INTERNATIONAL JAPANESE STUDENTS: THEIR EXPECTATIONS AND LEARNING NEEDS AT AUSTRALIAN UNIVERSITIES

By

PAULINE TAYLOR

BA (Leeds) MEd (UTS) Dip Tefla (UCLES)

A thesis submitted for the degree of Doctor of Philosophy

University of Technology, Sydney

December 2008

CERTIFICATE OF AUTHORSHIP/ORIGINALITY

I certify that this thesis has not been submitted for a degree, nor has it been submitted as part of the requirements for a degree except as fully acknowledged within the text.
I also certify that it was written by me. Any help that I have received in my research and the preparation of this thesis itself has been acknowledged.
In addition, I certify that all information sources and literature used are indicated in this thesis.
Signature of candidate

ACKNOWLEDGEMENTS

This thesis could not have been written without the help and support of a number of people.

Firstly I must thank the Japanese students themselves for their willingness to participate in this research when, at the time of data collection, they were new to Australia and their Australian university.

I must thank Jennie Lang at the University of New South Wales for her constant support.

For technical support I must thank Anna Martin and particularly Maree Joulian. Thank you also to Caroline Watts for her proof reading some of the earlier chapters.

Special thanks to my partner David Watts who has spent far too many evenings alone over the past few years.

My greatest thanks however must go to Dr Ian Cornford, my supervisor, for his constant support and who has taught me so much. Without Ian's expertise and patience this thesis would never have gotten off the ground. Ian, thank you.

TABLE OF CONTENTS

CERTIFICATE OF AUTHORSHIP	I
ACKNOWLEDGEMENTS	II
TABLE OF CONTENTS	III
LIST OF APPENDICES	X
LIST OF TABLES	XIII
ABSTRACT	XIX
CHAPTER ONE INTRODUCTION	1
Australia's involvement in international education	1
The position and importance of international education in Australia	1
The financial importance of international students	2
Competition and the need to identify and meet student needs	3
The marketisation of Australian higher education	4
The need for a new model for Australian universities enrolling international stud	lents?4
The focus and purpose of this study	9
CHAPTER TWO REVIEW OF LITERATURE	12
Reasons why international students come to Australia	12
Opportunity to learn superior technical knowledge and skills	13
Reputation, quality and cost of Australian universities	14
Opportunity to travel and study: Australian government provisions	15
Globalization and competitive advantage from international study	16
Learning better English language skills in Australia	18
Skilled migration	18
Social change in the home country	19
Travel and life experience	20

Personal reasons	22
International students in Australia and other English speaking countries:	
Australia's position and the financial impact of international students	24
Australia's competitors	24
The higher education sector	25
Growth predictions	27
Japanese students in Australia	28
The financial factor	29
The Japanese market – who studies here?	30
Research into the learning needs and expectations of Japanese students	32
Specific learning needs of Asian and Japanese international students	34
International students and the adequacy and accessing of support services	36
Students' expectations of university in Japan	38
The role of 'cram schools' in university entry	39
Learning within the Japanese university at undergraduate and postgraduate levels	39
The impact of culture: Issues related to homogeneity of Japanese culture	41
Sociology and anthropology-based approaches and their contribution to understanding	ıg
Japanese international students	43
Hofstede's categories and implications for learning	44
Japanese youth culture and possible effects upon Japanese international students	46
Changes in Japanese values relating to employment	47
Continuity of important values in society despite youth cultures	49
The importance of Japanese social values and mores in understanding their expectation	ons50
Religion in education and Japan's roots	51
Shinto	52
Buddhism	52
Tanism	53

The Taoist view of education	54
Japanese cultural values in an Australian setting	55
Japanese cultural stepping stones: Relationship recognition	55
Important Japanese socio-cultural markers	56
Amae	56
Amae in the family	57
Amae in education	58
Enryo	59
Chinmoku	60
Giri/Ninjo	62
Giri in the family	65
Giri in education	66
The language of amae and giri	67
Specific nature and focus of this research	68
CHAPTER THREE METHODS AND PROCEDURES	72
Research perspective and the position adopted for conducting this research	72
Cultural and linguistic issues considered in selection of research methods	74
Ethics approval constraints	77
Student population and sample	78
Level of study and specialty areas	78
Developing the questionnaire	79
Question types	79
Trialing the questionnaire	81
Sections of the questionnaire	81
Specific questions and the rationale for their inclusion in the questionnaire	82
Section 1: About You	82

