

# **Capacity Permit Trading Scheme, Economic Welfare and Energy Insecurity: case study of coal industry in China**

## **Abstract**

Cutting the overcapacity in coal industry is a current critical issue in China and is a matter for the world. However, inappropriate capacity cut policies may induce huge fluctuations of energy price, creating a threat to energy security and even economic stability. This paper discusses a capacity permit trading scheme to minimize the compliance cost of production capacity cut in China's coal industry, and estimates its benefits. Based on China's coal industry, we propose the operational details of capacity permit trading scheme. The capacity permit trading scheme is analogous to an emission trading scheme and an individual tradable quota system. By examining the changes in the benefits, dynamics and firm behaviors in the permit trading, this paper constructs a simple partial equilibrium model to illustrate the effectiveness of production capacity permit trading scheme. The results demonstrate that the permit trading scheme will generate overall positive social welfare as well as reduce firms' cheating incentives, which is likely to undermine policy initiatives in China due to the institutional structure of hierarchical governance. Moreover, the more diversified the firms in terms of compliance costs, the higher the social welfare gains and the trade volume there will be. This paper demonstrates that permit trading scheme is feasible and beneficial in achieving the capacity cut target in China.

**Key words:** Overcapacity; Individual Transferable Quotas; Permit trading scheme; China; Coal;

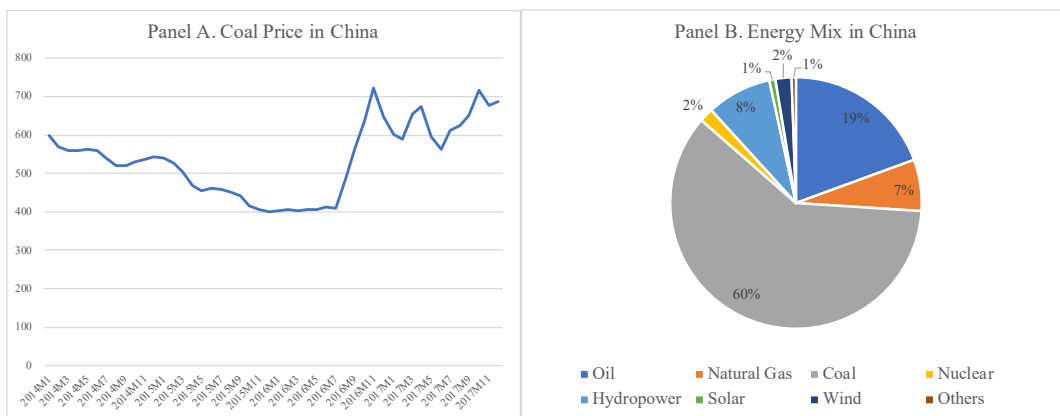
## **1. Introduction**

While the overcapacity issues in China had happened in the early 2000s, the transition to ‘New Normal’ economic development model creates a renewed and unprecedented challenge: the weakening China’s demand for the traditional energy products may be permanent due to the lower economic growth than that in history. Overcapacity in China’s coal industry appeared in 1998 for the first time. Since 1998, China’s coal sector has already experienced a period of overcapacity and severe capacity control policy. The capacity control policy disappeared soon after 2003 when China faced high demand for coal, although the discrimination and thus elimination of small coal mines are continued (Hao et al., 2015; Shi, 2013, 2009). However, in 2016, the capacity control policies were reinstalled in a number of ways, and more badly, the policy was reversed due to unintended consequences (Shi et al., 2018).

The capacity cut policy and its implementation in the China’s coal industry could have significant implications on energy security, energy transition and economic growth. Proper implementation of the capacity cut policy will not only save economic costs, but also can enhance energy security, facilitate energy transition and minimize welfare loss. Capacity cut in coal sector will reduce the heavily coal dominance energy mix in China (Figure 1) and create the space for the transition to more eco-friendly renewable energy. A low carbon energy mix is a key aspect of energy security (Li et al., 2016; Yao and Chang, 2014).

Meanwhile, one of the major problems for the current coal capacity cut policy is huge fluctuation of coal price, evidenced by a dramatic increase in price of coal in 2016 (Figure 1). Even worsen, the price fluctuation in some provinces are more significant than the national average (Shi et al., 2018). These higher coal prices reduce the affordability of coal, a main indicator of energy security (Li et al., 2016; Yao et al., 2018; Yao and Chang, 2014). The increased energy price volatility also threatens food and economic stability (Cheng et al., 2019; Taghizadeh-Hesary et al., 2019, 2016).

Figure 1. Stylized Facts in China’s Energy Market



Notes: Panel A reports the China’s benchmark coal price of Bohai-Rim Steam-Coal Price Index (BSPI) from 2014 to 2017. The price is measured by RMB. Panel B reports the energy mix of China in 2017. Source: (CEIC, 2019)

As alternatives to the current command and control policy, a capacity permit trading and other market instruments for the capacity cut are believed to able to reduce price volatility, and thus facilitate “energy transition” (Shi et al., 2018; Taghizadeh-Hesary and Yoshino, 2019). For example, with revenue from selling production capacity, the closed mines now can afford to start alternative business, such as renewable energy projects, so

they can have smooth transition away from fossil fuel production activities.

How to introduce a market mechanism which ensures economic stability and energy security into the current policies is a real challenge that the Chinese policy makers are facing. The Chinese government leadership aspires to use market instruments ([18th Central Committee of the Communist Party of China, 2013](#)). The State Council's policy in capacity cut in the coal industry that was issued in February 2016, also set market mechanisms and by law-based controls as basic principles (State Council, 2016a). However, most of the existing policy of cutting overcapacity, or capacity cut, is based on the command and control method (State Council, 2016a, 2016b). Even the state council have required the use of market mechanisms, the common instruments that government used to address the overcapacity are still fiscal and financial ones such as policies on tax, accounting, land administration, debt restructuring, and bankruptcy reorganization (State Council, 2016a, 2016b).

