



Digital transformation of supply chain: A study on additive manufacturing practice in medical device in Australia

Journal:	<i>Journal of Enterprise Information Management</i>
Manuscript ID	JEIM-09-2022-0337.R1
Manuscript Type:	Research Article
Keywords:	Digital transformation, Dynamic capability, Supply Chain

SCHOLARONE™
Manuscripts

Digital transformation of supply chain: A study on additive manufacturing practice in medical device in Australia

Abstract

Purpose: Drawing on a dynamic capability view, this study develops a decision support model that determines the most suitable configuration of strategies and challenges to adopt additive manufacturing (AM) to expedite digital transformation and performance improvement of the surgical and medical device (SMD) supply chain.

Methodology: To investigate the research objective, a multi-method and multi-study research design was deployed using quality function deployment and fuzzy set qualitative comparative analysis.

Findings: Our study finds that only resilience strategies or negation (i.e., minimisation) of challenges are not enough; instead, a configuration of resilience strategies and negation of challenges is highly significant in enhancing performance.

Practical Implications: SMD supply chain decision-makers will find the decision support model presented in this study as beneficial to be resilient against various challenges in the digital transformation of service delivery process.

Originality: This study builds new knowledge of the adoption of AM technology in the SMD supply chain. The decision support model developed in this study is unique and highly effective for fostering digital transformation and enhancing SMD supply chain performance.

Keywords: Additive manufacturing, digital transformation, configuration, challenges, resilience strategies, dynamic capability.

1. Introduction

The application of new knowledge and technologies create new opportunities but at the same time pose numerous challenges. Organizations need to sense the rapid changes in the external business environment and develop dynamic capabilities to transform business processes to adapt to the changes (Kokshagina 2021; Hullova *et al.*, 2019; Qiu *et al.*, 2020; Teece, 2009). Additive manufacturing (AM) or three-dimensional (3D) printing, a digitally enabled technology, has transformed the global manufacturing landscape. It encompasses a range of disruptive technologies that use digital fabrication techniques to build 3D objects in a layer-by-layer process (ASTM International, 2013; Lipson and Kurman, 2013). Digitalization of health service process may offer numerous opportunities and offset many healthcare challenges (Niemela *et al.*, 2019). Similarly, by enabling digital design and manufacturing, AM offers many benefits in health service process because of its ability of low volume production, high flexibility, customised output and complex geometric designs at a lower cost (Pucci *et al.*, 2017; Ryan *et al.*, 2016; Thawani *et al.*, 2016). In essence, AM technology has the potential to significantly improve supply chain dynamics (Li *et al.*, 2017); dramatically change business and innovation models, and alter the global economy (Niaki and Nonino 2017). Because of numerous benefits, the AM industry is growing over time in many parts of the world, and the global market for AM products is projected to reach USD 23.33 billion by 2026. However, this required practitioners to be digitally literate to successfully adopt the technology.

While AM has been adopted in various industries, the medical sector is an early adopter of the technology because AM has the flexibility to produce patient-specific medical, dental and surgical devices derived from scanned images (Guibert *et al.*, 2018; Philippe, 2013; Stübinger *et al.*, 2013). Moreover, AM can be utilised by health professionals across many specialities, such as orthopaedics and implant dentistry (Philippe, 2013; Stübinger *et al.*, 2013). Further, because of the ability to produce patient-specific, personalised products, AM has seen substantial growth in the medical industry over the last couple of years. Indeed, AM has immense potential in the digital transformation and future growth of the SMD supply chain.

Despite many promises and potentials of AM in the digital transformation of SMD supply chain, like any other technological change, adoption of AM in facilitating SMD supply chain necessitates addressing the potential challenges effectively (Javaid and Haleem, 2018; Mitchell *et al.*, 2018; Tofail *et al.*, 2018). **Developing dynamic capability has been proven as effective capability to manage context specific challenges in a complex and changing environment (e.g.**

1
2
3 Chowdhury et al., 2019; Ali et al., 2022). Yet, the construction of capabilities and strategies
4 useful for mitigating the challenges of digital transformation of health care has received limited
5 attention by academics, despite dynamic capabilities framework being one of the most effective
6 tool in the strategic management domain (Warner and Wäger, 2019). Therefore, developing
7 dynamic capabilities is salient in addressing the potential challenges of AM enabled SMD
8 supply chain. However, existing studies fall short of offering any theoretically grounded and
9 empirically tested decision support model to determine the most suitable configuration of
10 capabilities to mitigate the challenges of digital transformation of health care supply chain in
11 general and SMD supply chain in particular to the enhance performance. A few studies offer a
12 decision model for AM in health care, but those are mostly fragmented and deal with either
13 challenges (Choudhury *et al.*, 2021), importance (Parry and Banks 2020; Patel and Gohill
14 2021), impact (Muir and Haddud 2017; Özceylan *et al.* 2018) or feasibility of implementing
15 the technology (Emelogu *et al.*, 2016). None of the studies offers any strategic direction for the
16 health care decision-makers to mitigate the challenges of adopting AM in the health supply
17 chain and enhance performance. Against this backdrop, relying on a dynamic capability view
18 (DCV), this study aims to develop a decision support model that enables decision-makers to
19 identify and evaluate the SMD supply chain challenges and determine the most suitable
20 configuration of capabilities which in our study are strategies to manage challenges to enhance
21 performance by considering the Australian SMD supply chain as the empirical context.
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60

1
2
3 To address the research objective, this study adopts a multi-method and multi-study research
4 design using both qualitative and quantitative approaches. In Study Phase 1, we conducted
5 interviews with SMD supply chain members (manufacturers, material suppliers and
6 doctors/surgeons) using semi-structured interviews to explore challenges and strategies. In
7
8 Study Phase 2, we administered a questionnaire survey to complete the quality function
9 deployment (QFD) matrix to prioritize challenges and strategies. In Study Phase 3, to determine
10 suitable configuration of most important challenges and strategies, we conducted another
11 questionnaire survey for fuzzy set qualitative comparative analysis (fsQCA), a widely used
12 configurational analysis, using a set theoretic approach (Ragin, 2008). The rationale for using
13 multiple methods is described in the methodology section.
14
15
16
17
18
19

20
21 This study has several contributions to theory and practice. Drawing on DCV and adopting
22 multi-method and multiple studies (three studies), this research delivers a robust decision
23 support model to aid determining appropriate configuration of strategies to mitigate the
24 challenges presented by the external environment and manage the performance of the SMD
25 supply chain through effective adoption of AM. This study contributes to strategic management
26 discipline, specifically extends DCV with an empirically validated and novel decision support
27 model for the digital transformation and performance improvement of SMD supply chain.
28 SMD supply chain managers will gain serious benefit from this research through achieving
29 superior performance outcomes within challenging business context. Finally, the findings of
30 this research will aid policy makers to formulate appropriate policy intervention to expedite
31 gaining the benefit of AM by the supply chain partners and the end customers.
32
33
34
35
36
37
38
39
40

41 **2. Literature Review**

42
43 This section critically reviews the extant literature to explicate the critical challenges in SMD
44 supply chain and AM based supply chain processes, and suggested strategies by the scholars
45 for adopting AM based medical and surgical devices supply chain and managing SMD supply
46 chain performance. The findings of this section will aid to develop a conceptual foundation for
47 our decision support model.
48
49
50
51

52 **2.1 Challenges in SMD supply chain**

53
54 The key ecosystem partners in AM based medical and surgical device supply chain include
55 the raw material suppliers, 3D printer manufacturers, software providers, 3D printing facilities,
56 AM based medical and surgical device manufacturers, hospitals, medical professionals and
57
58
59
60

1
2
3 patients (Gibson and Srinath, 2015). Potentially, AM has significant implications on the
4 upstream supply chain as well as downstream customers of the SMD supply chain, as AM
5 processes can receive orders directly from customers and fulfil them within proximity of the
6 location of demand. This potentially eliminates activities involves in logistics, transportation
7 or shipping and warehousing enabling mass customisation (Javaid and Haleem, 2018; Mitchell
8 *et al.*, 2018; Tofail *et al.*, 2018). However, managers may face serious difficulties due to
9 complexity of AM adoption across different layers of the SMD supply chain; therefore, a
10 superior understanding of the potential challenges and AM adoption strategies in the SMD
11 supply chain is critical to pursue developing a decision model.

12 **2.2 Challenges of AM in SMD supply chain**

13
14 The context of AM based SMD supply chain presents several challenges. First challenge is the
15 significant amount of time required for planning and creating the 3D model. Generally, To
16 create the computer-aided design model using the software requires 10–12 hours, making the
17 adoption of 3D printing technology difficult in emergency scenarios, busy hospital care
18 environments, as well as within the context of hospitals with high performance, productivity
19 and patient turnover. However, 3D printing results in a significant increase in pre-operative
20 time consumption and a substantial decrease in intra-operative time (Garg and Mehta, 2018).
21 Further, despite of rapidly increasing number of 3D printable materials, there is a shortage of
22 materials that are biocompatible, flexible and FDA approved for the purpose of medical
23 applications (Cheng *et al.*, 2016). Further, a lack of standardisation of material testing and
24 cleansing protocols (Cheng *et al.*, 2016), authorisation of supplier payment and verification of
25 quality and quantity may potentially impact the accuracy of the resource capacities, which may
26 affect capacity utilisation by supply chain partners (Golz *et al.*, 2018). The absence of approved
27 printable materials from regulatory bodies, appropriate bio-inks and long production time
28 ultimately limit the development of bioprinting for clinical purposes (Mok *et al.*, 2016). Finally,
29 the establishment of a 3D printing centre for a medical program involves considerable costs,
30 including a medical-grade 3D printer, material costs, the cost of segmentation software and
31 individuals having necessary 3D printing expertise (Anwar *et al.*, 2018). Therefore, although
32 AM technologies offer promising features because of high production and AM machine costs,
33 ‘make-or-buy’ decisions are not straightforward and necessitate rigorous planning and
34 appreciation of potential challenges across supply chain processes (Go and Hart, 2016).
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60

