongst others . Nevertheless, network analysis has successfully proven to be valuable in identifying important implementation factors moderating the implementation of a MRF service and the critical interactions underlying those factors.

260 The measures of centrality for the whole network and for individual implementation factors can be 261 utilised to make relative comparisons of their importance. A combination of closeness centrality, 262 betweenness centrality, eigenvector centrality, in-degree and out-degree were used to establish the relative importance of each implementation factor.³⁶ According to these measures, motivation and 263 264 individual identification with the organisation seemed critical factors in both hindering and facilitating the MRF implementation, supporting their dynamic nature described previously.¹⁹ The centrality 265 266 measures allowed not only the identification of critical factors for the implementation of a MRF 267 service, but also identifying causal relationships between them, responding to the call in the literature to address this evidence gap.¹⁹ This type of research seems fundamental for the advancement of the 268 269 pharmacy profession, as it can facilitate the development of tailored strategies for the implementation 270 of professional pharmacy services.

271 Implementation factors hindering the service implementation: Barriers

272 Interestingly, the barriers' network had only one component, with no subgroups of implementation 273 factors isolated within the network. This suggests that all implementation factors were 274 interconnected, reflecting the complexity of their interrelationships. The network exhibited high 275 density, signalling that implementation factors were interrelated, well connected and highly 276 influenced each other.⁴² 277 In this network, five implementation factors were identified as the most critical for service 278 implementation according to a range of centrality measures. Lack of *Time* appeared as the most crucial 279 and important implementation factor, with high closeness, betweenness, eigenvector and in-degree 280 centrality properties. It was shown to be highly influenced and frequently caused (as shown by the 281 high edge strength) by workflow, characteristics of the pharmacy and personal circumstances of the 282 pharmacists. To assist a more effective implementation programs, tailored strategies need to be developed to address these critical causes.¹⁹ For example, a PCF could, with the support of the 283 284 pharmacy staff, provide a predefined workflow, which would then be adapted to each specific 285 pharmacy. Redesigned workflows with structured and organized tasks have successfully been tested 286 in pharmacy, releasing staff for service provision and even allowing their specialisation as service providers.⁴³ Setting priorities and goals in regards to work performance and outcomes, monitored 287 288 through key performance indicators, should be considered. This could also contemplate the 289 assignment of individual specific patients to other co-worker when a service provider is absent 290 (personal circumstances of the pharmacists). The addition of a specific computer used only for the 291 provision service or a change in the pharmacy infrastructure (characteristics of the pharmacy), with 292 investment and maintenance costs, need to be contemplated if professional services such as MRF are to become part of usual practice.^{13, 44} This aligns with previous research conducted in Australia, in 293 294 which the pharmacy layout appeared critical to support service implementation.⁴⁵ The layout currently 295 used by many pharmacies is designed for medicines dispensing and does not easily accommodate 296 service provision. For example, some participant pharmacies did not have a private consultation room, 297 which in other pharmacies appeared to promote more optimal workflow and facilitated the provision 298 of the service. Nevertheless, implementation factors operating as barriers with high in-degree scores 299 (such as recruitment, motivation or time) may have many different causes. These may represent 300 barriers which are more complex and difficult to overcome. This finding highlights that appropriate 301 multi-faceted strategies are needed to overcome the challenge of effective implementation, reflecting 302 its multifactorial nature.8

303 Lack of motivation, a critical implementation factor which also had a high out-degree (i.e. major cause 304 for the appearance of other barriers), appeared to be caused by lack of time and by personal 305 characteristics of the pharmacist. These findings are not surprising and align with previous research, 306 suggesting a potential link of personality traits with certain professional roles. A study conducted in 307 Canada, aimed at investigating relationships between personality traits (according to the Big Five 308 Inventory, BFI) and the uptake of advanced practice opportunities by pharmacists. The authors found 309 a positive relationship of extraversion, agreeableness and openness with the provision of advanced 310 pharmacy services.⁴⁶ A recent study conducted in New Zealand, aimed to explore whether BFI 311 individual characteristics of graduating pharmacy students were associated with engagement in 312 patient-centred pharmacy services. Findings also suggested participants with higher scores on 313 conscientiousness, agreeableness and extraversion had a greater interest to engage in patient-centred pharmacy roles.⁴⁷ It is now common practice for employers in many industries to identify the 314 315 personality profile of their employees, in order to assign more appropriate tasks to each member of 316 their staff. A similar concept could be applied in pharmacy, with those pharmacists scoring higher in 317 personality traits associated with better people interaction, being allocated to service provision. 318 Previous research has stressed more emphasis should be put on selecting practices and providers that 319 are most motivated to deliver services.⁹ Training delivered to service providers before and during the 320 implementation effort also needs to incorporate an element of motivation towards service 321 provision.⁴¹ However, stablishing an environment that facilitates employees' self-motivation might be more effective long-term.48 322