The current discussions on market mechanism for controlling the overcapacity are either non-academic (Song, 2016) or lack of operational details (NDRC et al., 2016a, 2016b). Among a few studies on overcapacity issues in China (Li et al., 2017; Yuan et al., 2016; Zhang et al., 2019, 2017), there is no discussion on how to set a market mechanism in addressing the over-capacity issues. Only Shi et al. (2018) briefly mentioned the need to introduce capacity permit trading and other market instruments to control capacity or facilitate “energy transition”.

To fill this gap, the first objective of this paper is to specify how a permit trading scheme could be introduced to manage capacity control. We take China's coal industry as an example and present the operational details of the permit trading scheme, including the definition of trade boundary, the scope of producers, determination of total allowed production, the initial allocation of permits and trading of the permits. Based the proposed permit trading scheme, this paper further constructs a single period partial equilibrium model to theoretically illustrate how the capacity permit trading scheme can facilitate the capacity cut. In particular, we investigate benefits of the permit trading scheme compared to the traditional command and control methods in terms of social welfare maximization, and examine how the firms change their behaviors due to the introducing of the permit trading scheme.

The study has both academic and policy contributions. The major academic contribution is investigating the impact of applying a well-established market mechanism to a brand-new area, the overcapacity control case. We show such a market instrument is a feasible solution to improve the economic welfare and ensures economic stability and energy security in the process of capacity control. A companion work of Shi et al. (2019) provides the empirical evidence of welfare gains when introducing the trading scheme in China's coal industry.<sup>1</sup> This paper complements it by providing a more general theoretical

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<sup>1</sup> Shi et al (2019) also provides a discussion on a detailed applicable design of a permit trading scheme for China's coal mining industry. To avoid redundancy, we do not report the design here.

foundation as well as simulation results. Based on our model, we are allowed to further trace out the firm behaviors and discuss the government intervention in the permit trading. Given China's dominant role in the production of coal, steel, cement and a few other products, a market instrument incapacity cut policy and its effectiveness will even reduce volatile prices in the global coal markets. The study can also inform policy debates in sectors with excess capacity in other countries, such as fisheries, agriculture (Guan et al., 2009), forest (Lee and Jang, 2012), infrastructure (Haralambides, 2002), steel (OECD, 2015) and automobiles in other countries.

The remainder of this paper is organized as follows. Section 2 reviews over capacity policies in China and proposes the operational details of permit trading instrument. Section 3 describes the theoretical model, followed by simulation results in Section 4. The last section concludes with policy implications.

## **2. Capacity control in China and the permit trading scheme**

### **2.1 Addressing overcapacity: Current policies in China**

Overcapacity generates externalities, such as investment waste, low economic efficiency, delay of low-carbon energy transition and barrier for industrial upgrading (State Council, 2013; Yuan et al., 2016). With the presence of overcapacity, the market is equilibrium at prices that are lower than the level that firms can sustain. In perfect competition, the market can rebalance through exit of some bankruptcies. However, in the real world, particular in the developing country like China, there is significant amount of non-market factors, such

as competition among government at different levels and different regions for economic growth, which lead to the difficulty to declare bankruptcy. As a result, the self-exit in the perfect market may not happen and thus the central government tends to intervene the market by designating target of capacity cap, or in other way, overcapacity cut (Lin et al., 1998; Lin and Tan, 1999).

The Chinese government has paid significant attention to production capacity issues in the past decade, and the policy has been gradually transited from ‘Promoting Industrial Structure Adjustment’ in 2005 (State Council, 2005) to ‘eliminate backward production capacity’ in 2010 (State Council, 2010). After the global financial crisis and subsequent ‘new normal’ growth period, the previous capacity policies were found to be insufficient to address the surplus capacity issues and thus the policies become more aggressive. In 2010, the State Council required to further strengthen the elimination of backward production capacities and specific targets for more than ten key industries, including coal, steel, power generation, cement, and so on (State Council, 2010). In 2013, the Chinese government officially targeted overcapacity in industries such as steel, cement, and alumina in the name of supply-side reforms (State Council, 2013). In early 2016, the steel industry and coal industries were further highlighted by the State Council on the overcapacity issues (State Council, 2016b, 2016a). Cutting overcapacity in the coal and steel industries is highlighted on the central government's reform agenda since their overcapacities are believed to be harmful for the further macroeconomic development in

China.

Command and control tools are the dominant instruments to enforce the capacity cut policy in China. In the early days, policies were mild and thus the environmental and technical standards were the main tools to reduce capacity. However, since the overcapacity cannot be solved by increased standards, harsher command and control tools are proposed. For example, in 2016, State Council clearly stated that no steel project is allowed to increase capacity, regardless the technology level and production will be reduced through voluntary actions, merger and acquisition, relocation and international capacity cooperation and transfer (State Council, 2016b). In the February 2016, the State Council issued its policy to cut up to 1000 Mt of production capacity in the coal industry in 3-5 years from 2016. The State Council policy further declares that there will be no approval of new projects or renovation projects that will increase capacity, or approval of increasing capacity in the next 3 years from 2016. The policy also limits the working days in coal sector from 330 to 267, which is equivalent to cutting the nominal capacity by 16 percent (State Council, 2016a). Given the occasional need of the new project, the government requires project developer to conduct replacement, that is all new production capacity in the coal industry must be offset by closing down of existing capacity (hereafter 'capacity credit') (NDRC et al., 2016b, 2016a).