Sourcing process across the supply chain of the medical devices and bio-printed implant industries presents distinctive challenges in applying 3D printing following AM principles. Medical device manufacturers face increased costs to mitigate risks of compliance and offset margin pressures, timelines and cost of new product introduction; the lack of supply chain stability; significantly long waiting times required to prepare implants; and the high cost of surgical procedures and associated post-operative care (Gibson and Srinath, 2015). Next, making/production processes may need to address the challenges of the related constraints of wider adoption of AM. This may include reliability and stability of the print process, imprecision of scanning equipment, lack of machine parameter manipulation, low processing speed and low throughput, post-processing requirements, the risk of piracy (Verboeket and Krikke, 2019) and lack of automation (Ozbolat *et al.*, 2017). Further, pre-processing activities are time consuming and labour intensive, especially where product attributes require exploration prior to determining processing parameters (Ryan *et al.*, 2021). Lack of awareness and demand for AM based products in SMD is a challenge for distributed manufacturing in different parts of the world, which impedes the distribution and delivery of the product in a short time during an emergency (Loges and Tiberius, 2022; Scerri *et al.*, 2020). Finally, Peng *et al.* (2018) highlight that return process within the supply chain of the medical devices and bio-printed implant industries create unique challenges to adopt AM based 3D printing technologies. The environmental impact of AM waste requires sincere consideration, and appropriate measures to minimise or eliminate the adversarial impact (Peng *et al.*, 2018). Based on the above discussion, a summary of the challenges of AM based SMD supply chain is outlined in Table 1 as below:

Table 1: Challenges of AM based medical and surgical supply chain

Sources	Key challenge	Key findings related to challenges of AM based medical and surgical devices supply chain
Thomas-Seale <i>et al.</i> , 2018	Cost	Cost of new material development and quality control complexities
Tofail <i>et al.</i> , 2018	Complexity of raw material characterisation	Complexity of material characterisation of AM parts due to high degree of customisation requiring in situ measurements
Blok <i>et al.</i> , 2018	Characteristics of raw materials	Thermoplastic materials used in 3D printing carry low mechanical properties compared to engineering materials
Singh and Ramakrishna, 2017	Characteristics of raw materials	Absence of various geometrical parameters

Liu <i>et al.</i> , 2019; Bishop <i>et al.</i> , 2017	Standard	Absence of standard for bio-based materials with explicit user-defined mechanical and biochemical and properties
Seale <i>et al.</i> , 2018; Ozbolat <i>et al.</i> , 2017	Lack of available technologies	Constrained by the commercially available technologies
Pucci <i>et al.</i> , 2017	Time	Required time to identify the appropriate 3D printer, maintenance, and costs to sustain the printer
Ngo <i>et al.</i> , 2018,	Quality of 3D printed biomedical parts	The inferior anisotropic behaviour and mechanical properties of 3D printed parts
Louvrier <i>et al.</i> , 2017	Capacity utilisation	Rare usage of specific components' printing machinery may demotivate continuity of using the machine
Wang <i>et al.</i> , 2017	Complex production processes	Construction of 3D architectures with high levels of complexity due to shear stress produced during printing

2.3 Strategies for AM based SMD supply chain

To effectively address the challenges of the SMD supply chain at the advent of AM, formulating appropriate strategies are critical for this sector (Javaid and Haleem, 2018). Chowdhury and Quaddus (2017) ascribe the strategies to manage changes and challenges in the supply chain as an essential dynamic capability for firms and their supply chain. In the same vein, we posit that the SMD supply chain needs dynamic capability, which in this study is developing various resilience strategies to mitigate the challenges in SMD supply chain with the adoption of AM. Previous studies articulate useful strategies to mitigate the existing challenges. To address the increased complexity within the supply chain due to reduced actors and the risk of high capital and capacity utilisation problem inherent with AM technology, Strong *et al.* (2019) suggest establishing an AM hub to optimise the cost of infrastructure across a geographic territory with plans for the future scope of expansion. Moreover, establishing 'digital innovation hub' will foster collaboration across industry and research institutes to build world-class competencies through accessing critical knowledge, technology development processes and quality and testing facilities (Tofail *et al.*, 2018). The excessive cost involved in AM based processes is a critical challenge as AM incurs two kinds of cost: process-level costs related to machines, materials and labour, and system-level costs (Go and Hart, 2016). Some of the costs of a 3D printing centre to a medical program can be reduced by having printing off-site by commercial vendors; however, this approach should be evaluated by a trade-off between long-term cost and turn-around time (Anwar *et al.*, 2018). To attain the benefit of AM to deliver superior product customisation and utilisation at a reasonable cost, health service

professionals need to engage in close collaboration with commercial AM researchers and commercial product developers (Javaid and Haleem, 2018). Table 2 outlines recommended strategies suggested by the scholars based on extant literature.

Table 2: Strategies for the SMD supply chain based on extant literature

Sources	Main strategies identified from the extant literature
Strong <i>et al.</i> , 2018	To address the key challenge of cost, sourcing and utilisation of the capacity with maintaining highly skilled workforce, the authors suggest establishment of strategically located AM hubs integrating hybrid-AM processing capabilities of isolated AM facilities, considering the geographical data, cost of hybrid-AM processing and demand.
Bouten <i>et al.</i> , 2017	Lack of specific regulatory guidelines negatively affecting the adoption of AM across medical and health industry, therefore the authors suggest developing and updating the materials testing standards to provide precise guidance in assessing 3D printed materials.
Ozbolat <i>et al.</i> , 2017	The authors suggest effective integration of inspection capabilities and online monitoring within bioprinter technologies will play critical roles to achieve the expected quality required by the market standard. Presently, the AM industry lacks consistent and stringent quality management procedures that adversely affect the adoption of the technology.
Pucci <i>et al.</i> , 2017	To foster high quality medical research and patient care, the authors recommend developing necessary standard for the 3D printing process that will enable standardization and consistency across the AM industry.
Pucci <i>et al.</i> , 2017	The authors strongly recommend strong collaboration among health service and products developer companies such as Johnson and Johnson Inc. and the ICT (information and communication technology) companies such as HP, with an aim to devise personalised health care solutions leveraging AM technologies.
Singh and Ramakrishna, 2017	For medical device, instruments and implants high quality functionality is critical for the effectiveness, to attain this objective, this study recommends optimisation of process parameters following design experimentation.
Ngo <i>et al.</i> , 2018	The authors suggest planning the entire process considering the availability of necessary raw materials and components in advance. To limit deviation from design to execution resulting in inaccuracies and defects, the authors suggest adopting fine tessellation, although this method is time consuming and complex.
Seale <i>et al.</i> , 2018	The authors suggest developing a set of necessary skills by the engineers as required to support the processes involved in AM based production.
Maini <i>et al.</i> , 2018	AM based production of surgical and medical devices require significant input from the doctors, therefore the authors recommend paying attention to uplift the skill set of the surgeons.
Chaunier <i>et al.</i> , 2018	To enable achieving desired properties within the final outcomes of AM printed products, the authors suggest adoption of a reverse engineering approach combining algorithms for building structures and modelling following deterministic finite element considering alternative sources of raw materials.

Peng <i>et al.</i> , 2018	The authors highlight research on improving systematic data management and integration, developing intelligent machinery, associated energy and quality, material preparation and paying attention to recycling and discovering creative and innovative applications of AM technologies. Therefore, the authors recommend adopting eco-design principle through energy and environmental optimisation following the process- and system-specific modelling.
---------------------------	---

2.4 AM based SMD supply chain performance

Robust application of appropriate strategies for adopting AM within the SMD supply chain can result in significant performance outcomes to the supply chain and supply chain partners. Careful consideration of AM technologies can benefit raw material suppliers, AM printer manufacturers, AM printing software developers, AM producers, health care service providers and surgical raw material suppliers (Bishop *et al.*, 2017; Feldmann and Pompe, 2017; Peng *et al.*, 2018; Pucci *et al.*, 2017; Thadani, Riaz and Singh, 2018). Researchers have identified that adoption of AM based technologies may deliver improved performance of the SMD supply chain and partnering companies in areas of efficiency improvement (Bishop *et al.*, 2017), capacity utilisation (Feldmann and Pompe, 2017), optimisation of cost related to 3D printed biomedical objects (Louvrier *et al.*, 2017; Pucci *et al.*, 2017; Valverde, 2017), improved quality and standard (Valverde, 2017) and superior design (Peng *et al.*, 2018). Table 3 illustrates the performance benefits of adopting AM based technologies in the SMD supply chain context.

Table 3: Performance outcomes of AM adoption in SMD supply chain

Sources	Performance outcomes
Bishop <i>et al.</i> , 2017	The authors identified improvement of efficiency as the key outcome of adoption of AM technologies in SMD supply chain due to ability to offer to customise solutions that may reduce waste related to stock and inventory.
Feldmann and Pompe, 2017	As the AM enabled SMD supply chain can attain personalised requirement of the client, higher capacity utilisation of the infrastructure can be achieved when the demand and supply are managed in an agile manner.
Louvrier <i>et al.</i> , 2017	The authors highlight that the advantages of AM adoption can be reduction of cost of 3D printed biomedical object and reduced cycle time in compared to traditional approach.
Pucci <i>et al.</i> , 2017	The authors point the associated cost of AM technology adoption within SMD supply chain such as training and skill development, acquisition of new skill set such as managing AM printer require serious consideration.
Valverde, 2017	The study suggests precision of accuracy, preparation time, and cost and quality standard are major area that AM enabled SMD supply chain need to consider adoption.
Peng <i>et al.</i> , 2018	The study recommends superior design of AM machines for high quality outcomes.

Strong <i>et al.</i> , 2018,	The researchers suggest that organisations using traditional manufacturers can overcome many challenges through adopting 3D printing technologies.
Thadani <i>et al.</i> , 2018	The study recommends adoption of AM enabled solutions to address present challenges of delivering application in health service context following traditional manufacturing processes.

A robust theoretical underpinning is important to address the challenges and implement relevant strategies derived from the decision support model in an objective, critical and non-biased manner to attain the improvement of supply chain performance.