Question 1	82
Question 2	83
Question 3	83
Question 4	84
Question 5	84
Question 6	85
Section 2: You in Australia	85
Question 7	85
Question 8	86
Question 9	86
Question 10	87
Question 11	87
Question 12	88
Question 13	88
Section 3: You in Japan	88
Question 14	88
Question 15	89
Question 16	89
Question 17	90
Question 18	90
Question 19	90
Question 20	91
Question 21	91
Question 22	91
Question 23	92
Question 24	92

Question 25	92
Distribution of the questionnaire and accompanying letter	93
Response rate	94
Numbering and handling of questionnaires	94
Interpretation of data	95
Reliability check	96
Purpose of the semi-structured interview and procedures used	97
Semi-structured interview: procedures and data recording	98
Semi-structured interview/discussion questions	99
Section One: Initial expectations	100
Section Two: Information from other students	100
Section Three: The importance of different study attributes and socio-cultural issues	100
Section Four: The Japanese student as a student in Australia	101
Section Five: Social groupings in Japan and Australia	101
Section Six: Student's personality vis-a-vis possible impact upon learning	101
Section Seven: The role of the Australian academic	101
Section Eight: 'Difficult areas' – what can Australian universities do to help?	102
Section Nine: Japanese students' views of Australian students and their family's reac	
were they to adopt some of those attributes	102
Section Ten: Easy or difficult?	102
Section Eleven: The happiest person?	102
Section Twelve: Japanese cultural signposts	103
Section Thirteen: Advice to students considering study in Australia	103
Concluding comment	103
CHAPTER FOUR RESULTS	104
Introduction	104

Section One: About You.	104
Background data	104
The academic level of the students' study in Australia	106
The students' prior learning in Japan and elsewhere	107
Foundation Studies	108
The students' views of their level of preparedness for Australian tertiary studies	109
The time spent on English language training for their current program	112
Student familiarity with a Japanese university campus	113
Student familiarity with an Australian university	115
Section Two: You in Australia	117
Talking to other Japanese students	120
The decision-making process regarding study overseas	124
When the decision to study overseas was made	124
Visits to Australia and reasons	136
Preparation for study in Australia	142
Section Three: You in Japan	144
Academic performance in Japan	144
Expectations regarding leisure time	157
How the students described themselves	159
Impacts upon learning	162
Ease and difficulty of specific learning/study skills	166
Dealing with Australian academic staff	174
Non-meeting of expectations	178
Differences between Japanese and Australians	181
Aspects of study found to be easier or more difficult	184
Coping strategies	190

The non-academic side of being in Australia	191
Feelings upon completion	192
Summary of the main results	199
CHAPTER FIVE DISCUSSION	202
Postgraduate numbers and the decision to study in Australia	202
Validity and reliability of findings in this research	206
Educational reasons	207
Difficulties of study in Australia: Areas of skills needed for academic succe	ess in Australia 208
Basic Learning Skills	213
1) Listening and understanding in lectures	213
2) Note taking in lectures	214
3) Understanding your assignments	214
4) Reading for assignments	215
5) Writing assignments	216
6) Understanding what your lecturers mean	216
Processes in Learning	217
1) Explaining in English what you know in Japanese	217
2) Asking questions in tutorials	218
3) Discussing studies with Australian students	218
4) Group work	219
5) Talking to lecturers	220
6) Finding information in the library	220
7) Using the internet	221
Socio-Cultural Issues	221
1) Developing a relationship with lecturers	221
2) Davalaning a relationship with other students	າາາ

Preparation for study in Australia: Reading and talking to other students	223
Cram school as the basis of preparation for Australian university study	225
Exploring an Australian campus and auditing lectures as a basis for understanding possible difficulties	226
Substantial personal challenge: The hero's journey?	
Coping strategies identified by the Japanese students	228
Problems with English language usage and proficiency	230
University policies regarding Japanese international students	233
Managing unrealistic expectations	235
Limitations of this study and implications for future research	237
Additional areas of potentially valuable research not covered by this study	238
Concluding remarks	239
CHAPTER SIX SUMMARY, CONCLUSIONS AND RECOMMENDATIONS	242
Summary	242
Implications for university policies and support services	243
Need for higher standards in English language competency for admission	245
Implications of study findings for the current marketisation model	246
How important is it that Japanese students chose to study in Australia for liberal	
education reasons?	247
Implications for methods in future research	247
Specific recommendations	248
Recommendation 1: Further research	248
Recommendation 2: More stringent English language standards and English	249
Recommendation 3: Institutional attitude(s): Ensuring that students understand	
institutional and course requirements and expectations	250
Recommendation 4: Promotional Material: Content and language	251