The prevailing command and control method to enforce the capacity cut policy will incur significant efficiency loss. The past experience has demonstrated that market



instruments, such as Individual transferable quota (ITQ) in the fisheries and cap and trade in emission trade scheme (ETS), could do better than the command and control method. First proposed by (Dales, 1968), the use of ITQs was first seen in ‘pollution quotas’, which are now widely used to manage carbon emissions from power utilities. For both air and marine resources ITQs use a ‘cap-and-trade’ approach by setting annual limits on resource exploitation (TAC in fisheries) and then allowing trade of quotas between industry users (Chu, 2009). The first ITQ systems were put into effect in Iceland, New Zealand and the Netherlands, and later expand rapidly to eighteen countries to manage several hundred stocks of at least 249 species (Arnason, 2005; Chu, 2009; McCay et al., 1995; Yandle and Dewees, 2008). More recently, the most famous application of the cap and trade scheme is the carbon trading scheme. The purpose of cap and trade is to create a market price for emissions or pollutants that did not previously exist and address possible negative externalities. The goal is to offset any negative environmental damages that are not represented as costs in the production process. The neoliberalism believes the profit-driven market mechanisms can lead to more innovative and efficient environmental solutions than those devised and executed by states (Mansfield, 2004a, 2004b). ITQs have been proved to be effective in preventing collapses and restore declining fisheries despite controversies exist (Acheson et al., 2015). Most of the studies find that the EU emission trading scheme helps achieve the emission reduction (Anderson and Di Maria, 2011; European Commission, 2012; Meleo, 2014).

The Chinese government has decided to introduce market instruments to its capacity control policy as the current target for overall capacity is similar to the cap in an emission trade scheme. According to current economic system reform agenda set at the Third Plenary Session of the 18th Communist Party of China (CPC) Central Committee in November 2013, the current reform will strengthen the decisive role of the market in allocating resources ([18th Central Committee of the Communist Party of China, 2013](#)). In its August 2016 notice (NDRC et al., 2016b), the government agencies encourage local governments to set trade platforms for the capacity credits trading.

However, there is a lack of operational design and thus the market mechanisms have not been worked well. Even there are capacity replacements in the power generation sector (Yuan et al., 2016), the capacity credit is not transferable across the regions. While the central government agencies have allowed capacity credits that are generated from closing down of coal mines, or voluntary writing off capacity, to be traded across regions (NDRC et al., 2016b, 2016a), the management of the transition of credits has not been specified. Besides, the existing trading platform, such as that in Shanxi (Shanxi Provincial Economy and Information Commission, 2015), only supports the private trade, auction, but does not support exchange trade.

## **2.2 A permit trading scheme to manage overcapacity: An example in China's coal industry**

We propose to use a permit trading scheme with permanent cap to facilitate capacity cut. In this proposal, the government should set a permit trading scheme that is similar to ITQs and ETS. However, there is one significant difference. The production cap is on stock, differing from the cap in fishing and emission trading for which cap is often set annually and is on flow. Nevertheless, the cap concept remains the same. Under the capacity permit trading scheme, the production capacity is standardized as tradable individual capacity permits (ICPs) and the total number of allowable ICPs can be set by the government.

In particular, our proposed permit trading scheme in the coal industry can be briefly described as follows: The regulator, namely the NDRC, sets a total allowable production capacity (TAPC), or the capacity cap. Over time, the central government can reduce the TAPC, and thus achieve capacity cuts by enforcing a discount on ICP generation. For example, each one unit of closed capacity will be assigned less than one unit of permit.

The TAPC is then denominated in small standard tradable units, called individual capacity permits (ICP). Given that the capacity of a coal mine is often denominated in tons, for the convenience of trade, the minimum transaction of ICPs can be prescribed as 1,000 tons/year. The ICPs can be generated through the closing down of existing coalmines or through the writing off of operating mines' capacity. Once generated, the ICPs, will no longer be bundled in the amounts that they were when they were generated and can be

traded in small quantities, such as one ICP.

Firms can purchase ICPs to increase their production capacity from firms that reduce production capacity which generated ICPs. This standardized ICP allows capacity quotas that are generated from any single closed mine to be sold to many buyers and one buyer to buy a bundle of ICPs from many sellers, thereby improving the matching efficiency in supply and demand.

The central government, through its designated agency, can buy back or sell the ICPs in the secondary market in order to cope with price volatility and other changes in response to new market development. This price control mechanism is similar to the Federal Open Market Committee (FOMC) operations in monetary policy, and is particularly important for capacity cutting since the product under control is normally the intermediate goods for other sectors. The flexible TAPC allows the government to monitor price changes without change of policies themselves.

The selling of ICPs could be either from the government's previous purchase or through an addition issue, which is equivalent to adjust the TAPC. The change in the TAPC is desirable as demonstrated in the case of capping total energy consumption. In 2014, China set a ceiling on primary energy consumption for the first time starting from 2017: the State Council allocated a 5.0 billion tone coal equivalent cap among provinces ([State Council, 2016c, 2014](#)). The frequently changes of policies and regulations, as happened in the coal

industry in 2016 and 2017 (Shi et al., 2018), will damage government's creditability and undermine confidence of investors.

Considering the cost effectiveness of measurement, reporting and verification (MRV), the provincial government can be tasked to measure and verify the ICPs, which must follow a national standard and be registered to a national agency (the Register). The Register will report the ICPs in detail.

The trading platforms can take any form, anywhere. The sellers can publish information regarding available ICPs on any platform. Buyers and sellers are free to trade ICPs in any form, including bilateral negotiations (over the counter, OTC) and exchange-based trading. However, both the buyers and seller must report their prices to the Register when transferring the title of the ICPs. The Register then can publish the ICP prices.

Ultimately, the trading platform could be institutionalized as an exchange, which could be virtual, whether or not the trades are conducted publicly or anonymously. The ICP trade could also be conducted through current environmental exchanges. Exchange-based trading will minimize the search costs for both buyers and sellers. Since the cap and permit are permanent, a future market could be developed in which third party players, such as financial players and professional traders, may also be allowed to participate in the ICP markets so as to increase the liquidity of the markets which is a foundation for reliable price signals (Shi et al., 2016).

At least two additional benefits could be generated from our proposed permit trading scheme. On the one hand, such a market instrument allows firms and regions turn their overcapacity cuts into revenue and thus encourage them to implement the cap more seriously. In the current regulatory model, the local government that follows command will have no benefits from cutting overcapacity and thus lack of incentive to implement the policy strictly. In contrast, in the permit trading scheme, the regions that cut capacity can benefit by selling their ICPs, which will compensate some financial losses. Take the region as a whole, the permit trading scheme policy can also smooth the shocks to different regions.