3. Theoretical Foundation

This study aims to develop a decision support model to determine the most suitable configuration of strategies for managing the changes and challenges of digital transformation in adopting AM technologies within the SMD supply chain. The decision support model is grounded in DCV due to suitability of the theoretical framework to tackle challenges arising from the business environment. Although, the notion of capability, or know-how is used interchangeably in extant literature (Pisano 2015), scholars have agreement that capabilities are collections of organisational routines that enable a firm to perform a set of tasks in a repeatable and consistent basis (Pisano 2015; Winter 2003). Winter (2003) distinguished dynamic capabilities from ordinary (or operational) capabilities, as dynamic capabilities are concerned with change, and govern the rate of change of ordinary capabilities. So, dynamic capabilities are the firm's abilities to identify changes, challenges and opportunities, and effectively integrate, develop and transform organisational resources and capabilities to capitalise on opportunities or mitigate challenges of the business environment (Helfat and Winter, 2011; Teece, 2007; Teece *et al.*, 1997; Collis 1994). Pisano (2015) claims firms possess a repertoire of capabilities from general purpose to application specific and that firms can choose to deepen their existing capabilities or broaden their repertoire to include new sets of capabilities. Firms can of course do both, however due to resource constraints are faced with making choices at the margins (Pisano 2015).

Due to the rapidly changing nature of technological development, the context of AM can highly benefit by adopting the theoretical lens of DCV (Teece, 2009). Within the context of a rapidly changing business environment, DCV posits that to sustain competitive advantage, organisations attempt to pursue innovative initiatives individually or be part of a supply chain network to create idiosyncratic resources through sensing, seizing and reconfiguring initiatives (Hullova *et al.*, 2019; Lynch, 2019; Qiu *et al.*, 2020; Teece, 2009; Wang and Ahmed 2007;

Zhou *et al.*, 2019). According to Li *et al.*, (2021) digital transformation of organizations needs to address at strategic level and the transformation process requires various resources and capabilities. Through a DCV lens, Ali *et al.* (2022) and Chowdhury and Quaddus (2017) identified that sensing, seizing and reconfiguration capabilities are essential for resilience against supply chain disruptions. Further, sensing, seizing and reconfiguration capabilities are essential for managing the challenges and environment, which ultimately enhance firm performance and competitive advantage (Altay *et al.*, 2018; Sabahi and Parast, 2020; Teece, 2007). The mitigation strategies through resilience capabilities require the development of firms' readiness against disruptions, effective crisis responses and defined processes of recovery initiatives considering the focal firm's identified capabilities and strategic exploitation of external resources (Altay *et al.*, 2018; Chowdhury and Quaddus, 2017, 2021; Jiang *et al.*, 2021; Sabahi and Parast, 2020). Determining the appropriate portfolio of strategies is an important task for managers of relevant supply chain partners because of the highly contextual and complex nature of AM based technologies as well as the SMD supply chain. Besides, the rapidly changing technological landscape driven by digital transformation and AM technologies requires the internal resources and capabilities of firms within the SMD supply chain to appreciate, evaluate and tackle this dynamic environment (Jiang *et al.*, 2021) and thus manage their operations appropriately.

Dynamic capability view has been applied widely in the research of digital transformation of supply chain in present business ecosystem. Warner & Wäger (2019) identify digital transformation as a continuous process recognizing agility as the core mechanism for the strategic renewal and highlight the critical important of business model, collaborative approach and appropriate culture. Further, Dubey *et al.* (2022) stress the importance of collaboration and adoption of decision support system by the practitioners within same business domain to foster sustainable supply chain in the wake of supply chain disruption. Further, Dubey (2022) suggest that digital technologies with the moderating effect of the crisis leadership can significantly improve the visibility of information visibility and the collaboration within the emergency supply chain workers. Therefore, SMD supply chain can take the benefit of digital transformation to improve the resilience in the context of supply chain discontinuity (Harland 2021). However, this requires a level of digital literacy within SMD supply chain. According to Ng (2019), digital literacy is thought to include cognitive, technical and socio-emotional elements. Digital literacy is defined as an individual's ability to use, digital tools and systems within a specific context.

1
2
3
4
5 Within a supply chain context, the open innovation model of decentralized approach for
6 innovation and improvement has gained serious attention (Bogers et al. 2019). Considering the
7 critical importance of dynamic capabilities for effective digital transformation through strategic
8 renewal (Warner & Wäger 2019), scholars have demonstrated how incumbent-born digital
9 healthcare platforms can succeed in health care technologies and exploit the underlying value
10 of emerging technologies. Further, Matarazzo et al. (2021) demonstrate that SMEs in Italy
11 successfully attain customer value creation through dynamic capabilities enabled digital
12 transformation. In a complex and disruptive environment, a cooperative, collaborative, and
13 open approach towards innovation and resilience will aid health care supply chain (Harland et
14 al. 2021), as well as enhance organisational performance through effectively building dynamic
15 capabilities. Finally, Schilke, Hu, & Helfat, (2018), suggest scholars to apply dynamic
16 capability view across multidisciplinary context with methodological pluralism and
17 experimentation. This study aims to contribute within this debate of the theoretical
18 development.

19
20
21
22
23
24
25
26
27
28
29
30
31 Based on DCV, we argue that organisations develop resilience against various challenges of
32 SMD supply chain to enhance performance by (i) adopting proactive capabilities to sense and
33 explore the changes and challenges in the SMD supply chain in the digital transformation -
34 adopting AM, which creates a readiness to manage challenges; (ii) developing strategies to
35 seize opportunities or respond to challenges; and (iii) configuring and reconfiguring resources,
36 strategies and organisational routines for managing challenges and recovering performance.
37 Therefore, relying on DCV, our decision support model is formulated in three systematic steps:
38 (i) sensing or exploring the SMD supply chain challenges and associated strategies; (ii)
39 responding to the key challenges by prioritising the strategies to mitigate challenges; and (iii)
40 configuring and reconfiguring most suitable combination of strategies to mitigate SMD supply
41 chain challenges and enhance performance.

4. Methodology

42
43
44
45
46
47
48
49
50
51
52 In line with the research objectives, drawing on sensing, seizing and reconfiguring concept of
53 DCV, this study develops a decision support model which was operationalised using an
54 innovative multi-method and multi-study-based research approach. We adopted three stages
55 because the study extends the outputs and findings from one stage as data inputs for the next
56
57
58
59
60

stage. This progressive approach ensures the reliability and validity of study findings. The multiple study research design is explained below.

Study Phase 1, in line with research objective 1, aims to identify/sense the challenges of adopting AM in the SMD supply chain and corresponding strategies to mitigate the challenges. objective 1 is exploratory in nature, in study 1 we adopted a qualitative study consisting of a literature review and semi-structured interviews with SMD supply chain members in Australia given that qualitative interview is a common technique for exploring social reality. In the interview process, using purposive sampling, we collected data from 11 key informants of 3D printed SMD supply chain consisting of raw material suppliers, manufacturers, industry specialists and clinician/surgeons. Purposive sampling enables the qualitative researchers to recruit participants based on their ability to provide in-depth knowledge of the topic under investigation. As such, key informants were selected based on their existing involvement in 3D printing within the medical device supply chain and were recruited following an invitation by email from the research team. The demographic profile of the interviewees is presented in appendix A. Interview questions were asked following a protocol that includes questions i) SMD supply chain processes using AM, ii) Challenges of SMD supply chains in adopting AM iii) Strategies to mitigate the challenges iv) AM based SMD supply chain performance. We compared the findings from the literature review and interviews to develop a comprehensive list of challenges and mitigation strategies. The inputs from Study Phase 1 are instrumental for Study Phase 2.

Study Phase 2, in line with research objective 2, aims to respond to key challenges and determine the most important strategies to overcome the challenges. This phase deployed a quantitative approach using QFD because QFD is a popular tool for designing and prioritising strategies (Chowdhury *et al.*, 2015, 2018, 2020). The study participants from Phase 1 and an additional five supply chain members were invited to participate in a workshop to collect data from 16 SMD supply chain members. As the key informants were based in Melbourne, Australia, the workshop was conducted locally and face-to-face in Melbourne in October 2019. Demographic profile of respondents for study 2 is shown in appendix B. Participants of the workshop completed structured questionnaire to populate the QFD matrix. Data collection for completing the QFD matrix is an exhaustive and time-consuming process; therefore, a small sample size is suitable for such studies (e.g., Chowdhury and Quaddus, 2015, 2016; Chowdhury *et al.*, 2019). Figure 2 shows a typical QFD model where WHATs are the SMD supply chain management challenges due to AM, and HOWs are the strategies to mitigate those

challenges. The relationship between WHATs and HOWs (shown in the middle of the figure) is important to understand to what extent the strategies (HOWs) are effective for mitigating the challenges (WHATs). To develop the relationship matrix, our respondents were asked to what extent strategy “j” is effective in mitigating challenge “i”, using the scale 0,1,3,5,7, and 9, where 0 = no relation, 1 = very weak relation, 3 = weak relation, 5 = moderate relation, 7 = strong relation and 9 = very strong relation.

Study Phase 3, in line with research objective 3, aims to determine the most suitable configuration of strategies that mitigate challenges and influence SMD supply chain performance. In this regard, we adopted configurational analysis using fsQCA. Configurational analysis is highly suitable for determining the best combination of causal conditions, which in our study are a combination of strategies leading to performance outcomes (Fiss, 2011). For fsQCA analysis, we collected data from 37 SMD supply chain members (raw material suppliers, manufacturers and clinicians/surgeons) using a structured questionnaire. Appendix B shows demographic profile of survey respondents for study 3. As there are limited number of suppliers, producers and users of 3D printed SMD products finding a large sample size is extremely difficult. However, for configurational analysis small sample size is suitable (Marx 2006). Based on the multiple methods and multiple studies, our decision support model is presented in Figure 1.