Recommendation 5: Socio-cultural expectations - the kohai/sempai relationship	251
Recommendation 6: Buddy programs	252
Recommendation 7: Dealing with the study load	252
Recommendation 8: Dealing with the 'other'	253
Concluding statement	254
APPENDICES	255
REFERENCES	325

LIST OF APPENDICES

Appendix A The Questionnaire	255
Appendix B Semi-structured Interview	272
Appendix C Additional results from the questionnaire	279
Table 4(f) other ways in which the students maintained they had developed their	
English language	279
Table 14(g) Who the 'someone else' had been	280
Table 14(k) The form of support provided by classmates	280
Table 14(1) Examples of the educational support provided by classmates	281
Table 14(m) Examples of the emotional / motivational support or advice provided	
by classmates	281
Table 14(j) Examples of the emotional / motivational support provided by teachers	282
Table 14(n) The form of support provided by parents	282
Table 14 (o) Examples of the emotional / motivational support or advice provided by parents	283
Table 14(p) Examples of the educational support provided by parents	283
Table 14 (q) Examples of the educational support or advice provided by a <i>juku</i>	284
Table 14(r) Examples of the educational support or advice provided by siblings	284
Table 14(s) Examples of the social / emotional support provided by friends	285
Table 14(ta) Examples of the educational support provided by older students	285
Table 14(tb) Examples of the support provided by a native speaker of English	286
Table 14(u) Examples of the educational support provided by a relative	286
Table 15(c) Reasons attending a <i>juku</i> had helped	286
Table 14 (q) Examples of the educational support or advice provided by a <i>juku</i>	288
Table 15(d) Reasons that students who had attended juku felt that it had indirectly	
resulted in their studying in Australia.	288
Table 21 The use of free time in Japan and the expectation of use in Australia	289
Appendix D Results from the semi-structured interviews	294
Section One: Expectations regarding the campus	294
Section Two: Student expectations regarding the attitude of students to study in Australia	294
Section Three: Attitude of academic staff to students:	295
Section Four: Were these attitudes what you had expected?	296
Section Five: Was there any impact on your learning as a result of this and if so what, if not,	
why do you think that this is the case?	296
Section Six: Had you talked to other Japanese students who had were or studying at	
university in Australia?	297
Section Seven: Was the information received from them accurate in your case?	207

Section Eight: Did this help or hinder your learning and in what way	8
Section Nine: In the question ranking the importance of particular study attributes to both the student and	
their parents, the results of the question 'Is my English good enough' were: 40% students: very important,	
40% parents: not very important	8
Section Ten: Why do you think that people thought in this way?	0
Section Eleven: When asked how they saw themselves, the majority of the students said 'Average'. Do	
you think that this is true and does it reflect the typical Japanese student in Australia?30	1
Section Twelve: When asked how important it was to them in Japan to balance study and social life, the	
majority of people said extremely important. Did you expect to be able to do this in Australia? Has this	
been the case?	2
Section Thirteen: When asked how important it was to the in Japan to always do their best the majority of	
people said Extremely important. Did they expect to be able to do this in Australia?	
No / Yes, Has this been the case?	4
Section Fourteen: Many people thought that they would not be the same in Australia as in Japan because	
of difference'. Other than the fact the language of instruction here is English, what do you think that	
expectations was?	4
Section Fifteen: Many people received a lot of help from classmates when in high school in Japan. Did	
you expect to receive the same support from classmates here at your university on Australia? 300	6
Section Sixteen: Some students though that going to <i>juku</i> helped them to get to Australia	
either by helping them to get into as better university in Japan, or by assisting with their language skills.	
Do you agree?	8
Section Seventeen: 1) Who do you spend most of your time with here? 2) Is this what you expected? 309	9
Section Eighteen: When asked to describe self, most people said that they were shy, did not like lead	
discussion and preferred to just listen. Do you think that this characteristic would affect their learning? . 310	0
Section Nineteen: How do you think that Japanese students could be encouraged to participate more in	
discussion	1
Section Twenty: What were your expectations regarding the role of academic staff outside of formal	
academic settings eg lectures or tutorials? Were those expectations met?	
Why do you think that this is the case?	3
Section Twenty-One What would you say was the most difficult aspect of study for Japanese students in	
Australia and what could Australian universities do to help them	4
Section Twenty Two: 1) Did you think that you would be told what to study and how to study by your	
lecturers? 2) Why was this expectation? 3) Why do you think that this expectation was not met? 313	5
Section Twenty Three: Talking to lecturers was the area of study difficulty that seemed to cause the most	
problems can you explain why you think that this is the case and how this difficulty affects the learning	
process	5

