

**The Construction of the Meaning and
Significance of an 'Author' among Information
Behaviour Researchers**

A Social Constructivist Approach

Michael Russell Olsson

Doctor of Philosophy

2003

CERTIFICATE OF AUTHORSHIP / ORIGINALITY

I certify that this thesis has not previously been submitted for a degree nor has it been submitted as part of requirements for a degree except as fully acknowledged within the text.

I also certify that the thesis has been written by me. Any help that I have received in my research work and the preparation of the thesis itself has been acknowledged. In addition, I certify that all information sources and literature used are indicated in the thesis.

Signature of Candidate

Dedication

This Thesis is dedicated to the people whose support made it possible:

Harriet Jordan

and

Russell and Margaret Olsson

They kept faith in me, even when I doubted myself.

Acknowledgements

If I see further, it is because I stand on the shoulders of giants.

Isaac Newton

I wish to particularly thank my principal supervisor, Ms Susan Edwards, and my co-supervisor, Dr Ross Todd, for their support and guidance through the course of the research and writing of this thesis. Their advice, rigorous critique, insight and enthusiasm were central to the whole research process.

I also wish to thank Harriet Jordan for her aid in proof-reading the thesis and advice on layout and clarity of expression; and Margaret Olsson for her aid in entering reference material into Endnote.

I also wish to acknowledge the support, moral and financial, I have received from the Department of Media Arts, Communication and Information, University of Technology Sydney. In particular, their provision of funds to have the interview material professionally transcribed and to provide me with partial marking relief while I was in the final stages of writing was invaluable.

I would like to thank Professor Dervin for not only her cooperation, but her advice on a range of conceptual and methodological issues.

Last, but by no means least, I wish to thank the study's participants. Without their willingness to share their experiences and insights the research would not have been possible.

Table of Contents

CERTIFICATE OF AUTHORSHIP / ORIGINALITY	2
DEDICATION	3
ACKNOWLEDGEMENTS	4
TABLE OF CONTENTS.....	5
ABSTRACT	10

CHAPTER 1- INTRODUCTION.....	ERROR! BOOKMARK NOT DEFINED.
1.1 THE ORIGIN OF THE STUDY	ERROR! BOOKMARK NOT DEFINED.
1.2 THE AIM OF THE STUDY	ERROR! BOOKMARK NOT DEFINED.
1.3 SIGNIFICANCE OF THE STUDY	ERROR! BOOKMARK NOT DEFINED.

CHAPTER 2 - LITERATURE REVIEW. ERROR! BOOKMARK NOT DEFINED.

2.1 INTRODUCTION	ERROR! BOOKMARK NOT DEFINED.
------------------------	------------------------------

PART I – CONCEPTUAL FRAMEWORK

2.2 PREVAILING APPROACHES TO INFORMATION BEHAVIOUR.....	ERROR! BOOKMARK NOT DEFINED.
---	------------------------------

2.2.1 POST-DERVIN & NILAN DEVELOPMENTS.....	ERROR! BOOKMARK NOT DEFINED.
2.2.1.1 <i>Internal Cognition of Individuals</i>	<i>Error! Bookmark not defined.</i>
2.2.1.2 <i>'Needy' Information Users</i>	<i>Error! Bookmark not defined.</i>
2.2.1.3 <i>Purposive Seeking and Affective Factors</i>	<i>Error! Bookmark not defined.</i>

2.3 SOCIAL APPROACHES TO INFORMATION BEHAVIOUR.....	ERROR! BOOKMARK NOT DEFINED.
---	------------------------------

2.3.1 INVISIBLE COLLEGES	ERROR! BOOKMARK NOT DEFINED.
2.3.2 SOCIAL NETWORK ANALYSIS	ERROR! BOOKMARK NOT DEFINED.
2.3.3 CONTEXTUALISED 'INTERNAL' APPROACHES	ERROR! BOOKMARK NOT DEFINED.
2.3.3.1 <i>Wilson and Phenomenology</i>	<i>Error! Bookmark not defined.</i>
2.3.3.2 <i>Phenomenography</i>	<i>Error! Bookmark not defined.</i>