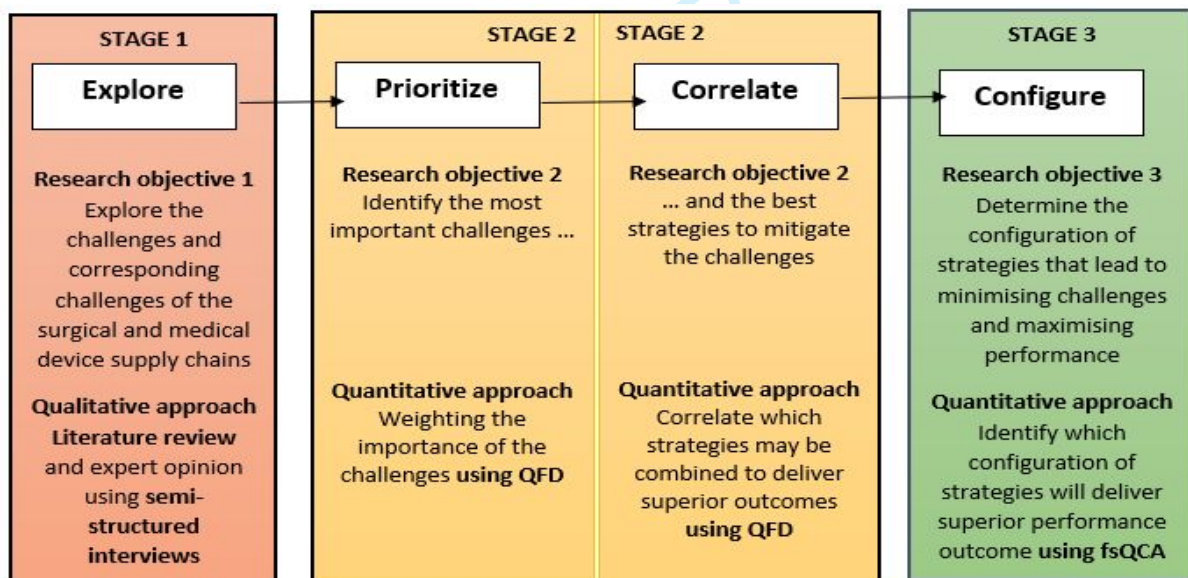


Figure 1: Decision support model developed in this study

5. Findings and Analysis

This section presents the results of the study's three stages, including the results of interviews, QFD analysis and configurational analysis.

5.1 Findings from Study Phase 1

During interviews, the participants repeatedly stated various challenges, such as the need for evidence and case-based practice, access to funding to support the broader implementation efforts, promotion and acceptance of quality processes, and access to detailed costings to support AM business case development. Among the challenges, participants mostly focused on the lack of evidence. For example, Participant X stated: *"we don't truly understand if you do additive manufactured implants ... will they wear quicker than if you are doing the machined implants or implants which have been through 250 degree Celsius ... so that remains unclear."*

Another challenge supported by most of the respondents was cost. For example, Participant Y indicated: *"depending on the end product ... the business case is not always easy to develop due to unknown process costs, type of technology and regulatory queries."* Based on the interview findings, we selected the 10 most agreed challenges (see Table 4). When making a direct comparison to the literature in Table 1, we found that Ch 2 – Limited (capability) technology aligned with Seale et al. 2018 and Ozbalat et al. 2017, in describing the current limitations and constraints in commercially available and relevant technology, which ultimately creates blockages for investment in 3D printing processes. Similarly, Ch 1, 3 and 7 (from interviews) corresponds with Thomas-Seale et al. (2018), Blok et al. (2018), Pucci et al. (2017) and Ngo et al. (2018), in outlining that the need for high quality, production value and speed is paramount and a current challenge for 3D medical device printing. However, there was limited reference to social challenges within the literature related to culture, capability and collaboration as found in the qualitative research, which is where this paper provides unique findings.

Corresponding to the identified challenges, we also explored strategies to mitigate the challenges. Participants frequently echoed numerous strategies, such as the development of case studies that shared knowledge of how other firms had approached AM or addressed challenges or how regulatory authorities had worked in partnership to address AM opportunities. Among the strategies most frequently echoed was sharing knowledge on evidence-based practice. Surgeon X mentioned: *"If I get a 3D printed cage, does that improve my patient outcome? So, as a clinician, that is how we will look at implants."* Other highly

1
2
3 focused strategies that emerged from our interviews were standardisation of the AM process
4 and improving skillsets relating to digital design and production. For example, a participant
5 manufacturer stated: “there is a need to ensure a level of quality is achieved as well as
6 optimising the AM process for implant production”. The manufacturer also stressed that “AM
7 introduces new post-processing steps to the product manufacturing value chain, such as heat
8 treatment and there is limited capability, skill and infrastructure in these areas in Australia”.
9
10 From the identified strategies, we selected the 10 most agreed strategies (see Table 5). Notably,
11 the selected challenges and strategies presented in Table 5 are also supported by extant
12 literature, which ensures the content validity of our findings. For example, Bouten et al. (2017),
13 Ozbolat et al. (2017), Pucci et al. (2017), Singh and Ramakrishna (2017) and Ngo et al. (2018)
14 all focus on strategies related to the development of 3D printing technology (CSt1), materials
15 (CSt5/6) and inspection (CSt2) which are consistent strategies to help guide the sector. The
16 remaining strategies from the literature are focused on capability building and skills
17 development, whereas, education, focused research and environmental benefits were not found
18 across our literary search.
19
20
21
22
23
24
25
26
27
28
29
30

31 Table 4: Challenges for implementation of AM in SMD supply chain

No	Theme of Challenge	Challenge description
Ch1	Quality process	Need for ensuring quality during production and optimising the AM process across the whole ecosystem
Ch2	Limited capability (technology)	Current limitations in technology and infrastructure capability to improve quality, speed, finish and overall process
Ch3	Business case and cost	Cost of production to cost of sale, business case development for justification to proceed
Ch4	Evidence	Need for evidence and challenges in addressing AM in medical field to determine benefits and regulatory approval
Ch5	Limited capability (social)	Limited skill sets and supply chain capability, need for training, education and awareness building in Australian industry and health sector generally
Ch6	Collaboration	Ecosystem and collaboration, lack of stakeholder collaboration and connection across the industry
Ch7	Time	Lack of speed in production
Ch8	Standards & Flow	Lack of processes and standards in hospitals for AM adoption
Ch9	Culture	Conservative approach from industry, hospitals, surgeons, and associated challenges
Ch10	Funding	Lack of funding

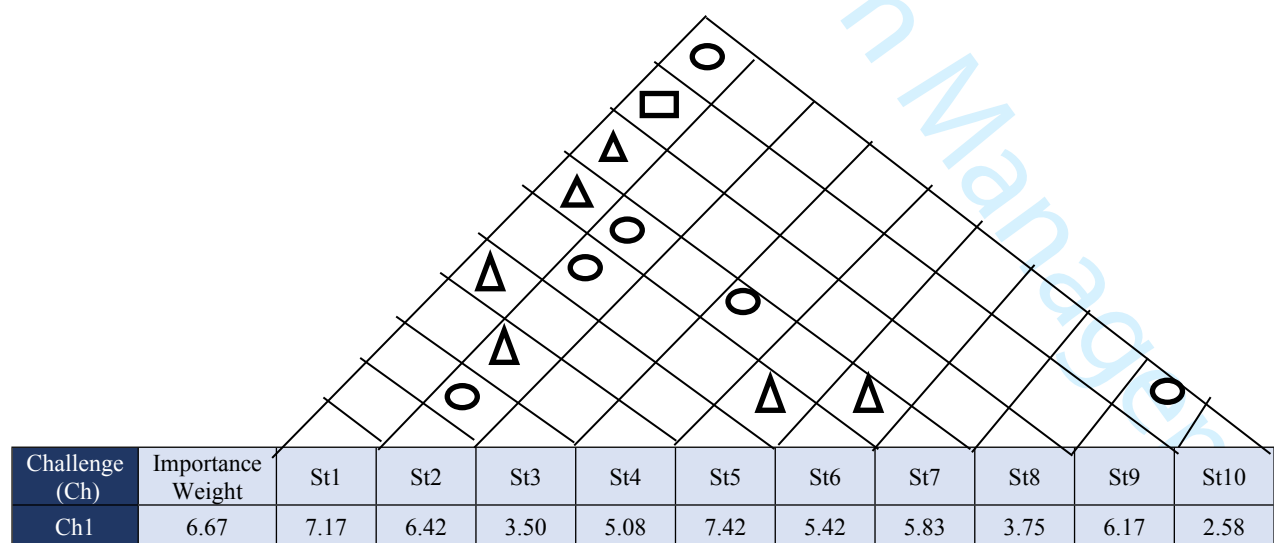
57 Table 5: Strategies to overcome challenges for AM in SMD supply chain

No	Strategies	Strategy description
----	------------	----------------------

CSSt1	Technology development	Enhancing technology development to meet the need for rapid production, speed, process improvement and reducing costs of processes and parts
CSSt2	Standards	Standardisation of AM processes for clinicians to enable a streamlined and consistent approach
CSSt3	Skills development	Improve skills and awareness of clinicians across AM technologies and industries
CSSt4	Collaboration	Sharing of knowledge across the ecosystem (i.e. SMD supply chain)
CSSt5	Inspection	Improve real-time monitoring and inspection capabilities
CSSt6	Material improvements	Improve availability of new materials for printing
CSSt7	Focused research	Increase industry-applicable research in material and printer capabilities in Australia
CSSt8	Education	Provide education and advice for printer and associated technology purchases
CSSt9	Design	Designing out post-processing steps to reduce complexity and costs
CSSt10	Environmental benefits	Understanding and application of eco-and environmental benefits of AM

5.2 Findings from Study Phase 2

In Study Phase 2, we determined the importance weights of the identified challenges and strategies derived from Study Phase 1. We used the QFD technique (see Figure 2) to determine the importance weights of challenges and strategies. From Figure 2, we find that the top-rated challenges are need for evidence (Ch4), cost of production to delivery (Ch3), limited capability (Ch5), and lack of processes and standards in hospitals for AM (Ch8). To determine the importance weights of strategies, we calculated correlations between challenges and corresponding strategies, which are shown in Figure 2.



Ch2	6.67	8.08	4.33	3.50	5.08	6.33	5.75	6.08	5.67	6.58	3.00
Ch3	7.17	7.00	2.83	3.50	5.17	5.42	5.75	4.92	5.25	6.83	4.75
Ch4	8.58	3.33	6.00	6.42	7.25	5.08	4.17	4.75	3.58	3.50	3.50
Ch5	7.08	3.33	4.08	6.67	7.58	2.00	2.08	4.75	6.67	3.42	4.50
Ch6	5.75	2.42	5.42	6.25	8.17	1.58	2.42	4.92	5.92	2.75	4.75
Ch7	5.25	7.25	6.17	5.75	5.25	5.92	5.58	5.42	4.17	7.00	3.33
Ch8	7.08	2.67	8.50	6.67	5.75	4.50	4.25	3.75	5.00	3.67	4.08
Ch9	6.75	3.00	7.17	7.08	7.17	3.25	2.08	4.58	3.83	2.92	4.50
Ch10	5.83	3.58	4.92	4.25	4.25	3.25	3.42	4.58	3.17	3.08	4.25
A.I	316.06	373.18	360.00	409.17	301.22	273.48	330.04	314.04	304.42	262.08	
R.I	0.097	0.115	0.111	0.126	0.093	0.084	0.102	0.097	0.094	0.081	

Figure 2: Correlations between challenges and strategies

Based on the correlations between challenges and corresponding strategies, we determined the absolute importance (A.I) scores of each strategy (Chowdhury and Quaddus, 2015). From the A.I scores, we also determined the relative importance (R.I) of each strategy (Chowdhury and Quaddus, 2015). Relying on the A.I and R.I values, we find that among 10 strategies, the most important strategies are sharing knowledge across the ecosystem (St4, R.I = 0.126), standardisation of AM process for clinicians (St2, R.I = 0.115), improving the skill set of clinicians regarding AM products (St3, R.I = 0.111), Increase industry-applicable research in material and printer capabilities in Australia (St7, R.I = 0.102), and Enhancing technology development (St1, R.I = 0.097).