Section Twenty Four: Many students talked about Australian students as being relaxed,	
casual, not studying hard, being outgoing, friendly, independent, outspoken, lively. How do you think	
your family would respond if you were to take on some of these 'Aussie' attributes?	. 316
Section Twenty Five: Have you been able to have free time whilst here? How have you	
spent that time?	. 318
Section Twenty Six: Many students thought that despite the difficulties, study was easier	
here than in than in Japan, do you agree?	. 318
Section Twenty Seven: What role did your parents play in your coming to Australia and how do they	
view the experience you are undertaking here?	. 319
Section Twenty Eight: Many people said that their parents would be the happiest upon your graduation	
but also said that parents or friends would not care if they did not finish on time	
and had to study here longer. Can you explain this?	. 320
Section Twenty-Nine: 1) Do you think you will be the same person returning to Japan? 2)	
In what ways do you think you will/ might have changed? 3) How will your family view this?	. 321
Section Thirty: What aspect of Japan and Japanese culture do you miss the most here in Australia?	. 322

LIST OF TABLES

Table (1): The top ten student nationalities in Australia as at May 2006	26
Table (ii): Educational sectors where Japanese student are represented	29
Table (iii): Numbers of international students in Australia 1994 –2006	30
Table (iv): Japanese students studying in Australia on a Student Visa 1995 – 2004	31
Table (v): Japanese respondents by discipline	78
Table 1(a): The student's position in their family	.105
Table 1(b): Students indicating that a family member/s had studied overseas	.105
Table 1(c): The family member/s who had studied overseas	.105
Table 1(d): Countries where family members had studied	.106
Table 1(e): The level of program that the researched students were enrolled in	.106
Table 2(a): Where the students had undertaken high school studies: country of study	.107
Table 2 (b)The number of students having undertaken a Foundation Studies Program prior to	
tertiary studies	.108
Table 2(c): The type of institution where the student had undertaken their Foundation Studies	
program	.109
Table 3(a): How well the students felt that their high school or university experiences in	
Japan had prepared them for tertiary studies in Australia	.110
Table 4(a): Where students had studied English in preparation for overseas study	.111
Table 4(b): Type of Australian institution where students had undertaken language training	.111
Table 4(c): Other ways in which the students learned English in Australia:	.112
Table 4(d): Where students who had undertaken language training in Japan had studied	.112
Table 4(e): The time spent on English language training	.113
Table 5(a): Students who had been onto a university campus in Japan	.114
Table 5(b) Students who had listened to a university lecture in Japan	.114
Table 6(a): Students thoughts and expectations regarding their Australian campus when still in	L
Japan	.114
Table 7(a): Students who had been onto a university campus in Australia prior to enrollment	.117
Table 7(b): Those who had sat in on a lecture	.117
Table 7(c): Those who had tried to listen to the lecture	.118
Table 7(d): How much of the lecture the student could understand	.119
Table 7(e): The purpose of visiting the campus prior to enrolment	.120