2.4 SOCIAL CONSTRUCTIVISM	ERROR! BOOKMARK NOT DEFINED.
---------------------------------	------------------------------

2.4.1 SENSE-MAKING – RECENT DEVELOPMENTS	ERROR! BOOKMARK NOT DEFINED.
2.4.1.1 <i>The Actor</i>	<i>Error! Bookmark not defined.</i>
2.4.1.2 <i>Sense-Making as a 'Verbing' Process</i>	<i>Error! Bookmark not defined.</i>
2.4.2 FOUCAULDIAN DISCOURSE ANALYSIS	ERROR! BOOKMARK NOT DEFINED.
2.4.2.1 <i>Discourse</i>	<i>Error! Bookmark not defined.</i>
2.4.2.2 <i>Discourse Communities and Discursive Rules</i>	<i>Error! Bookmark not defined.</i>
2.4.2.3 <i>Knowledge/'Truth' & the Archive</i>	<i>Error! Bookmark not defined.</i>
2.4.2.4 <i>Texts</i>	<i>Error! Bookmark not defined.</i>
2.4.2.5 <i>Knowledge/Power - the Dynamics of Discourse</i>	<i>Error! Bookmark not defined.</i>
2.4.2.6 <i>Death of the Author</i>	<i>Error! Bookmark not defined.</i>
2.4.2.7 <i>The Role of the "Living" Author</i>	<i>Error! Bookmark not defined.</i>

2.4.3 RESEARCH AS SOCIAL PRACTICE.....	ERROR! BOOKMARK NOT DEFINED.
--	-------------------------------------

2.4.4 SOCIAL CONSTRUCTIVIST INFORMATION BEHAVIOUR RESEARCH.....	ERROR! BOOKMARK NOT DEFINED.
---	-------------------------------------

2.4.4.1	<i>Habitus</i>	Error! Bookmark not defined.
2.4.4.2	<i>Discourse Analytic Research</i>	Error! Bookmark not defined.
2.4.4.3	<i>Chatman's Life in a Small World and Life in the Round</i> Error! Bookmark not defined.	
PART II – EXISTING RESEARCH		ERROR! BOOKMARK NOT DEFINED.
2.5 INFORMATION BEHAVIOUR - SOCIAL SCIENTISTS ERROR! BOOKMARK NOT DEFINED.		
2.5.1	QUANTITATIVE SURVEYS	ERROR! BOOKMARK NOT DEFINED.
2.5.1.1	<i>Information Transfer and Informal Networks</i> Error! Bookmark not defined.	
2.5.1.2	<i>Source Use and Experience Level</i>	Error! Bookmark not defined.
2.5.1.3	<i>Problems and Unanswered Questions</i>	Error! Bookmark not defined.
2.5.2	QUALITATIVE STUDIES	ERROR! BOOKMARK NOT DEFINED.
2.5.2.1	<i>Social Scientists Observed</i>	Error! Bookmark not defined.
2.5.2.2	<i>Literature Searching and Evaluation</i>	Error! Bookmark not defined.
2.5.2.3	<i>Documents, Authority and Discipline</i>	Error! Bookmark not defined.
2.5.2.4	<i>Information Educators</i>	Error! Bookmark not defined.
2.6 DOCUMENT-BASED RESEARCH		ERROR! BOOKMARK NOT DEFINED.