From the QFD analysis, we find that some of the strategies are correlated to each other. Correlation among the strategies is shown in the roof of QFD model (see Figure 2) by using different symbols such as an oval, triangle and rectangle. The ovals represent weak correlation while triangles and rectangles show medium and high correlations, respectively. Correlations among the strategies assist managers in understanding and developing an implementation plan. For example, correlated strategies may save time and cost when implemented simultaneously. Thus, managers need to develop implementation plans and operations strategies by carefully considering interdependence among the strategies. The roof matrix of Figure 2 shows that St1 and St5 have a medium correlation. Similarly, St1 and St6 have a strong correlation, St1 and St7 have a medium correlation, and St2 and St3 have a weak correlation. Thus, these interdependent strategies may save managers cost and time if implemented simultaneously, and managers can carefully quantify these savings. Therefore, apart from the importance score (A.I and R.I) the roof matrix in QFD may provide complimentary information to the managers

1
2
3 while selecting optimal strategies. In this research, for a parsimonious model, we considered
4 only the importance scores in selecting the optimal strategies for the next step of the decision
5 support model. However, future research may include both criteria (importance score of
6 strategies and correlation of strategies in roof matrix) in selecting optimal strategies.
7
8
9

10 5.3 Findings from Study Phase 3

11
12 Following Study Phase 2, Study Phase 3 adopted fsQCA to determine the most suitable
13 configuration of strategies to mitigate health service operational challenges and improve
14 performance. fsQCA is a configurational approach that explores the necessary and sufficient
15 configurations of causal conditions leading to the outcomes (Fiss, 2011). As the main objective
16 of this research is to determine the most suitable portfolio of strategies to mitigate health service
17 operational challenges, fsQCA is a highly relevant approach to operationalise the research
18 objective. To conduct fsQCA analysis, the important challenges and mitigation strategies were
19 identified from the findings of Study Phase 2 via QFD analysis. In our fsQCA analysis, we
20 identify which configuration of strategies (Sts) would negate the challenges (Chs) to improve
21 health service performance. To test different configurations of causal conditions leading to an
22 outcome, we tested two models:
23
24
25
26
27
28
29
30
31

$$32 \text{ Model 1: } \sim\text{Ch} = f(\text{St})$$

$$33 \text{ Model 2: } P = f((\sim\text{Ch}) * (\text{St}))$$

34
35
36
37 Model 1 hypothesises that resilience strategies help minimise the challenges of AM based
38 surgical and medical supply chain.
39
40

41 Model 2 hypothesises that a combination of negating challenges and implementing resilience
42 strategies help improve surgical and medical supply chain, which enhances supply chain
43 performance.
44
45
46

47 **fsQCA Results:** For conducting fsQCA analysis, at the first step, we completed fuzzy set
48 calibration. To calibrate crisp values of scale items, each scale item was measured using a
49 seven-point Likert scale. To calculate fuzzy values, three qualitative anchors were used where
50 scale score 6 was considered as the full membership, 2 as full non-membership, and 4 as the
51 cross-over point (Pappas, 2018).
52
53
54
55

56 In the next step, we checked whether any causal conditions were necessary to the outcome,
57 which in our study is performance. A causal condition is considered necessary if it is a
58
59
60

compelling condition for an outcome (Ragin, 2008) and if the consistency score of the causal condition exceeds the threshold of 0.90 (Pappas, 2018). Recently, Rasoolimanesh et al. (2021) suggested that a condition is necessary for an outcome if both consistence and coverage is ≥ 0.90 . Considering the guideline of Rasoolimanesh et al. (2021), we find that none of the conditions (see Table 6) seems necessary for enhancing performance.

In the following step, to analyse sufficient conditions, we produced a truth table to derive combinations of challenges and strategies to generate performance as an outcome. Each row in the truth table is a configuration (Ragin, 2008). To simplify the truth table, we considered the consistency cut-off 75% and frequency 1 (Ragin, 2006). Corresponding to each model, we ran cross-tabulation to see contrarian cases. Some contrarian cases were found in each model, which bring complexity to the problem. As mentioned above, fsQCA considers contrarian cases of the relationship between the causal and outcome variables, hence it is an appropriate method in this study. Based on the truth table, multiple configurations were derived based on the four different models developed for this study. The results from the fsQCA using the 4 models as mentioned earlier are outlined in Table 7.

Table 6: Necessary condition for performance

Conditions	Coverage	Consistency
St1	0.842	0.931
St2	0.770	0.916
St3	0.796	0.947
St4	0.803	0.951
St7	0.807	0.950
Ch3	0.861	0.787
Ch4	0.896	0.695
Ch5	0.890	0.920
Ch8	0.872	0.827
Ch9	0.967	0.498

Table 7: Sufficient condition analysis for mitigating challenges and improving performance

	Raw coverage	Unique coverage	Consistency
Model 1: $\sim\text{Ch} = f(\text{St})$			
Configurations:			
$\sim\text{St1} * \text{St2} * \text{St3} * \text{St4} * \text{St7}$	0.526	0.526	0.757
solution coverage: 0.526			
solution consistency: 0.757			
Model 2: $\text{SCP} = f((\sim\text{Ch}) * (\text{St}))$			
Configurations:			

Ch3*Ch4*Ch5*~Ch8*~Ch9*St1*St2*St3*St4*St7	0.213	0.110	0.965
solution coverage: 0.558			
solution consistency: 0.978			

Note: Ch= Challenge, St= Strategy, SCP= Supply Chain Performance.

The model $\sim Ch = f(St)$ refers resilience strategies help minimising the challenges of AM based surgical and medical supply chain. In this model the outcome variable “Ch” were calculated by averaging the survey response values of 5 most important challenges derived from stage 2 of the research. The model produces only one configuration of strategies that meet the recommended consistency threshold (consistency ≥ 0.75) (Ragin 2006). Therefore, the configuration (St1c*St2c*St3c*St4c*~St7c) is sufficient to minimise the overall challenges of AM in SMD supply chain. In other words, implementation of St1 (focus on technology improvement), St2 (focus on standardisation), St3 (focus on improving skill) and St4 (focus on sharing knowledge) while ignoring St7 (select and source right printer) is sufficient to minimise the overall challenges of SMD supply chain.

From model $SCP = f((Ch)*(St))$ we found one suitable configuration of resilience strategies and challenges which meet the recommended consistency threshold (consistency ≥ 0.75). This Configuration (Ch3*Ch4*Ch5*~Ch8*~Ch9*St1*St2*St3*St4*St7) implies that implementing St1 (focus on technology improvement), St2 (focus on standardisation), St3 (focus on improving skill), St4 (focus on sharing knowledge) and St7 (select and source right printer) and minimizing Ch8 and Ch9 (lack of supportive culture) will improve SMD supply chain performance significantly even at the presence of Ch3 (lack of business case), Ch4 (lack of evidence) and Ch5 (lack of skill and awareness). Thus, our result reveals that a combination of resilience strategies and negating challenges better predict SMD supply chain performance instead of implementing resilience strategies and negation challenges as standalone approaches.

6. Discussion and Implications

The objective of this study is to develop a decision support model to determine the most suitable configuration of challenges and strategies for mitigating challenges of implementing AM in the SMD supply chain and improving performance. We align building blocks of DCV (Teece, 2009) with the dimensions of digital literacy and develop the decision support model through utilising the rich insights obtained through qualitative analysis of the conducted semi structured

1
2
3 interviews followed by operationalisation of QFD and fsQCA based analysis. Our decision
4 model is consistent with the key research objectives, which broadly followed a systematic
5 process to **explore** the challenges and strategies, **prioritise** the challenges and strategies,
6 **correlate** the strategies most likely to increase the impact of overcoming the strategies, and
7 **configure** the most relevant combination of negating challenges and implementing strategies
8 with the overall goal of improving supply chain performance. In the following sections we
9 discuss the theoretical contributions, managerial and policy implications, disclose the
10 limitations of the research and finally suggest future research direction.
11
12
13
14
15
16

17 **6.1 Theoretical contributions**

18
19 Our study offers three theoretical contributions. **First**, our model extends the highly influential
20 dynamic capability framework with sensing, seizing and reconfiguring capability as higher
21 order capabilities through validating the critical importance to simultaneously negate
22 challenges and adopt strategies in a certain configuration to improve performance across SMD
23 supply chains. In this way, we address the call of Schilke, Hu, & Helfat, (2018) to integrate
24 dynamic capability theory with emerging disciplines such as SMD within the context of supply
25 chain management through developing an empirically validated framework. Further, following
26 Bogers et al. (2019) we demonstrated how SMD supply chain can foster through an open
27 innovation model of dynamic capabilities through fostering innovation and resilience across
28 the supply chain partners. In our model, we demonstrated the scope of interconnected supply
29 chain partners (Harland (2021) to manage discontinuities through adopting the potential of
30 emerging digital technologies (Dubey, 2022) during crisis.
31
32
33
34
35
36
37
38
39

40 **Second**, we extend DCV through integrating QFD and fsQCA, that enhance the DCV
41 framework with resilience capacity along with capacity to combine and incorporate new
42 technologies and opportunities. Further, aligning sensing to explore, seizing to prioritise
43 challenges and strategies, and correlating resilience strategies we maintain consistency while
44 extending the theoretical capacity of the DCV framework and align them with the three
45 dimensions of digital literacy, cognitive, technical and socio-emotional capabilities (see Figure
46 3). The integration of DCV with the well-known strategy tools of QFD and fsQCA was applied
47 for adopting new and emerging technologies in the digital transformation of supply chain
48 processes. Scholars investigated the relationship with dynamic capabilities and firm
49 performance (Fainshmidt et al. 2016), our findings and adopted method can further guide the
50 scholars and practitioners to achieve a superior control over the process of dynamic capabilities
51
52
53
54
55
56
57
58
59
60

building over time and how and where dynamic capabilities may be engaged throughout the process- exploring, prioritizing, correlating and configuring/reconfiguring.