Table 8(a): Students who had spoken to other Japanese Students who had been to, or were a	at
University in Australia	121
Table 8(b): What the students had said about their experiences here	122
Table 8(c i): Did what they say scare you	122
Table 8(c ii): Did what they say not worry you at all	123
Table 8(c iii): Did what they say reassure you that it would be OK	123
Table 8(d): Where the students had spoken	123
Table 9(a): Whose idea it had been for the student to study overseas	124
Table 9(b): How long prior to arriving in Australia the student had made the	
decision to study here	125
Table 9(c): Student's age when deciding to study in Australia	126
Table 10(a i): The relative importance to the students and their families of specific	
educational and socio cultural issues: Concern regarding the quality of education	127
Table 10(a ii): The relative importance to the students and their families of specific	
educational and socio cultural issues: Concern about my ability to look after myself	128
Table 10(a iii): The relative importance to the students and their families of specific	
educational and socio cultural issues: Loneliness for me without my family	129
Table 10(a iv): The relative importance to the students and their families of specific	
educational and socio cultural issues: Loneliness for my family without me	129
Table 10(a v): The relative importance to the students and their families of specific	
educational and socio cultural issues: Who would look after my parents	130
Table 10(a vi): The relative importance to the students and their families of specific	
educational and socio cultural issues: Excitement at living overseas	131
Table 10(a vii): The relative importance to the students and their families of specific	
educational and socio cultural issues: Is my English good enough	132
Table 10(a viii): The relative importance to the students and their families of specific	
educational and socio cultural issues: Can I live without my friends	132
Table 10(a ix): The relative importance to the students and their families of specific	
educational and socio cultural issues: Will I make friends easily	133
Table 10(a x): The relative importance to the students and their families of specific	
educational and socio cultural issues: Who to depend on if I have a problem	134
Table 10(a xi): The relative importance to the students and their families of specific	
educational and socio cultural issues: Will I stay Japanese	135

Table 10(a xii): The relative importance to the students and their families of specific	
educational and socio cultural issues: Have I chosen the right university	135
Table 11 (a): Students who had visited Australia previously	136
Table 11(b): The number of students having made multiple visits to Australia	136
Table 11 (c): The cited reasons for visits	137
Table 11(d): The overriding reason for choosing Australia as a study destination	137
Table 11(e): The main educational reasons students cited by category	139
Table 11(f): The main personal reasons cited by students for choosing Australia as a study	
destination	140
Table 11(g): The main 'Australian' reasons cited by the students for choosing Australia	
as their study destination	141
Table 12(a): How much reading did you do about university life in Australia	
before you came here.	142
Table 13(a): Did your reading help you prepare for university study here	142
Table 13(b): Students' reasons for having read and why the reading had/had not helped	144
Table 14(a): How the students had seen themselves as a student in Japan	145
Table 14(b i): The importance given by the students to specific study / educational	
socio-cultural attributes: The importance of studying hard in class	146
Table 14(b ii): The importance given by the students to specific study / educational	
socio-cultural attributes: I went to a cram school (juku) for better marks	147
Table 14(b iii): The importance given by the students to specific study / educational	
socio-cultural attributes: I asked for help from senior students when I needed it	147
Table 14(b iv): The importance given by the students to specific study / educational	
socio-cultural attributes: I tried to please my parents	148
Table 14(b v): The importance given by the students to specific study / educational	
socio-cultural attributes: I always had good marks in tests	148
Table 14(b vi): The importance given by the students to specific study / educational	
socio-cultural attributes: I tried to balance my studies and social life	149
Table 14(b vii): The importance given by the students to specific study / educational	
socio-cultural attributes: I always did my best	150
Table 14(b viii): The importance given by the students to specific study / educational	
socio-cultural attributes: I recognized that I was good at some things but not at others	150
Table 14(b ix): The importance given by the students to specific study / educational	
socio-cultural attributes: I was able to help younger students both educationally and socially	151

Table 14(c): Do you expect to be in the same category in Australia	151
Table 14(d): Group A, those who expect to be the same in Australia	152
Table 14(e): Cohort B: Those not expecting the same	153
Table 14(f): Who the students had received help from in high school	153
Table 14(h): The form of support provided by teachers	154
Table 14(i): Examples of the Educational support provided by teachers	155
Table 15(a): Students who had undertaken study in a <i>juku</i>	155
Table 15(b): Students who felt that attending <i>juku</i> had helped them prepare	
for study in Australia	156
Table 15(e): Reasons that students who had attended <i>juku</i> felt that it had not	
directly helped them prepare for studying in Australia	156
Table 15(f): Thoughts from students who had not attended a <i>juku</i> regarding	
whether their studies in Australian would benefit or suffer	157
Table 16(a): Who students spent most of their time with in Japan	
when not in school or university	158
Table 16(b): Who students expect to spend most of their time with in Australia	159
Table 17(a i): How the students described self: Confident, I say what I think	160
Table 17(a ii): How the students described self: Shy, not comfortable saying	
what I think in public	160
Table 17 (a iii): How the students described self: Quiet, I prefer to listen and not necessarily	
participate in discussion	161
Table 17(a iv): How the students described self: I am outgoing and like to lead discussion	161
Table 17(b): Do you think that your view of yourself will impact upon your learning	
in Australia	162
Table 17 (c): The impact of the students' view of themselves on their learning	163
Table 17 (d): Other cited reasons	165
Table 17(e): Student thoughts regarding the positive / negative impact upon their	
learning due to their view of self	165
Table 17(f): Categories of students' responses regarding why they felt that their learning in	
Australia would be impacted upon negatively through their view of themselves	166
Table 18 (a i): The ease or difficulty of specific study attributes: Listening to and understandi	ng
lectures	167
Table 18 (a ii): The ease or difficulty of specific study attributes: Note talking in lectures	167
Table 18 (a iii). The ease or difficulty of specific study attributes. Reading for assignments	168