In addition, patient *recruitment* was an important barrier caused by 28 different implementation factors (as shown by its high in-degree). These included a perception of patient distrustfulness (*patients' knowledge and beliefs*); the pharmacist was apprehensive to undertake an interview with the patient (*personal characteristics of the pharmacists*); a lack of time allocation to service offering and provision (*time*); or inappropriate skills when communicating with patients during service offering (*communication with patients*). Nevertheless, these results align with findings from a systematic

review which identified recruitment and retention was the most reported barrier for the implementation of evidence-based interventions.⁹ Another systematic review also found a high influence of patient acceptance, demand and resistance on the implementation of innovations in community pharmacy settings.¹⁵ Authors recommended the development of more comprehensive stakeholder engagement strategies to increase patient awareness and acceptance of services through emphasis of intended benefits.¹⁵

335 High out-degrees were observed for some implementation factors, which indicated these highly 336 influenced the appearance of many different barriers. The impact of some unmodifiable factors (i.e. 337 personal characteristics of pharmacists and pharmacy, personal circumstances of the pharmacists) and 338 workflow have already been discussed. However, there were further implementation factors subject 339 to be considered. The position and centrality scores of the implementation factor *complexity* indicated 340 the difficulty perceived by pharmacists with the innovation to be implemented. Complexity is frequently reported in the implementation science literature as a hindering factor.¹⁵ The 341 342 implementation of innovative and complex services such as MRF, require significant reorientation on 343 the traditional role of pharmacists and reflects a clear paradigm shift from existing practices. These 344 results align with a recent adaptation of the CFIR to pharmacy, which suggested less complex or multifaceted services seem to be more easily implemented than more complex ones.⁴⁹ Therefore, the 345 346 balance between the implementation effort and its relative added value should be carefully assessed 347 in advance. This could also influence another relevant implementation factor, previous experience in 348 the provision of services. Providing a service over time not only allows to build up experience and expertise, but also its adaptation over time. Despite MRF being one of the pharmaceutical services 349 350 defined in the Spanish National Strategic Consensus for implementation of pharmaceutical care, its 351 broader implementation is limited, mainly due to lack of government funding.

The commitment, involvement and responsibility of the pharmacy owner or manager towards implementing the MRF service seemed crucial (i.e. *leadership*). Effective *Leadership* that supports

354 implementation is a critical concern in the health care literature, with implementation and leadership theories emphasizing its importance in supporting implementation efforts.⁵⁰ Particularly in pharmacy, 355 it has been described as a key factor to ensure continuity of service delivery.⁵¹ It has been suggested 356 effective *leadership* is required to create the appropriate organizational culture and climate for the 357 adoption of the service.⁸ Effective leaders should be proactive, knowledgeable, supportive, and 358 perseverant with the implementation effort. ⁵⁰ Previous research shows favourable *leadership* has 359 360 been stablished by: (1) taking ownership of the implementation effort once the service has been 361 adopted, (2) prioritisation, (3) continuous monitoring and feedback through regular staff meetings 362 and (4) rearranging the workflow to release the service provider from other duties in the pharmacy 363 and allow service provision (Workflow). An alternative strategy would be to nominate an internal champion in the pharmacy to act as an implementation leader.^{6, 52} Individual identification with the 364 365 organisation related to how each pharmacy staff perceived the organization (i.e. pharmacy) and their 366 commitment and alignment to its strategic direction. This individual identification can affect the 367 willingness of the pharmacy staff to fully engage in implementation efforts or even provide the service. 368 Although there is limited evidence on the impact of this implementation factor in healthcare settings including¹⁵ community pharmacy, it has been suggested it should be considered when evaluating the 369 370 influence of implementation leaders on implementation efforts.