2.6.1	DOCUMENTARY DISCOURSE ANALYSIS	ERROR! BOOKMARK NOT DEFINED.
2.6.2	CITATION ANALYSIS AND CITATION BEHAVIOUR..	ERROR! BOOKMARK NOT DEFINED.
2.6.2.1	<i>Citation as Persuasion</i>	Error! Bookmark not defined.
2.6.2.2	<i>Acknowledgements – Assessing Informal Influence</i> Error! Bookmark not defined.	
2.7 SUMMARY		ERROR! BOOKMARK NOT DEFINED.
2.8 GLOSSARY OF TERMS		71
CHAPTER 3 - METHODOLOGY OF THE STUDY ERROR! BOOKMARK NOT DEFINED.		
3.1 INTRODUCTION		ERROR! BOOKMARK NOT DEFINED.
3.2 COMMUNITY – INFORMATION BEHAVIOUR RESEARCHERS ERROR! BOOKMARK NOT DEFINED		
3.2.1	REASONS FOR SELECTION.....	ERROR! BOOKMARK NOT DEFINED.
3.2.2	INFORMATION BEHAVIOUR RESEARCHERS AS A COMMUNITY ERROR! BOOKMARK NOT DEFINED.	
3.3 THE AUTHOR – BRENDA DERVIN		ERROR! BOOKMARK NOT DEFINED.
3.3.1	AUTHORIAL CONSENT.....	ERROR! BOOKMARK NOT DEFINED.
3.4 PARTICIPANT SELECTION		ERROR! BOOKMARK NOT DEFINED.
3.4.1	IDENTIFICATION OF POTENTIAL PARTICIPANTS	ERROR! BOOKMARK NOT DEFINED.
3.4.1.1	<i>Problems</i>	Error! Bookmark not defined.
3.4.2	SAMPLING.....	ERROR! BOOKMARK NOT DEFINED.
3.4.2.1	<i>Participant Selection Criteria</i>	Error! Bookmark not defined.
3.4.2.2	<i>Snowball Sampling</i>	Error! Bookmark not defined.
3.4.2.3	<i>The Participants</i>	Error! Bookmark not defined.
3.4.3	ETHICAL CONSIDERATIONS	ERROR! BOOKMARK NOT DEFINED.
3.4.3.1	<i>Informed Consent</i>	Error! Bookmark not defined.
3.4.3.2	<i>Confidentiality</i>	Error! Bookmark not defined.
3.5 INTERVIEWS		ERROR! BOOKMARK NOT DEFINED.
3.5.1	JUSTIFICATION.....	ERROR! BOOKMARK NOT DEFINED.
3.5.1.1	<i>Semi-Structured Interviewing</i>	Error! Bookmark not defined.
3.5.2	DEVELOPING THE INTERVIEW GUIDE.....	ERROR! BOOKMARK NOT DEFINED.
3.5.2.1	<i>The Initial Interview Guide</i>	Error! Bookmark not defined.
3.5.2.2	<i>Pilot Testing</i>	Error! Bookmark not defined.
3.5.3	THE INTERVIEW PROCESS.....	ERROR! BOOKMARK NOT DEFINED.
3.5.3.1	<i>Interview Preparation</i>	Error! Bookmark not defined.
3.5.3.2	<i>The Interviews</i>	Error! Bookmark not defined.
3.5.3.3	<i>Refining the Interview Process</i>	Error! Bookmark not defined.
3.6 FOLLOWING UP		ERROR! BOOKMARK NOT DEFINED.
CHAPTER 4 - DATA ANALYSIS		ERROR! BOOKMARK NOT DEFINED.
4.1 INTRODUCTION		ERROR! BOOKMARK NOT DEFINED.