Table 18 (a iv): The ease or difficulty of specific study attributes: Writing Assignments168
Table 18 (a v): The ease or difficulty of specific study attributes: Asking questions in tutorials .169
Table 18 (a vi): The ease or difficulty of specific study attributes: Discussing studies
with Australian Students
Table 18 (a vii): The ease or difficulty of specific study attributes: Talking to lecturers170
Table 18 (a viii): The ease or difficulty of specific study attributes: Finding information
in the library170
Table 18 (a ix): The ease or difficulty of specific study attributes: Using the Internet:171
Table 18 (a x): The ease or difficulty of specific study attributes: Group Work171
Table 18 (a xi): The ease or difficulty of specific study attributes: Understanding Assignments.172
Table 18 (a xii): The ease or difficulty of specific study attributes: Understanding what
lecturers mean
Table 18 (a xiii): The ease or difficulty of specific study attributes: Develop a relationship
with other students
Table 18 (a xiv): The ease or difficulty of specific study attributes: Develop a relationship
with lecturers
Table 18 (a xv): The ease or difficulty of specific study attributes: Explain in English what
you know in Japanese174
Table 19(a i): Do you expect your lecturers to spend as much time with you as needed
when you have a problem with your studies
Table 19(a ii): Do you expect your lecturers to direct you to help when you have a problem175
Table 19(a iii): Do you expect your lecturers to spend little time with you
when you have a problem176
Table 19(a iv): Do you expect your lecturers to be sympathetic because you are a non native
speaker of English
Table 19(a v): Do you expect your lecturers to arrange social events for students176
Table 19(a vi): Do you expect your lecturers to advise you on personal matters177
Table 19(a vii): Do you expect your lecturers to be interested in you as a person
Table 19(a viii): Do you expect your lecturers to be interested in Japan177
Table 19(b i): The impact upon on the student's confidence academic study and attitude to Australia
if their expectations are not met: Confidence
Table 19(b ii): The impact upon on the student's confidence, study and attitude to Australia
if their expectations are not met: Academic Study

Table 19(b iii): The impact upon on the student's confidence, study and attitude to Australia	
if their expectations are not met: Feelings regarding Australia	179
Table 19(c): The effect upon the students if their expectations are met	179
Table 20(a i): Expectations regarding other students: Do you expect non Japanese	
students to initiate a conversation with you on campus	180
Table 20(a ii): Expectations regarding other students: Do you expect to initiate a	
conversation with non Japanese students on campus	180
Table 20(b): The ways in which Australian people are different to Japanese people	181
Table 20(c): Examples of difference relating to academic issues and personal character	182
Table 21: The use of free time in Japan and the expectation of use in Australia	183
Table 22 (a): Comparison of ease of study in Japan and Australia	184
Table 22(b): Examples of aspects of study that students thought would be / have been	
found to be more difficult in Australia than in Japan	185
Table 22 (c): Examples of aspects of study that students thought would be / have been	
found to be easier in Australia than in Japan	187
Table 22 (d): Sumarisation of Table 22 (c)	188
Table 22(e): Might these points affect learning	189
Table 23(a): Strategies to deal with difficulties encountered	190
Table 23(b): Might these points affect your learning	191
Table 24(a): The most exciting aspect of study in Australia	192
Table 25(a): Who would be the happiest at the end of the course	192
Table 25 (b): How will you feel	193
Table 25 (c i): If the program takes longer than expected, how this will be viewed 1) By you:.	194
Table 25 (c ii): Students were asked if the program takes longer than expected,	
how this will be viewed 2) By your parents	196
Table 25 (c iii): Students were asked if the program takes longer than expected,	
how this will be viewed by: 3) You're friends	197
Table 25 (d): If you <u>not</u> successful who will be the saddest and most disappointed	198
Table 25 (e): How will you feel	199
Table 26(a): Summary of basic learning skills	210
Table 26(b): Summary of processes in learning	211
Table 26(c): Summary of socio-cultural issues	212