Finally, we responded to calls from industry wanting to explore the challenges of digital transformation in adopting AM and its impact on SMD supply chains (Harland et al. 2021). Our findings contribute to the research stream focusing on medical and health care research in general (Pundziene et al. 2022), with robust empirical findings on devising, selecting and executing appropriate strategies for adopting emerging technologies within a complex operating context such as SMD supply chain. Therefore, following research objectives, DCV theory and the application of QFD and fsQCA, this study identifies that cognitive, technical and collaborative capabilities are required to negate challenges and implement strategies to improve performance in supply chains in general and SMD supply chain in particular.

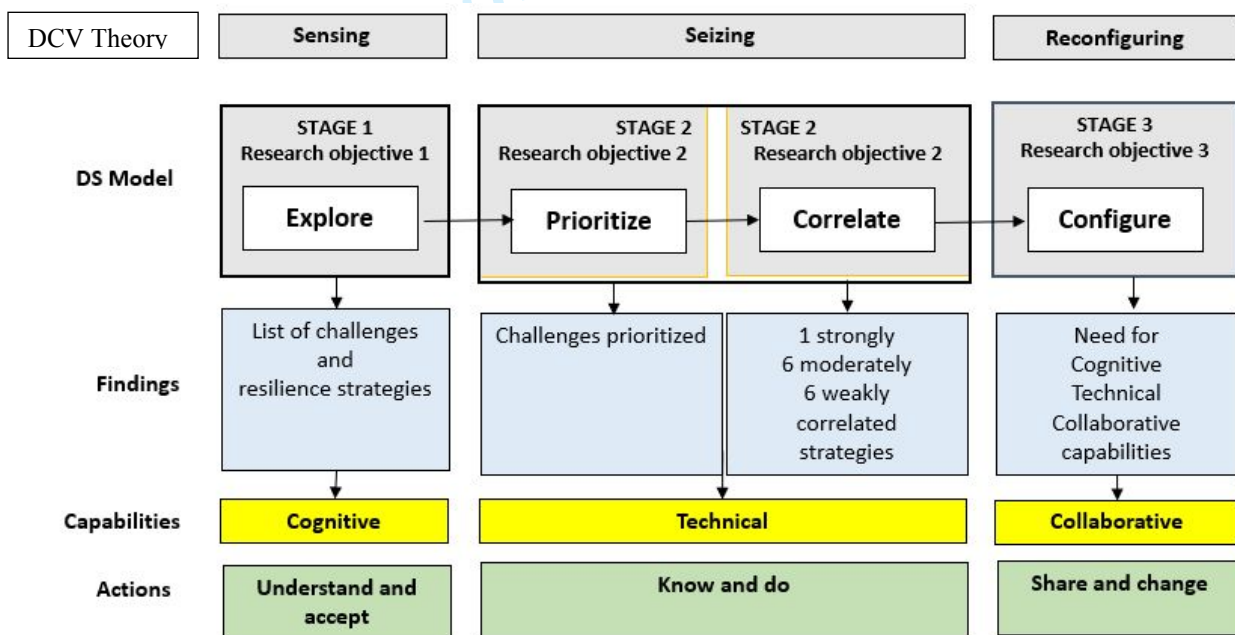


Figure 3: Decision support model aligned to DCV

6.2 Managerial and Policy implications

The findings of this study offer important practical implications. First, practitioners and managers of the SMD supply chain partners with significant value through the development of a theory-led decision support model in digital transformation journey. The decision support model in our study showed supply chain performance can be maximised by negating challenges and adopting resilience strategies simultaneously. The findings of this study deliver a key message to the managers that to predict SMD supply chain performance appropriately, a

1
2
3 combination of resilience strategies and negating challenges are more effective rather
4 implementing resilience strategies and negation challenges in isolation. Following the findings
5 derived from the model, managers can be benefited with the configuration of strategies and
6 challenges to improve the SMD supply chain performance. More specifically, a combination
7 of technology improvement, **standardisation**, improving skill, knowledge sharing and selecting
8 and sourcing the right printers while, minimising impact of unsupportive culture, absence of
9 business case and evidence and lack of skill and awareness needs managerial attention to
10 improve performance in SMD supply chain.

11
12
13
14
15
16
17
18 Second, the findings led to understanding which core capabilities were required to enable
19 dynamic capabilities within the context of AM in SMD supply chains. This will assist
20 practitioners to use resources to develop and deliver appropriate programs and communication
21 that can increase the relevant capabilities (cognitive, technical and socio-emotional) to
22 maximise SMD supply chain performance. Finally, following the research findings, it has been
23 revealed that there are strategies that are common across different configurational models such
24 as technology improvement, **standardisation** and improving skill. As a result, supply chain
25 managers or operations managers of a partnering organisation of the SMD supply chain can be
26 benefitted through making effective decisions at various stages of AM adoption across the
27 SMD supply chain. .

28
29
30
31
32
33
34
35
36 This study has important implications for the policy makers. First, policy makers need to
37 prioritize and leverage resources to assist improvement of the technologies associated with the
38 AM adoption through superior accessibility, resource availability and support. Secondly, the
39 relevant regulatory authorities for SMD supply chain, need to act in an orchestrated manner to
40 initiate the process of standardization of AM related raw materials, processes, products or
41 services. Finally, government need to pay sincere effort to enhance the skills of local
42 practitioners to effectively gain the benefit of AM within SMD supply chain.

51 6.3 Limitations and future directions

52
53 As with all studies, this study has some limitations. For example, the study is conceptualised
54 based on digital transformation of SMD in Australia using AM technology, which implies it
55 may not be generalised to other new or emerging technologies, other supply chains contexts or
56 other markets. Ideally, future research will be applied so that comparative studies show the
57 progression of capability development at different points in time and focus on other new and
58
59
60

1
2
3 emerging technology in SMD supply chains. This future research focus should show the
4 technology trajectory of different technologies and different capabilities in the digital
5 transformation of SMD supply chains. A new study that actually measures supply chain
6 performance should be considered to ensure the approach leads to the best possible
7 performance outcomes. Another limitation is the limited sample size for the survey. As AM
8 based SMD supply chain members are limited in Australia, a large number of sample
9 respondents is difficult to manage. Further, this study is based on cross-sectional data; however,
10 the challenges of adopting AM in the SMD supply chain and corresponding strategies may
11 change over time. Therefore, a longitudinal study with panel data can address the dynamic
12 changes in challenges and strategies. Future research may be conducted using longitudinal data.
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60

References

- Altay, N., Gunasekaran, A., Dubey, R. and Childe, S.J. (2018), "Agility and resilience as antecedents of supply chain performance under moderating effects of organizational culture within the humanitarian setting: a dynamic capability view", *Production Planning & Control*, Vol. 29 No. 14, pp.1158-1174.
- Ali, I., Arslan, A., Chowdhury, M., Khan, Z. and Tarba, S.Y. (2022), "Reimagining global food value chains through effective resilience to COVID-19 shocks and similar future events: a dynamic capability perspective", *Journal of Business Research*, Vol. 141, pp.1-12.
- Anwar, S., Singh, G.K., Miller, J., Sharma, M., Manning, P., Billadello, J.J., Egtesady, P. and Woodard, P.K. (2018), "3D printing is a transformative technology in congenital heart disease", *JACC: Basic to Translational Science*, Vol 2 No.2, pp.294-312.
- ASTM International (2013), F2792: Standard Terminology for Additive Manufacturing Technologies.
- Bagaria, V. and Chaudhary, K. (2017), "A paradigm shift in surgical planning and simulation using 3Dgraphy: experience of first 50 surgeries done using 3D-printed biomodels", *Injury*, Vol 48 No. 11, pp.2501-2508.
- Bishop, E.S., Mostafa, S., Pakvasa, M., Luu, H.H., Lee, M.J., Wolf, J.M., Ameer, G.A., He, T.C. and Reid, R.R. (2017), "3-D bioprinting technologies in tissue engineering and regenerative medicine: Current and future trends", *Genes & Diseases*, Vol. 4 No. 4, pp.185-195.
- Blok, L.G., Longana, M.L., Yu, H. and Woods, B.K. (2018), "An investigation into 3D printing of fibre reinforced thermoplastic composites", *Additive Manufacturing*, Vol 22, pp.176-186. <https://doi.org/10.1016/j.addma.2018.04.039>
- Bogers, M., Chesbrough, H., Heaton, S., & Teece, D. J. (2019). Strategic management of open innovation: A dynamic capabilities perspective. California Management Review, Vol. 62 No. 1, 77-94.**
- Bouten, C.V., Ramakrishna, S. and Narayan, R. (2017), "Additive manufacturing for regenerative medicine: where do we go from here?", *Current Opinion in Biomedical Engineering*, Vol. 2, pp.iii-v.
- Chaunier, L., Guessasma, S., Belhabib, S., Della Valle, G., Lourdin, D. and Leroy, E. (2018), "Material extrusion of plant biopolymers: opportunities & challenges for 3D printing", *Additive Manufacturing*, Vol. 21, pp.220-233.
- Cheng, G.Z., Estepar, R.S.J., Folch, E., Onieva, J., Gangadharan, S. and Majid, A. (2016), "Three-dimensional printing and 3D slicer: powerful tools in understanding and treating structural lung disease", *Chest*, Vol. 145 No. 5, pp.1136-1142.
- Choudhary, N., Kumar, A., Sharma, V. and Kumar, P. (2021), "Barriers in adoption of additive manufacturing in medical sector supply chain", *Journal of Advances in Management Research*, Vol. 18 No. 5, pp.637-660.
- Chowdhury, M.M.H., Agarwal, R. and Quaddus, M. (2019), "Dynamic capabilities for meeting stakeholders' sustainability requirements in supply chain", *Journal of Cleaner Production*, Vol. 215, pp.34-45.
- Chowdhury, M.M.H., Paul, S.K., Sianaki, O.A. and Quaddus, M.A. (2020), "Dynamic sustainability requirements of stakeholders and the supply portfolio", *Journal of Cleaner Production*, Vol. 255, p.120148.