371

372 Implementation factors facilitating the service implementation: Facilitators

The facilitators network also had a high density with one single component, suggesting that the implementation factors within this network were also interconnected. The most critical factors could be clearly identified using a combination of centrality scores. Some of these (e.g. *motivation*, *recruitment* and *individual identification with the organisation*), also appeared to have the highest centrality scores in the barriers network. These findings support the hypothesis that implementation factors are a dynamic concept, operating as both barriers and facilitators depending on the
 implementation context.⁸

380 Causative relationships between implementation factors operating as facilitators were explored. For example, the high motivation amongst service providers seemed to be mainly caused by external 381 382 support (i.e. measure to which a pharmacy receives the external support required for practice change), 383 individual identification with the organization, beliefs (i.e. attitude and importance given to the service 384 implementation by each staff), personal characteristics of the pharmacists, knowledge (i.e. training 385 and knowledge on the provision of the service), observability (i.e. level up to which the pharmacists 386 perceive the benefits of providing the service) and recruitment. Reinforcing all these causative factors 387 thrugh tailored strategies might be a key for successful implementation. In this study, an intensive 388 initial training was provided by the research team before the beginning of the implementation effort. This was complemented with and ongoing training and support by PCF, through various methods 389 390 which included individualised on-site, telephone and videoconference support and group workshops 391 with other implementers. PCF also provided continuous reinforcement and feedback on the service's 392 progress and outcomes, increasing its observability and staff beliefs. This reflects one of the many roles PCFs adopt to support and coach the pharmacist through the implementation effort.^{53, 54} It is 393 394 worth mentioning the relevance of *adaptability* (i.e. level to which the service has been adapted to or 395 modified, to cover the needs of the local environment in which the service is being implemented) and 396 how adaptations to the service protocol were made to facilitate its implementation. Service 397 adaptation is given high relevance in the literature and has been described as essential to ensure the long-term sustainability of evidence-base interventions.^{55, 56} However, there is uncertainty on how 398 399 adaptation and fidelity (i.e. the degree to which an intervention or program is delivered as intended) 400 should be balanced. Many services come in packages with clear guidelines on how they should be 401 provided, but do not always address the issue of adaptation and modification to the implementation context, which allows maximum implementation and sustainability.⁵⁷ Although adaptation and 402 403 fidelity appear to be opposing concepts, they can be applied simultaneously.⁵⁷ The importance of

fidelity relies on the capacity to deliver a service following a consistent approach, and it is associated with better program outcomes.¹⁶ Identifying essential core components of the service may provide an opportunity to adapt it to the local context in which it is implemented, without compromising its effectiveness.⁵⁸ In this study, PCF closely monitored the fidelity of the service to ensure its main core components were being delivered.

409

410 Limitations

The data collected in this study was highly dependent on the identification of implementation factors by PCF. Although they were pharmacist who were trained on implementation theory, models, and evaluation methods, most of them had not performed this role previously. To minimise this limitation appropriate management structures were employed and the data provided on a weekly basis was systematically analysed.

The analysis did not allow to relate implementation factors to specific pharmacies or pharmacists. Additionally, it may be hypothesised that the influence, type, frequency and number of implementation factors may vary depending on the stage of implementation and service to be implemented. Finally, implementation factors related with the external context (e.g. policy, legislation, economic climate) were not considered in this study. Future research could address these issues.

422

423 Conclusion

424 Network analysis has been proven to be a useful analytical technique to be used in identifying
425 networks of implementation factors moderating the implementation of a medication review service.
426 Relationships between implementation factors were complex, with most implementation factors

427 being interrelated. Motivation and individual identification with the organisation seemed critical 428 factors in both hindering and facilitating the service implementation. Results from this study can 429 inform the development of implementation programs and strategies to promote wider and faster 430 implementation of professional services in pharmacy.

431

432 **Declarations of interest**

433 None.

434

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- 442 List of abbreviations
- 443 BFI: Big Five Inventory
- 444 CFIR: Consolidated Framework for Implementation Research
- 445 FISpH: Framework for the Implementation of Services in Pharmacy
- 446 MRF: Medication Review with Follow-up
- 447 PCF: Practice Change Facilitator

448 SD: Standard Devi

449 TICD: Tailored Implementation for Chronic Diseases.

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451	Acknowledgements
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