On the other hand, the permit price provides an indicator of the level of overcapacity cut and the government can adjust capacity permit to achieve targeted prices without change regulations as they are doing now. For example, the Chinese coal industry has suffered from U-turns in capacity cutting policy in 2016, which not only create shocks to the industries, but also damage government's creditability (Shi et al., 2018). This price control mechanism is analogues to the Federal Open Market Committee (FOMC) operations in monetary policy, and provides an additional instrument for the government to intervene the product market. Due the nascent status of the proposal, there is no theoretical study of how the proposal may impact firms, and this study is dedicated to investigate some direct impacts.

### 3. The Model

In this section, we construct a single period partial equilibrium model to theoretically illustrate the impact of such a permit trading scheme. We extend the model built by Montgomery (1972) to the scenario of overcapacity cutting. In particular, we investigate benefits of the permit trading scheme compared to the traditional command and control methods in terms of maximizing the social welfare, and examine how firms' behavior changes due to the introducing of the permit trading scheme.

Consider the following problem of cutting overcapacity: In a certain region there is one type of overcapacity goods, which is fixed in location and produced by a number of independent, profit-maximizing firms. The prices of the inputs of these firms are also fixed due to the competitiveness of the market structure. These firms are represented by a set of integers,  $I = 1, \dots, n$ .

In the absence of capacity regulation, each firm is profit maximizing without the output constraints. Consider a typical single product firm  $i$ , the firm-specific revenue function can be written as:

$$G_i(y_{i1}, \dots, y_{iR}, q_i),$$

where  $(y_{i1}, \dots, y_{iR})$  denotes the inputs firm  $i$  purchases to produce the output at the capacity level of  $q_i$ .  $G_i$  is concave and twice differentiable as a standard production function. The cost function has the following form:

$$\sum_{r=1}^R p_r y_{ir}.$$

It represents the product-specific cost of purchasing a vector of inputs  $(y_{i1}, \dots, y_{iR})$ .

The firm's problem then will be

$$\pi_i = G_i(y_{i1}, \dots, y_{iR}, q_i) - \sum_{r=1}^R p_r y_{ir},$$

where  $\pi_i$  is the profit of firm  $i$ ,  $p_r$  is the market price of inputs  $y_{ir}$ . Without the production cap set by government, we define  $(\bar{y}_{i1}, \dots, \bar{y}_{iR}, \bar{q}_i)$  by

$$G_i(\bar{y}_{i1}, \dots, \bar{y}_{iR}, \bar{q}_i) - \sum_{r=1}^R p_r \bar{y}_{ir} = \max_{y_{ir}, q_i} [G_i(y_{i1}, \dots, y_{iR}, q_i) - \sum_{r=1}^R p_r y_{ir}].$$

The bundle of  $(\bar{y}_{i1}, \dots, \bar{y}_{iR}, \bar{q}_i)$  is the optimal production plan Firm  $i$  chooses after adjusting for the benefits and costs.

Now we consider the case in which the firms must adopt the production cap  $q_i^*$  and subsequently adjust its inputs in order to obtain the maximum profit under a fixed level of capacity. In this scenario, at the beginning of each period, the government imposes the production quotas on the firms. These quotas are denoted by a vector  $Q^* = (q_1^*, \dots, q_n^*)$ . The initial value of quotas can be determined based on the historical capacity of each firm or the economic and environmental goals the government aims to achieve. Essentially, the problem of cutting overcapacity is to minimize the economic cost given the production quota constraints.

With the capacity regulation, for each firm  $i$ , we can define the new production plan



$(\tilde{y}_{i1}, \dots, \tilde{y}_{iR}, \tilde{q}_i)$  by

$$G_i(\tilde{y}_{i1}, \dots, \tilde{y}_{iR}, \tilde{q}_i) - \sum_{r=1}^R p_r \tilde{y}_{ir} = \max_{y_{ir}} [G_i(y_{i1}, \dots, y_{iR}, q_i^*) - \sum_{r=1}^R p_r y_{ir}].$$

The bundle of  $(\tilde{y}_{i1}, \dots, \tilde{y}_{iR}, \tilde{q}_i)$  is the optimal production plan adjusted for the benefits and costs, conditional on the capacity constraints  $Q^* = (q_1^*, \dots, q_n^*)$ . It is worth to point out that, in order to achieve the capacity reduction, government will set the quota  $q_i^*$  lower than the unconstrained production level  $\bar{q}_i$ . Therefore, after optimally adjusting for the production plan,  $\tilde{q}_i$  will equal to  $q_i^*$ .<sup>2</sup>

The cost of firm  $i$  to adopt the production cap is defined as the difference between its unconstrained maximum of profit and its maximum of profit with production constraint.

That is,

$$F_i(q_i^a) = [G_i(\bar{y}_{i1}, \dots, \bar{y}_{iR}, \bar{q}_i) - G_i(\tilde{y}_{i1}, \dots, \tilde{y}_{iR}, \tilde{q}_i)] - \sum_{r=1}^R p_r (\bar{y}_{ir} - \tilde{y}_{ir}),$$

where  $q_i^a = \bar{q}_i - \tilde{q}_i$  represents the production cut target due to the regulation. Based on the equation above, we decompose the cost of adopting production control into two parts: the change of gross income from altering the output vector and the change in costs from setting the production at a non-optimal level.