4.2	THE QUESTION OF VALIDITY	ERROR! BOOKMARK NOT DEFINED.
4.3	INDUCTIVE DATA ANALYSIS	ERROR! BOOKMARK NOT DEFINED.
4.4	ANALYSIS AND DEVELOPMENTS DURING THE INTERVIEW PROCESS	ERROR! BOOKMARK NOT DEFINED.
4.5	DEVELOPMENT OF THE CODING FRAMEWORK	ERROR! BOOKMARK NOT DEFINED.
4.5.1	CODING PRINCIPLES	ERROR! BOOKMARK NOT DEFINED.
4.5.2	DESCRIPTIVE CODING	ERROR! BOOKMARK NOT DEFINED.
4.5.3	THEMATIC CODING	ERROR! BOOKMARK NOT DEFINED.
4.5.4	CODING & REDUCTIONISM	ERROR! BOOKMARK NOT DEFINED.
4.6	FEEDBACK FROM PARTICIPANTS	ERROR! BOOKMARK NOT DEFINED.

CHAPTER 5 - FINDINGS OF THE STUDY

5.1	INTRODUCTION	ERROR! BOOKMARK NOT DEFINED.
5.2	INITIAL INTERACTIONS	ERROR! BOOKMARK NOT DEFINED.
5.2.1	INITIAL INTERACTIONS – SOURCES	ERROR! BOOKMARK NOT DEFINED.
5.2.2	EXISTING CONSTRUCTIONS	ERROR! BOOKMARK NOT DEFINED.
5.2.2.1	<i>Information Science Constructions</i>	<i>Error! Bookmark not defined.</i>
5.2.2.2	<i>Constructions from Other Fields</i>	<i>Error! Bookmark not defined.</i>
5.2.2.3	<i>'National' Constructions and Cultural Differences</i>	<i>Error! Bookmark not defined.</i>
5.2.3	ACCEPTED AND CONTESTED CONSTRUCTIONS	ERROR! BOOKMARK NOT DEFINED.
5.2.3.1	<i>Accepted Constructions</i>	<i>Error! Bookmark not defined.</i>
5.2.3.2	<i>Contested Constructions</i>	<i>Error! Bookmark not defined.</i>
5.2.3.3	<i>Other Constructions</i>	<i>Error! Bookmark not defined.</i>
5.3	SUBSEQUENT INTERACTIONS AND RELATIONSHIPS	ERROR! BOOKMARK NOT DEFINED.
5.3.1	SUBSEQUENT INTERACTIONS – SOURCES AND RELATIONSHIPS	ERROR! BOOKMARK NOT DEFINED.
5.3.1.1	<i>Colleagues - Long-Term Relationships</i>	<i>Error! Bookmark not defined.</i>
5.3.1.2	<i>Supervisors</i>	<i>Error! Bookmark not defined.</i>
5.3.1.3	<i>Non-Department Colleagues</i>	<i>Error! Bookmark not defined.</i>
5.3.1.4	<i>The Author</i>	<i>Error! Bookmark not defined.</i>
5.3.1.5	<i>Author Associates</i>	<i>Error! Bookmark not defined.</i>
5.3.1.6	<i>Conferences</i>	<i>Error! Bookmark not defined.</i>
5.3.1.7	<i>"Critical Distance"</i>	<i>Error! Bookmark not defined.</i>
5.3.1.8	<i>Author Texts</i>	<i>Error! Bookmark not defined.</i>
5.3.1.9	<i>Non-Author Texts</i>	<i>Error! Bookmark not defined.</i>
5.3.2	THE ROLE OF EXISTING CONSTRUCTIONS	ERROR! BOOKMARK NOT DEFINED.
5.3.2.1	<i>Conceptual Frameworks</i>	<i>Error! Bookmark not defined.</i>
5.3.2.2	<i>Other Fields</i>	<i>Error! Bookmark not defined.</i>
5.3.3	SUBSEQUENT ACCEPTED AND CONTESTED CONSTRUCTIONS	ERROR! BOOKMARK NOT DEFINED.
5.3.3.1	<i>Accepted Constructions</i>	<i>Error! Bookmark not defined.</i>
5.3.3.2	<i>Contested Constructions</i>	<i>Error! Bookmark not defined.</i>
5.3.3.3	<i>Common Ground</i>	<i>Error! Bookmark not defined.</i>
5.4	DIFFERENTIATION	ERROR! BOOKMARK NOT DEFINED.
5.4.1	DIFFERENTIATION - CONCEPTUAL FRAMEWORKS ..	ERROR! BOOKMARK NOT DEFINED.
5.4.2	DIFFERENTIATION - AUTHOR	ERROR! BOOKMARK NOT DEFINED.
5.4.3	DIFFERENTIATION - FIELD	ERROR! BOOKMARK NOT DEFINED.
5.4.4	DIFFERENTIATION - SELF	ERROR! BOOKMARK NOT DEFINED.
5.5	CONSTRUCTIONS OF THE AUTHOR	ERROR! BOOKMARK NOT DEFINED.
5.5.1	SUBSTANTIVE CONSTRUCTIONS	ERROR! BOOKMARK NOT DEFINED.
5.5.1.1	<i>Information Behaviour Research Constructions</i>	<i>Error! Bookmark not defined.</i>
5.5.1.2	<i>Sense-Making</i>	<i>Error! Bookmark not defined.</i>
5.5.1.3	<i>Cognitivism</i>	<i>Error! Bookmark not defined.</i>
5.5.1.4	<i>Social Constructivism</i>	<i>Error! Bookmark not defined.</i>
5.5.1.5	<i>Meta-Theorist</i>	<i>Error! Bookmark not defined.</i>
5.5.1.6	<i>Methodology</i>	<i>Error! Bookmark not defined.</i>
5.5.1.7	<i>User-Centred Paradigm</i>	<i>Error! Bookmark not defined.</i>
5.5.2	EVALUATIVE CONSTRUCTIONS	ERROR! BOOKMARK NOT DEFINED.
5.5.2.1	<i>Cutting Edge/Different</i>	<i>Error! Bookmark not defined.</i>
5.5.2.2	<i>Lacking Enough Empirical Support</i>	<i>Error! Bookmark not defined.</i>