1
2
3 Chowdhury, M.M.H. and Quaddus, M.A. (2015), "A multiple objective optimization based QFD
4 approach for efficient resilient strategies to mitigate supply chain vulnerabilities: the case of garment
5 industry of Bangladesh", *Omega*, Vol. 57, pp.5-21.

6
7 Chowdhury, M.M.H. and Quaddus, M. (2017), "Supply chain resilience: conceptualization and scale
8 development using dynamic capability theory", *International Journal of Production Economics*, Vol.
9 188, pp.185-204.

10
11 Chowdhury, M.M.H. and Quaddus, M.A. (2021), "Supply chain sustainability practices and governance
12 for mitigating sustainability risk and improving market performance: a dynamic capability perspective",
13 *Journal of Cleaner Production*, Vol. 278, p.123521.

14
15 Chowdhury, M.M.H., Umme, N.J. and Nuruzzaman, M. (2018), "Strategies for mitigating supply-side
16 barriers in the apparel supply chain: a study on the apparel industry of Bangladesh", *Global Journal of*
17 *Flexible Systems Management*, Vol. 19 No. 1, p.41-52.

18
19 Collis, D. J. (1994). "Research note: How valuable are organizational capabilities?" *Strategic*
20 *Management Journal* 15 (Winter special issue): 143-152.

21
22
23 Dubey, R. (2022). Unleashing the potential of digital technologies in emergency supply chain: The
24 moderating effect of crisis leadership. *Industrial Management & Data Systems*. DOI:10.1108/IMDS-
25 05-2022-0307.

26
27 Dubey, R., Bryde, D. J., Foropon, C., Tiwari, M., & Gunasekaran, A. (2022). How frugal innovation
28 shape global sustainable supply chains during the pandemic crisis: lessons from the COVID-19. *Supply*
29 *Chain Management: An International Journal*, Vol. 27 No. 2, 295-311.

30
31 Emelogu, A., Marufuzzaman, M., Thompson, S. M., Shamsaei, N. and Bian, L. (2016), "Additive
32 manufacturing of biomedical implants: a feasibility assessment via supply-chain cost analysis", *Additive*
33 *Manufacturing*, Vol. 11, pp.97-113.

34
35 Fainshmidt, S., Pezeshkan, A., Lance Frazier, M., Nair, A., & Markowski, E. (2016). Dynamic
36 capabilities and organizational performance: a meta-analytic evaluation and extension. *Journal of*
37 *Management Studies*, Vol. 53 No. 8, 1348-1380.

38
39 Feldmann, C. and Pompe, A. (2017), "A holistic decision model for 3D printing investments in global
40 supply chains", *Transportation Research Procedia*, Vo. 25, pp.677-694.

41
42 Frölich, A.M.J., Spallek, J., Brehmer, L., Buhka, J.-H., Krause, D.F.J. and Kemmling, A. (2016),
43 "3D printing of intracranial aneurysms using fused deposition modeling offers highly accurate
44 replications", *American Journal of Neuroradiology*, Vol. 37 No. 1, pp.120-124.
45 <https://doi.org/10.3174/ajnr.A4486>

46
47 Fiss, P.C. (2011), "Building better causal theories: a fuzzy set approach to typologies in organization
48 research", *Academy of Management Journal*, Vol. 54 No. 2, pp.393-420.

49
50 Garg, B. and Mehta, N. (2018), "Current status of 3D printing in spine surgery", *Journal of Clinical*
51 *Orthopaedics and Trauma*, Vol. 9 No. 3, pp.218-225.

52
53 Gibson, I. and Srinath, A. (2015), "Simplifying medical additive manufacturing: making the surgeon
54 the designer", *Procedia Technology*, Vol. 20 No. 1, pp.237-242.

55
56 Go, J. and Hart, A.J. (2016), "A model for teaching the fundamentals of additive manufacturing and
57 enabling rapid innovation", *Additive Manufacturing*, Vol. 10, pp.76-87.

1
2
3 Golz, M., Wysk, R., King, R., Nolan-Cherry, C. and Bryant, S. (2018), "A supply chain model of hip
4 stem prostheses produced using 3D printing: a comprehensive description of the simulation model", in
5 2018 Winter Simulation Conference (WSC) (pp.3072-3083), IEEE.

6
7 Guibert, N., Mhanna, L., Didier, A., Moreno, B., Leyx, P., Plat, G., Mazieres, J. and Hermant, C. (2018),
8 "Integration of 3D printing and additive manufacturing in the interventional pulmonologist's toolbox",
9 *Respiratory Medicine*, Vol. 134, pp.139-142. <https://doi.org/10.1016/j.rmed.2017.11.019>

10
11 Harland, C. M., Knight, L., Patrucco, A. S., Lynch, J., Telgen, J., Peters, E., & Ferk, P. (2021).
12 Practitioners' learning about healthcare supply chain management in the COVID-19 pandemic: a public
13 procurement perspective. *International Journal of Operations & Production Management*, Vol. 41 No.
14 13, 178-189.

15
16 Harland, C. (2021). Discontinuous wefts: Weaving a more interconnected supply chain
17 management tapestry. *Journal of Supply Chain Management*, Vol. 57 No. 1, 27-40.

18
19 Harland, C. M., Knight, L., Patrucco, A. S., Lynch, J., Telgen, J., Peters, E., & Ferk, P. (2021).
20 Practitioners' learning about healthcare supply chain management in the COVID-19 pandemic: a public
21 procurement perspective. *International Journal of Operations & Production Management*, Vol. 41 No.
22 13, 178-189.

23
24 Helfat, C.E. and Winter, S.G. (2011), "Untangling dynamic and operational capabilities: strategy for
25 the (N)ever-changing world", *Strategic Management Journal*, Vol. 32 No. 11, pp.1243-1250.

26
27 Hinton, T.J., Lee, A. and Feinberg, A.W. (2017), "3D bioprinting from the micrometer to millimeter
28 length scales: size does matter", *Current Opinion in Biomedical Engineering*, Vol. 1, pp.31-37.

29
30 Hullova, D., Laczko, P. and Frishammar, J. (2019), "Independent distributors in servitization: an
31 assessment of key internal and ecosystem-related problems", *Journal of Business Research*, Vol. 104,
32 pp.422-437.

33
34 Javaid, M. and Haleem, A. (2018), "Additive manufacturing applications in medical cases: a literature
35 based review", *Alexandria Journal of Medicine*, Vol. 54 No. 4, pp.411-422.

36
37 Jiang, Y., Ritchie, B.W. and Verreynne, M.L. (2021), "Developing disaster resilience: a processual and
38 reflective approach", *Tourism Management*, Vol. 87, p.104374.

39
40 Khorram Niaki, M., & Nonino, F. (2017). Additive manufacturing management: a review and future
41 research agenda. *International Journal of Production Research*, 55(5), 1419-1439.

42
43 Kokshagina, O. (2021). Managing shifts to value-based healthcare and value digitalization as a multi-
44 level dynamic capability development process. *Technological Forecasting and Social Change*, 172,
45 121072.

46
47 Li, Y., Jia, G., Cheng, Y., & Hu, Y. (2017). Additive manufacturing technology in spare parts supply
48 chain: a comparative study. *International Journal of Production Research*, 55(5), 1498-1515.

49
50 Li, J., Saide, S., Ismail, M. N., & Indrajit, R. E. (2021). Exploring IT/IS proactive and knowledge
51 transfer on enterprise digital business transformation (EDBT): a technology-knowledge
52 perspective. *Journal of Enterprise Information Management*, 35 (2), 597-616

53
54 Lipson, H. and Kurman, M. (2013), *Fabricated: The New World of 3D Printing*, Wiley, Indianapolis.

55
56 Louvrier, A., Marty, P., Barrabé, A., Euvrard, E., Chatelain, B., Weber, E. and Meyer, C. (2017), "How
57 useful is 3D printing in maxillofacial surgery?", *Journal of Stomatology, Oral and Maxillofacial
58 Surgery*, Vol. 118 No. 4, pp.206-212.
59
60

Maini, L., Vaishya, R. and Lal, H. (2018), "Will 3D printing take away surgical planning from doctors?", *Journal of Clinical Orthopaedics and Trauma*, Vol. 9 No.3, pp.236-240. <https://doi.org/10.1016/j.jcot.2018.06.13>

Marx, A. (2006). Towards more robust model specification in QCA results from a methodological experiment. *American Sociological Association, Philadelphia, PA, 2006*.

Matarazzo, M., Penco, L., Profumo, G., & Quaglia, R. (2021). Digital transformation and customer value creation in Made in Italy SMEs: A dynamic capabilities perspective. *Journal of Business Research*, Vol. 123, 642-656.

Mitchell, A., Lafont, U., Hołyńska, M. and Semprimoschnig, C. (2018), "Additive manufacturing: a review of 4D printing and future applications", *Additive Manufacturing*, Vol. 24, pp.606-626.

Mok, S.W., Nizak, R., Fu, S.C., Ho, K.W.K., Qin, L., Saris, D.B., Chan, K.M. and Malda, J. (2016), "From the printer: potential of three-dimensional printing for orthopaedic applications", *Journal of Orthopaedic Translation*, Vol. 6, pp.42-49.

Muir, M. and Haddud, A. (2017), "Additive manufacturing in the mechanical engineering and medical industries spare parts supply chain", *Journal of Manufacturing Technology Management*, Vol. 29 No. 2, pp.372-397.

Ng, W. (2015). *New digital technology in education: Conceptualizing professional learning for educators*. Springer.

Ngo, T.D., Kashani, A., Imbalzano, G., Nguyen, K.T. and Hui, D. (2018), "Additive manufacturing (3D printing): a review of materials, methods, applications and challenges", *Composites Part B: Engineering*, Vol. 143, pp.172-196.

Niemelä, R., Pikkarainen, M., Ervasti, M., & Reponen, J. (2019). The change of pediatric surgery practice due to the emergence of connected health technologies. *Technological Forecasting and Social Change*, 146, 352-365.

Özceylan, E., Çetinkaya, C., Demirel, N. and Sabırlıoğlu, O. (2018), "Impacts of additive manufacturing on supply chain flow: a simulation approach in healthcare industry", *Logistics*, Vol. 2 No. 1, p.1.