After differentiating the equation, we can show that

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<sup>2</sup> In other words, it should be aware that production capacity in this model is different from technical capacity, which is constant in short term. Since production capacity is tradable and has a price, profit optimal firm will always produce up to the capacity to avoid waste of resource. Therefore, in the model, production is equal to the production capacity.

$$\frac{dF_i(q_i^a)}{dq_i^a} = \frac{\partial G_i}{\partial q_i^a}$$

It indicates that the variation of firms' profit is a function of the quantity of production cut,  $q_i^a$ . Besides, the concavity of  $G_i(y_{i1}, \dots, y_{iR}, q_i)$  implies the convexity of  $F_i(q_i^a)$ . In conclusion, without the permit trading scheme, the profit-maximizing firms have to minimize the compliance cost  $F_i(q_i^a)$  subject to the quota. Moreover, if  $G_i$  is concave, it follows the conditions under which  $\sum_{r=1}^R F_i(q_i^a)$  is minimized are the same as the condition under which the total economic cost to firms of production controls is minimized. Given the high compliance cost for firms to meet the capacity targets, one straightforward strategy the firms may adopt is to cheat or misreport. This is particularly important for the capacity cut issues in the country like China, where the regulation cost is relatively high due to the geographical and governance reasons. Meanwhile, the capacity control is usually associated with a price surge of the product under regulation, which provides the extra incentive for the firms to violate the capacity control policy. This cheating behavior is a critical issue in the capacity cut since it directly leads to the failure of production reduction policy.

To illustrate the cheating problem in the traditional command and control method, we specify the cheating process into our model. At each period, the firm  $i$  may choose the amount of  $c_i$  to cheat. At the same time, it also runs into the risk of getting punishment. The expectation of the cheating cost is  $D_i(c_i)$ , which is also a convex function in the real

world since the probability of getting punishment increase disproportionately with the increase in quantity of cheating. In sum, the problem of firm  $i$  becomes:

$$\min_{c_i} [F_i(q_i^a, c_i) + D_i(c_i)]$$

Note that the idiosyncratic cheating cost can be regarded as the mean of the penalty distribution, which is subject to the location of the firms and the regulation cost of the local government.<sup>3</sup> Besides, because of the existence of cheating, the quantitative target of capacity cut set by the government is not necessary equal to the real amount of production reduction of each firm. Therefore, we may denote the real quantity of the capacity cut as  $\hat{q}_i^a$ , where for each firm,

$$\hat{q}_i^a = q_i^a - c_i.$$

This cheating behavior is a critical issue in cutting the overcapacity in China since it directly leads to the failure of meeting the policy target. In the extreme case that all the firms are facing the zero cheating cost, the output level of regulated products will surge back to  $\bar{q}_i$ , which means that there is no effective production reduction happening in the market. Combined with the efficient loss, those are two major issues in the traditional command and control method.

To resolve the above issues, we introduce the permit trading scheme for the production

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<sup>3</sup> The cheating cost can also be viewed as the product of the probability of getting caught and the penalty value.

control problem. Under the permit trading scheme, the capacity reduction quantity (capacity permit) can be traded at unit level freely across the different firms. The price of the capacity permit is determined by the supply and demand condition in the market. As a result, the problem of firm  $i$  becomes:

$$\min_{x_i, c_i} [F_i(q_i^a, c_i, x_i) + p_x x_i + D_i(c_i)],$$

where  $p_x$  is the market price for the capacity permits and  $x_i$  is the permits firm  $i$  trades.

In the permit trading market, we have the market clear condition:

$$\sum_{i=1}^n x_i = 0$$

The market is said to be equilibrium if there exists a nonnegative price  $p_x^*$ , such that  $x_i$  and  $c_i$  solves the firm's problem under the market clear condition, given the policy target of  $q_i^a$ . The strength of the permit trading schemes relies on the equalizing the marginal compliance cost across different firms. The economic benefits are immediately achieved by minimize the cost for each firm. Permit trading scheme may also mitigate the production cheating since it offers an additional channel to alleviate the compliance cost.

It's worth to point out that the permit trading scheme also help to control the price of the products under regulation, which is another critical issue in the capacity cut problem. As mentioned above, to cut the overcapacity, the government must set the production cap to each firm. However, in the real world, quantifying the appropriate quantity of quota for each firm is extremely difficult. Wrongly assignment of the capacity quota may

immediately lead to the dramatic fluctuations of product prices, and instability of the industries that utilize the regulation product as the intermediate goods.

In the permit trading scheme framework, we may further introduce the extra selling or buying window from the government, to control the seasonal patterns or huge fluctuations of product prices. The idea is that although the real demand of products is hard to be captured by central government, which generates the great uncertainty of products price, the permit price in the trading market is a good indicator of the demand of products. The government may intervene the ICP market by selling or buying extra permits in the market to stabilize the price. It offers an instrument from quantitative control to price control without compromising the integrity of public policy.

#### **4. Simulation results**

In this section, we experiment the simulation of the permit trading scheme. Without loss of generality, we illustrate the results in the context of two firms.<sup>4</sup> In order to investigate how firms' behavior changes due to the introducing of the permit trading scheme, we specify the firm's decision of adopting cheating behavior in the firm's problem. As a result, we assume the firm's problem have the following form:

$$\min_{c_i, x_i} [A_i (q_i^a - c_i - x_i)^{\alpha_i} + B_i c_i^{\beta_i} + p_x x_i],$$

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<sup>4</sup> The simulation results can be easily extended to more firms' cases.

where  $q_i^a$  is the production reduction target set by the government on the firm  $i$ . It is exogenous in this model.

For each firm  $i$ , it solves the following first order problems:

$$A_i \alpha_i (q_i^a - c_i - x_i)^{\alpha-1} = p_x$$

$$A_i \alpha_i (q_i^a - c_i - x_i)^{\alpha-1} = B_i \beta_i c_i^{\beta_i-1}$$

The above minimizing problem is subject to the market clear condition in the permit trading scheme:

$$\sum_{i=1}^n x_i = 0.$$

In a word, each firm has three instruments to achieve the capacity cut:

First, firms can achieve the production cut by simply changing their production plans. The cost of this instrument is reflected by  $A_i$  and  $\alpha_i$ . It is convex due to the convexity of  $F_i$ , so that  $\alpha_i$  is also bigger than one. Since this channel does not rely on the cheating and the trade across different firms, we denote the cost of it as the direct compliance cost.

Second, they may cheat or misreport, and  $c_i$  represents the quantity of products misreported by the firm  $i$ . The corresponding cheating cost is governed by  $B_i$  and  $\beta_i$ , which represents the mean value of the penalty distribution. The cost function is convex so that  $\beta_i$  is greater than one. The rationale of this setting is that the probability of firms being caught increases dramatically with the increase of the cheating volume.