ABSTRACT

International Japanese Students: Their Expectations and Learning Needs at Australian Universities

International full fee paying students make a sizable economic contribution to the Australian economy and the universities at which they enroll. Considerable competition for these students from the UK and USA indicates the necessity of meeting their needs if the Australian higher education market is to be preserved. Recent research has challenged the effectiveness of the currently operating Australian marketisation model that focuses upon attracting students and maximizing profits. International students, and specifically Japanese students who were the focus of this research, are attracted to Australian university studies for a number of reasons which are analyzed. The numbers of Japanese students studying at Australian universities have fallen since 2006, despite Japan being potentially one of the largest international markets.

The learning needs and expectations of 51 Japanese undergraduate and postgraduate students at two Sydney universities were analyzed using a questionnaire and semi-structured interview during their first semester of enrollment. The expectations and needs of these students had been shaped by growing up and being educated in Japan, a culture that values university education in different ways to Australia, and has different views on learning and study. Analyses of Australian academic culture, that emphasizes individuality and critical thinking, together with analyses of Japanese values and cultural mores, provided the foundations to guide the study and help formulate the questions used to gather data.

Results revealed a considerable proportion of respondents were postgraduates contrary to the expectation that the market is chiefly an undergraduate one. It was found that only approximately thirty per cent of students had come to Australia for primarily educational reasons. The other seventy per cent had been attracted to Australia the country and its culture, and had been motivated for personal development reasons and to satisfy challenges pertaining, in some cases, to English language acquisition. These findings reflect earlier research based on ESL classes. The majority appear to have been motivated by liberal education reasons, with explanation of the process engaged in, with so little serious preparation, perhaps best accounted for in terms of Hart's (1999) work on the hero's personal journey with its substantial challenges.

Results indicated that a considerable number of students at both undergraduate and postgraduate levels experienced difficulties with a number of basic academic skills expected at Australian universities. These included listening to and understanding lectures, note taking in lectures, reading for assignments, writing assignments, discussing studies with Australian students, and group work activities generally that required public presentation and argument. The majority had done little reading or other preparation for their educational adventure in a foreign Australian culture, although many were aware of the fact that their undertaking would be hard, having spoken to other Japanese students. Relatively few appeared to have been influenced by family members who had undertaken international study. All had been admitted on the basis of IELTS or TOEFL standards set by the universities, but had studied English in preparation for their international studies for relatively short periods of time, with this apparently contributing to their problems with Australian academic skills. Findings indicate that most of these students continued to frame their intercultural experience in terms of the Japanese cultural scenario, leading in many cases to academic and socio-cultural expectations at odds with Australian university expectations of the roles these students should play.

Specific recommendations are made regarding the need for university policies to ensure that Japanese students are made aware of academic and socio-cultural differences and challenges before enrollment, and are offered programs that will develop specific academic skills. The analyses of the culturally-based academic learning difficulties encountered by students in this research should provide a substantial guide for specific skill development programs. Some of the expectations, that would be appropriate in the Japanese cultural setting, cannot be accommodated in the Australian one, and need to be managed prior to enrollment.

On the wider policy level, there is also a serious need to reconsider the standards of English required for admission. Recommendations are made for a larger scale, longitudinal study to be undertaken to address issues that could not be considered in what was essentially an exploratory study. The analyses of Japanese cultural values and social expectations, presented as part of this research, would appear to offer a substantial basis to assist institutions and staff to better understand Japanese students and their learning needs in the Australian academic cultural context, and to guide both research and teaching.

In policy terms, results indicate that there is a clear need to reconsider the marketisation model and spend more on support services for the students who have paid full fees. Results also indicate that the policies advanced by government policy makers linking tourism and university study are

relatively naïve, and cannot succeed without better understanding of the needs and expectations of international students from different cultural backgrounds, and better support services carefully tailored to their needs.