Pappas, I.O. (2018), "User experience in personalized online shopping: a fuzzy-set analysis", *European Journal of Marketing*, Vol. 52 No. 7/8, pp.1679-1703. <https://doi.org/10.1108/EJM-10-2017-0707>

Parry, E.J and Banks, C.E. (2020), "COVID-19: additive manufacturing response in the UK", *Journal of 3D Printing in Medicine*, Vol. 4 No. 3, pp.167-174.

Patel, P. and Gohil, P. (2021), "Role of additive manufacturing in medical application COVID-19 scenario: India case study", *Journal of Manufacturing Systems*, Vol. 60, pp.811-822.

Peng, T., Kellens, K., Tang, R., Chen, C. and Chen, G. (2018), "Sustainability of additive manufacturing: an overview on its energy demand and environmental impact", *Additive Manufacturing*, Vol. 21, pp.694-704. Philippe, B. (2013), "Custom-made prefabricated titanium miniplates in Le Fort I osteotomies: principles, procedure and clinical insights", *International Journal of Oral and Maxillofacial Surgery*, Vol. 42 No. 8, pp.1001-1006.

Pisano, G (2015). A Normative Theory of Dynamic Capabilities: Connecting Strategy, Know-How and Competition *Harvard Business School Working Paper 16-036* pp. 1-42

- 1
2
3 Pucci, J.U., Christophe, B.R., Sisti, J.A. and Connolly Jr, E.S. (2017), "Three-dimensional printing:
4 technologies, applications, and limitations in neurosurgery", *Biotechnology Advances*, Vol. 35 No. 5,
5 pp.521-529.
6
- 7 Parry, E.J and Banks, C.E. (2020), "COVID-19: additive manufacturing response in the UK", *Journal*
8 *of 3D Printing in Medicine*, Vol. 4 No. 3, pp.167-174.
9
- 10 Qiu, L., Jie, X., Wang, Y. and Zhao, M. (2020), "Green product innovation, green dynamic capability,
11 and competitive advantage: evidence from Chinese manufacturing enterprises", *Corporate Social*
12 *Responsibility and Environmental Management*, Vol. 27 No. 1, pp.146-165.
13
- 14 Ragin, C. C. (2008), "Measurement versus calibration: a set-theoretic approach." Box-Steffensmeir,
15 J.M., Brady, H.E. and Collier, D. (Eds), *The Oxford Handbook of Political Methodology*, pp.174-198.
16
- 17 Rasoolimanesh, S. M., Ringle, C. M., Sarstedt, M., & Olya, H. (2021). The combined use of
18 symmetric and asymmetric approaches: Partial least squares-structural equation modeling and fuzzy-
19 set qualitative comparative analysis. *International Journal of Contemporary Hospitality Management*.
20 Vol. 33 No. 5, pp. 1571-1592.
21
- 22 Ryan, J.R., Almefty, K.K., Nakaji, P. and Frakes, D.H. (2016), "Cerebral aneurysm clipping surgery
23 simulation using patient-specific 3D printing and silicone casting", *World Neurosurgery*, Vol. 88,
24 pp.175-181. <http://dx.doi.org/10.1016/j.wneu.2015.12.102>.
25
- 26 Ryan, K.R., Down, M.P. and Banks, C.E. (2021), "Future of additive manufacturing: overview of 4D
27 and 3D printed smart and advanced materials and their applications", *Chemical Engineering Journal*,
28 Vol. 403, p.126162.
29
- 30 Sabahi, S. and Parast, M.M. (2020), "Firm innovation and supply chain resilience: a dynamic capability
31 perspective", *International Journal of Logistics Research and Applications*, Vol. 23 No. 3, pp.254-269.
32
- 33 Scerri, M., Skllern, K., Chowdhury, M., Loy, J. and Novak, J. (2020), "Impacts of additive
34 manufacturing for the surgical and medical device supply chain", *Association of Supply Chain*
35 *Management Report*, pp.1-46.
36
- 37 Schilke, O., Hu, S., & Helfat, C. E. (2018). Quo vadis, dynamic capabilities? A content-analytic review
38 of the current state of knowledge and recommendations for future research. *Academy of management*
39 *annals*, Vol. 12 No. 1, 390-439.
40
- 41 Singh, S. and Ramakrishna, S. (2017), "Biomedical applications of additive manufacturing: present and
42 future", *Current Opinion in Biomedical Engineering*, Vol. 2, pp.105-115.
43
- 44 Strong, D., Kay, M., Conner, B., Wakefield, T. and Manogharan, G. (2018), "Hybrid manufacturing:
45 integrating traditional manufacturers with additive manufacturing (AM) supply chain", *Additive*
46 *Manufacturing*, Vol. 21, pp.159-173.
47
- 48 Strong, D., Kay, M., Wakefield, T., Sirichakwal, I., Conner, B. and Manogharan, G. (2019),
49 "Rethinking reverse logistics: role of additive manufacturing technology in metal remanufacturing",
50 *Journal of Manufacturing Technology Management*, Vol. 31 No. 1, pp.124-144.
51 <https://doi.org/10.1108/JMTM-04-2018-0119>
52
- 53 Stübinger, S., Mosch, I., Robotti, P., Sidler, M., Klein, K., Ferguson, S.J. and von Rechenberg, B.
54 (2013), "Histological and biomechanical analysis of porous additive manufactured implants made by
55 direct metal laser sintering: a pilot study in sheep", *Journal of Biomedical Materials Research Part B:*
56 *Applied Biomaterials*, Vol. 101 No. 7, pp.1154-1163.
57
58
59
60

- 1
2
3 Teece, D. J. (2007), “Explicating dynamic capabilities: the nature and microfoundations of (sustainable)
4 enterprise performance”, *Strategic Management Journal*, Vol. 28, pp.1319–1350.
5
- 6 Teece, D. J. (2009), *Dynamic Capabilities and Strategic Management: Organizing for Innovation and*
7 *Growth*. Oxford University Press on Demand.
8
- 9 Teece, D. J., Pisano, G. and Shuen, A. (1997), “Dynamic capabilities and strategic management”,
10 *Strategic Management Journal*, Vol. 18 No. 7, pp.509-533.
11
- 12 Thadani, V.N., Riaz, M.J. and Singh, G. (2018), “The evolution of three-dimensional technology in
13 musculoskeletal oncology”, *Journal of Clinical Orthopaedics and Trauma*, pp.269-274.
14
- 15 Thawani, J.P., Pisapia, J.M., Singh, N., Petrov, D., Schuster, J.M., Hurst, R.W., Zager, E.L. and
16 Pukenas, B.A. (2016), “3D-printed modeling of an arteriovenous malformation including blood flow”,
17 *World Neurosurgery*, Vol. 90. <http://dx.doi.org/10.1016/j.wneu.2016.03.095>
18
- 19 Thomas-Seale, L., Kirkman-Brown, J., Kanagalingam, S., Attallah, M., Espino, D. and Shepherd, D.
20 (2018), “The future of additive manufacture: Drawing innovation from spatio-temporal analysis of
21 human development”, in *8th World Congress on Biomechanics*.
22
- 23 Tofail, S.A., Koumoulos, E.P., Bandyopadhyay, A., Bose, S., O’Donoghue, L. and Charitidis, C.
24 (2018), “Additive manufacturing: scientific and technological challenges, market uptake and
25 opportunities”, *Materials Today*, Vol. 21 No. 1, pp.22-37.
26
- 27 Valverde, I. (2017), “Three-dimensional printed cardiac models: applications in the field of medical
28 education, cardiovascular surgery, and structural heart interventions”, *Revista Española de Cardiología*
29 *(English Edition)*, Vol. 70 No. 4, pp.282-291.
30
- 31 Verboeket, V. and Krikke, H. (2019), “The disruptive impact of additive manufacturing on supply
32 chains: a literature study, conceptual model and research agenda”, *Computers in Industry*, Vol. 111,
33 pp.91-107.
34
- 35 Wang, Y.T., Yang, X.J., Yan, B., Zeng, T.H., Qiu, Y.Y. and Chen, S.J. (2016), “Clinical application of
36 three-dimensional printing in the personalized treatment of complex spinal disorders”, *Chinese Journal*
37 *of Traumatology*, Vol. 19 No. 1, pp.31-34.
38
- 39 Wang, C.L. and Ahmed, P.K. (2007), “Dynamic capabilities: a review and research agenda”,
40 *International Journal of Management Reviews*, Vol. 9 No. 1, pp.31-51.
41
- 42 Warner, K.S. and Wäger, M., (2019). Building dynamic capabilities for digital transformation: An
43 ongoing process of strategic renewal. *Long range planning*, Vol. 52 No 3, pp.326-349.
44
- 45 Winter, S (2003). Understanding Dynamic Capabilities. *Strategic Management Journal*, Vol.24 No.10
46 Special Issue: Why Is There a Resource-Based View? Toward a Theory of Competitive Heterogeneity
47 (Oct., 2003) pp. 991-995
48
- 49 Zhou, H., Benton, W.C., Jr., Schilling, D.A. and Milligan, G.W. (2011), “Supply chain integration and
50 the SCOR model”, *Journal of Business Logistics*, Vol. 32 No. 4, pp.332–344.
51
52
53

Appendix A: Demographic profile of the interviewees

Participants	Position	Business type	Firm size (No. of employees)
P1	Operations Manager	Manufacturer	50+
P2	Owner	Manufacturer	25–50

P3	Owner	Manufacturer	25–50
P4	Business Manager	Material Supplier	50+
P5	Owner	Material Supplier	25–50
P6	Manager	Material Supplier	25–50
P7	Additive Consultant	University Research Centre	1–25
P8	Additive Consultant	University Research Centre	1–25
P9	Surgeon	Clinician	1–25
P10	Surgeon	Clinician	1–25
P11	Surgeon	Clinician	1–25

Appendix B: Demographic profile of survey respondents for study 2 and 3

Study 2		Study 3	
Respondents category	Percentage (%)	Respondents category	Percentage (%)
Manufacturer	41.45	Manufacturer	36.95
Suppliers of material	26.35	Suppliers	28.25
Clinicians	32.2	Clinicians	34.8
Number of employees		Number of employees	
< 20	28.4	< 20	23.80
20-50	43.45	20-50	49.45
50+	28.15	50+	26.25
Number of years in business		Number of years in business	
<=5	56.5	<=5	62.65
6-10	29.3	6-10	19.40
10+	14.2	10+	17.95