Third, after introducing the permit trading scheme, the production reduction target

imposed on each firm can be further achieved by trading the capacity permits. The cost of this behavior is subject to the price of the permit,  $p_x$ .

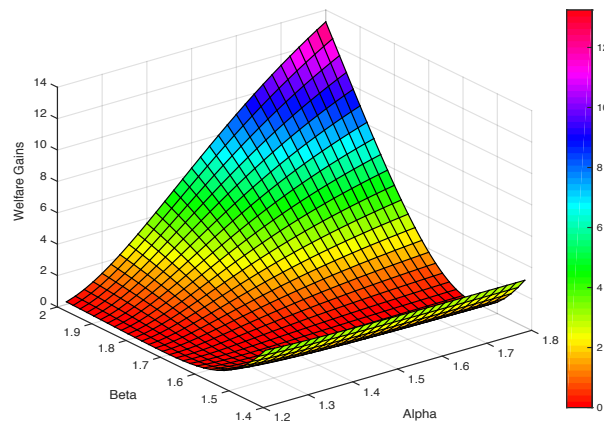
In what follows we illustrate the results of the permit trading scheme by assuming both firms have the same amount production capacity to control,  $q_1^a = q_2^a = 10$ . Furthermore, to fix the idea, we set Firm I has the firm-specific structure which the parameter centered as  $(A_1, \alpha_1, B_1, \beta_1) = (1, 1.5, 1, 1.7)$ , and Firm II as  $(A_2, \alpha_2, B_2, \beta_2) = (1, 1.4, 1, 1.6)$ . We set  $A_i = 1$  and  $B_i = 1$  for the simplicity, and letting the  $\alpha_i$  and  $\beta_i$  to govern the costs of the changing of production plans and cheating respectively. To demonstrate trading, we impose the heterogeneity for two firms. As the benchmark case, we assume firm I has higher average direct compliance and cheating costs, so  $\alpha_1$  is bigger than  $\alpha_2$  and  $\beta_1$  is bigger than  $\beta_2$ . We set  $\beta_i$  bigger than  $\alpha_i$  due to the fact that the cheating cost grows normally much faster than the direct compliance cost.

Note that because of the data limitation, it is extremely difficult to estimate the real cost function of the direct compliance and cheating cost. To deal with this issue, in the following simulation parts, we adopt the different levels of relative direct compliance and cheating costs to explore the basic characteristics of the permit trading scheme. More specifically, while holding  $\alpha_2$  at 1.4 and  $\beta_2$  at 1.6, we vary  $\alpha_1$  from 1.2 to 1.8,  $\beta_1$  from 1.4 to 2.0 to approximate the different relative direct compliance and cheating cost function. While the magnitude of simulation results is subject to the above values we pick, the relationship between variables can shed light on the essential features of the permit trading scheme.

#### 4.1 Welfare gains in the permit trading

To assess the dynamics of benefits of the permit trading schemes, we first examine the welfare gains by adopting the permit trading scheme, given different direct compliance and cheating costs of Firm I. Welfare gains are obtained by calculating the difference between aggregate social welfare with and without the permit trading scheme. All the values of welfare gains are positive in Figure 2, which indicates that, even with the existence of cheating channel, we can still improve the firm's welfare by introducing the permit trading scheme. Moreover, in this case, the welfare gain depends on the structure difference between the two firms. When the firms are identical, there will be no welfare gains by trading.<sup>5</sup> However, if the firms have considerable heterogeneities, a substantial welfare gain will be achieved, which is revealed by the peaks in Figure 2.

Figure 2. Welfare gains by adopting the trading scheme



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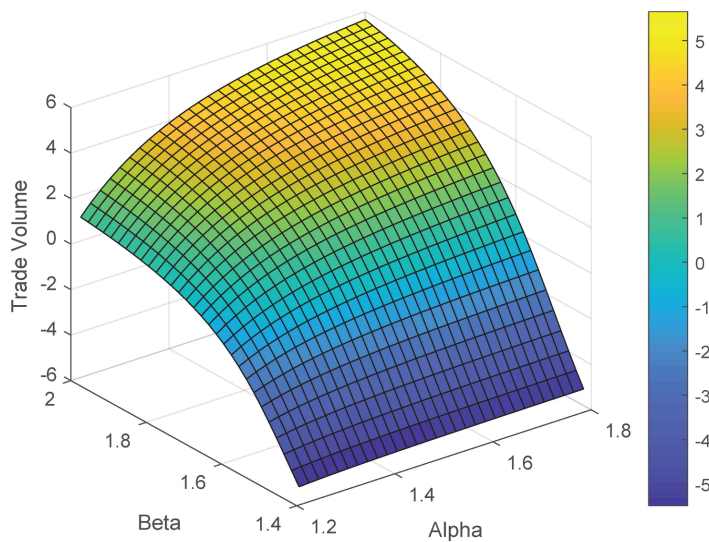
<sup>5</sup> Note that we set the compliance and cheating cost fixed for Firm II, holding  $\alpha_2$  at 1.4 and  $\beta_2$  at 1.6.



#### 4.2 Trade volume in the permit trading

Figure 3 shows the trade volume of capacity permits. Positive values represent permit buying of Firm I, and negative values represent selling. Figure 3 reveals that permits purchasing is a positive function of total compliance costs. In particular, when Firm I is less efficient in terms of direct production reduction, it tends to buy more (or sell less) permits. Meanwhile, when Firm I is facing a higher cheating cost, it also tends to buy more (or sell less) permits. Notably, the sign of permits purchasing of Firm I depends on relative total compliance costs between two firms. Again, when there is no trading between two firms, there are no welfare gains by adopting the trading scheme, which can be verified by zero values in Figure 3.

Figure 3. Trade volume when adopting the trading scheme



### 4.3 Firms' behaviour changes in the permit trading

A question of considerable interest is how the firm's behavior changes due to the introducing of the permit trading scheme. In particular, we focus on the impact of the permit trading scheme on the firm's cheating behavior. To answer this question, we compare the cheating volume of two firms. Figure 4 reveals the dynamics of the aggregate cheating reduction with the different levels of direct compliance and cheating costs. The aggregate cheating reduction represents the change of cheating volume due to the introducing of the permit trading scheme.

Figure 4. Aggregate cheating reduction when adopting the trading scheme

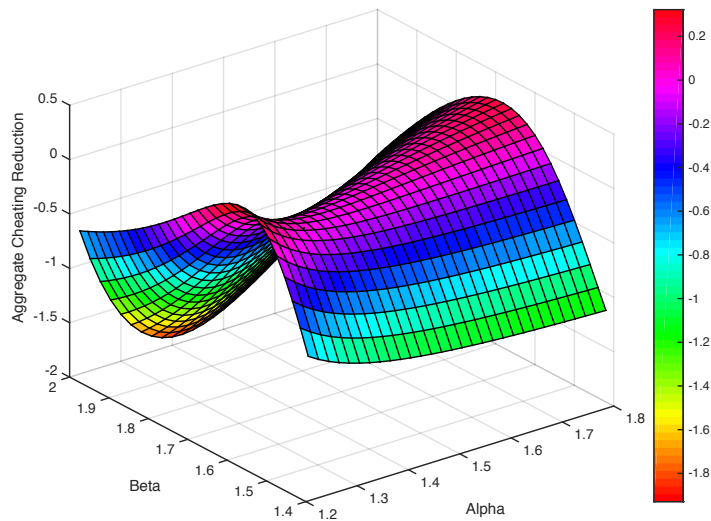


Figure 4 reveals some interesting results. First, in most of the cases, the permit trading

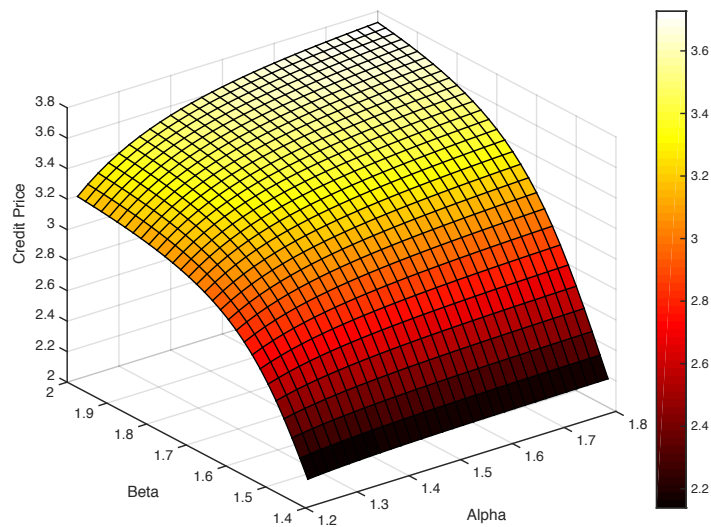
scheme helps to mitigate the cheating, which is shown by the considerable fraction of negative values in Figure 4. It further indicates that the permit trading scheme benefits the accomplishment of the production reduction target. Second, Figure 4 also documents some positive numbers. The rationale is that, in some extreme circumstances, the firms may sell the permits in the market, and at the same time cheat more to offset the permits loss. However, this is not an issue when we introduce the permit trading scheme in practice due to the negligible size of the limited positive values. Moreover, this dishonest behavior can also be easily avoided by imposing the special regulation on the abnormal permit buyers in the market.

#### ***4.4 Permit price in the permit trading***

Figure 5 reveals the dynamics of permit price. Again, permit price is a positive function of the direct compliance and cheating costs. It indicates that when firm I suffers from the higher compliance cost, it has higher benefits from the permit trading, and therefore drives up the price. One point deserves further highlight is that capacity cut is usually associated with raising products prices, which can be inferred by the quota price revealed by the permit trading schemes. Based on the design of our permit trading scheme, the government can intervene the market by buying and selling the extra permits when the product price surges. In other words, the government can set the ceiling price to stabilize the market price. Note that stabilizing energy price plays a vital role in achieving energy security since it ensures the affordability of

energy price in the process of capacity cut and mitigating price volatility that is damaging to the economy.

Figure 5. Permit price



#### ***4.5 Permit trade with the price ceiling***

Figure 6 reveals the market equilibrium results of the permit trading scheme with a price ceiling set by government to stabilize the product markets. To illustrate the idea, we set the ceiling price as 3.6, which is around 10 percent up quantile of permit prices among all the experimental scenarios. In other words, when the market price is higher than this value, the government sells the production permits to stabilize the price. This mechanism is particularly important since the product under control is normally the intermediate goods

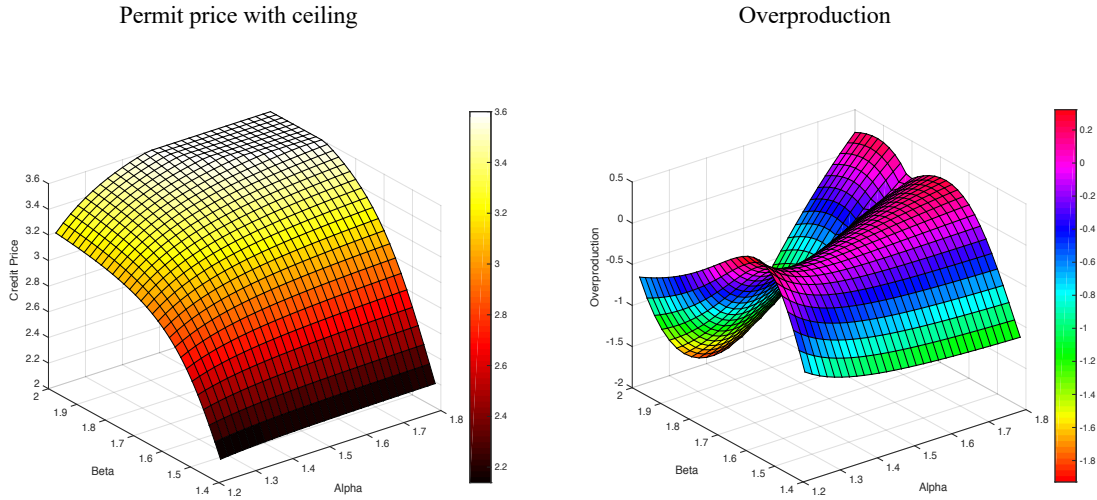
in the other sectors.<sup>6</sup>

The left panel in Figure 6 shows the dynamics of permit price with the price ceiling. The right panel in Figure 6 shows the tradeoff between the quantity control and price control. As mentioned above, to control the price, the government has to sell the permit to the market, which leads to a higher production level. Compared to the Figure 4, the right panel documents the dramatic increase of production when the intervention occurs. We point out that the permit trading scheme provides a practical policy instrument to manage the price if the government wishes. With the further development of the future market of production quota, the price can serve as a good market signal that the government can rely on to make the policy decision. The stable public policy also increases investors' confidence in investing in more advancing technologies and thus upgrade the industry structure for more sustainable development.

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<sup>6</sup> The stabilization of coal prices has been practiced by the Chinese government in its coal sector in 2016 (NDRC, 2016).

Figure 6. Trading scheme with the price ceiling



Similarly, the government may also adopt the floor price in the permit trading scheme to stabilize the product markets. In other words, when the product price is lower than the floor price, the government buys ICP. Since the products is determined by both supply and demand conditions, the possible weak demand of the products under control may also leads to the cheaper ICP. In this case, the government may intervene the market by setting the floor price. Moreover, it helps to accelerate the cutting overcapacity process by subtracting the production permit from the market. The dynamics are comparable to the Figure 6.

In conclusion, in this simulation, we show the benefits of the permit trading scheme. In particular, we document that the introducing of the permit trading scheme can substantially improve the total firms' welfare, given the cutting overcapacity target set by the central government. Besides, the permit trading scheme also has a huge impact on the Firms'

behaviors and helps to mitigate the misreporting problem. The benefits, as well as the trade volume, will depend on the heterogeneity among firms. This implies that the more players in the ICP trading scheme, the larger benefits and the more liquidity of the ICP markets. Therefore, a national ICP trading scheme is better than a provincial ICP trading one. Moreover, with the ICP price as a signal, the central government can collect the information from the market and stabilize the price by policy interventions.

## **5. Conclusion**

Control and even cutting production capacity has been a practice in China for more than a decade. With the persistent low economic growth of the world economy and China's 'new normal' in economic growth, overcapacity cut has become more outstanding. The capacity cut policy and its implementation could have significant implications on energy security, energy transition and economic growth. The China's overcapacity is also a global issue since China's share of production capacity in those overcapacity industries dominates the world total production.

Compared to the conventional command and control method, we propose a permit trading scheme as a market instrument to manage capacity control, which ensures the economic stability and economic security. This market instrument that is similar to the popular ITQ in fishing management and ETS in climate change mitigation will not only

minimize capacity cut costs, reduce cheating, enhance local governments' cooperation, but also allow government to change capacity policy without change of regulation. Using China's coal industry as an example, this paper presents the operational details of the permit trading scheme, including the definition of trade boundary, the scope of producers, determination of total allowed production, the initial allocation of permits and trading of the permits. This paper also assesses benefits of replacing the current command and control policies with the proposed production capacity permit trading scheme. This paper constructs a single period partial equilibrium model to examine the benefits, dynamics and firm behaviors in the permit trading scheme.

The simulation results demonstrate that such a permit trading scheme will generate overall positive social welfare as well as reduce cheating behaviors of firms. This minimized welfare loss will make transition of firms away from fossil fuels more willingly and thus contribute to fast energy transition than otherwise. Some benefits depend on the heterogeneity of firms: the more diversified the firms in terms of compliance costs, the higher the social welfare gains and the trade volume there will be. Mitigated price volatility through trading among heterogeneous firms will enhance energy security and mitigate negative impact on economic stability. The revealed price of ICPs also provide an instrument for the government to intervene the product markets without causing back-and-forth changes of public policy, which is a major barrier for investment.

The findings of this paper have important implications for the academic researchers,



policy makers, and business practitioners. First, permit trading scheme is feasible and beneficial to be applied to achieve the capacity cut target. The government can stabilize the product prices through market mechanisms, and enhance energy security, avoid economic instability that discourages investment. Given this, the Chinese government is suggested to introduce the capacity permit trading scheme in the current coal capacity replacement mechanism following the experience of ETS (Sun et al., 2019). While the paper discusses empirical issues in China, the ICP concept can also be applied in other cases within a country, or between countries. For example, a permit trading scheme could facilitate solving the global overcapacity issues in the steel industry. The United States and the European Union argue that excess capacity in China has distorted global steel trade and fostered unfair trade practices (Lu, 2016). With the redistribution of benefits, it is more likely to have cooperation from China.

Second, since a larger coverage of firms is preferred to reap more benefit, the national capacity permit trading scheme is preferable than subnational ones. Third, beyond the instruments to cut overcapacity itself, the Chinese government to address the fundamental reasons of overcapacity, such as removing subsidies (Zhang et al., 2017) and correction of soft budget issues (Lin and Tan, 1999), etc. Detailed discussions, however, are beyond the scope of the current paper.

Despite this paper demonstrates that such a market mechanism can improve efficiency of the capacity control, it has no intention to justify the capacity cut policy itself. According

to the neoclassical economics, overcapacity is a short-term phenomenon and the negative impact of overcapacity can be eliminated by market itself. However, many scholars such as Ward et al. (2004), argue that overcapacity is a long-term state and cannot be resolved by the market's own regulation and thus government intervention is required, an argument that is also held in recent publications (Zhang et al., 2019, 2017). Justification of such policies would be a good topic for the future studies.

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