5.5.2.3.	<i>Changed Over Time</i>	Error! Bookmark not defined.
5.5.2.4.	<i>“Too Philosophical”</i>	Error! Bookmark not defined.
5.5.2.5.	<i>“Difficult”</i>	Error! Bookmark not defined.
5.5.2.6.	<i>American/Culturally Specific</i>	Error! Bookmark not defined.
5.5.3	AFFECTIVE CONSTRUCTIONS OF THE AUTHOR	ERROR! BOOKMARK NOT DEFINED.
5.5.3.1.	<i>As a Person</i>	Error! Bookmark not defined.
5.5.3.2.	<i>Evangelist</i>	Error! Bookmark not defined.
5.5.3.3.	<i>“Controlling”</i>	Error! Bookmark not defined.
5.5.4	CONSTRUCTIONS OF AUTHORITY	ERROR! BOOKMARK NOT DEFINED.
5.5.4.1.	<i>Powerful</i>	Error! Bookmark not defined.
5.5.4.2.	<i>Marginal</i>	Error! Bookmark not defined.
5.5.4.3.	<i>Widely Misinterpreted</i>	Error! Bookmark not defined.
5.5.4.4.	<i>Local Significance</i>	Error! Bookmark not defined.
5.5.4.5.	<i>What’s the Fuss about?”</i>	Error! Bookmark not defined.
5.5.4.6.	<i>Central - Gap-Filler</i>	Error! Bookmark not defined.
5.5.4.7.	<i>‘One of a Group’</i>	Error! Bookmark not defined.
5.5.4.8.	<i>Embodiment of Sense-Making</i>	Error! Bookmark not defined.
5.5.5	CHANGES IN PARTICIPANTS’ CONSTRUCTIONS OVER TIME	ERROR! BOOKMARK NOT DEFINED.
5.6	SHARED CONSTRUCTIONS	ERROR! BOOKMARK NOT DEFINED.
5.6.1	RESEARCH FOCUS, CONCEPTUAL FRAMEWORKS & SHARED CONSTRUCTIONS	ERROR! BOOKMARK NOT DEFINED.
5.6.2	LOCAL CONSTRUCTIONS	ERROR! BOOKMARK NOT DEFINED.
5.6.2.1.	<i>Persephone University</i>	Error! Bookmark not defined.
5.6.2.2.	<i>Seth University</i>	Error! Bookmark not defined.
5.7	USING CONSTRUCTIONS	ERROR! BOOKMARK NOT DEFINED.
5.7.1	CITATION	ERROR! BOOKMARK NOT DEFINED.
5.7.2	OTHER USES	ERROR! BOOKMARK NOT DEFINED.
CHAPTER 6 - CONCLUSION	ERROR! BOOKMARK NOT DEFINED.
6.1	INTRODUCTION	ERROR! BOOKMARK NOT DEFINED.
PART I – CONCLUSIONS OF THE STUDY	ERROR! BOOKMARK NOT DEFINED.
6.2	THE ROLE OF PEOPLE AND TEXTS	ERROR! BOOKMARK NOT DEFINED.
6.2.1.	INTERPERSONAL COMMUNICATION	230
6.2.1.1.	<i>Affective Factors</i>	235
6.2.2.	LOCAL AND COSMOPOLITAN INFORMANTS	ERROR! BOOKMARK NOT DEFINED.
6.2.3.	TEXTS	ERROR! BOOKMARK NOT DEFINED.
6.3	THE NATURE OF EVENTS AND RELATIONSHIPS	ERROR! BOOKMARK NOT DEFINED.
6.3.1.	ON-GOING RELATIONSHIPS	ERROR! BOOKMARK NOT DEFINED.
6.3.1.1.	<i>On-Going Relationship with Sources</i>	Error! Bookmark not defined.
6.3.1.2.	<i>Ongoing Relationship with Author and her Work</i>	Error! Bookmark not defined.
6.3.2.	PURPOSIVE INFORMATION BEHAVIOUR AND THE GAP	ERROR! BOOKMARK NOT DEFINED.
6.4	MEANING (SENSE)-MAKING AS A CONSTRUCTIVE PROCESS	ERROR! BOOKMARK NOT DEFINED.
6.4.1	CONSTRUCTION AS ELABORATION	ERROR! BOOKMARK NOT DEFINED.
6.4.2	THE SOCIAL NATURE OF PARTICIPANTS’ CONSTRUCTIVE PROCESSES	ERROR! BOOKMARK NOT DEFINED.
6.4.2.1.	<i>Construction & ‘Objective Knowledge’</i> ...	Error! Bookmark not defined.
6.4.3.	COLLECTIVE CONTEXTS, SHARED MEANINGS AND SOCIAL CONSTRUCTIONS	ERROR! BOOKMARK NOT DEFINED.
6.4.3.1.	<i>Social Practices and Collective Construction</i>	Error! Bookmark not defined.
6.4.3.2.	<i>Multiple Communities</i>	Error! Bookmark not defined.
6.4.3.3.	<i>Outward Focus</i>	Error! Bookmark not defined.
6.5	CREDIBILITY AND AUTHORITY	ERROR! BOOKMARK NOT DEFINED.
6.5.1.	MEANING AND AUTHORITY – KNOWLEDGE/POWER	ERROR! BOOKMARK NOT DEFINED.
6.5.2.	AUTHORITY AND UTILISATION	ERROR! BOOKMARK NOT DEFINED.
6.6	MODEL OF PARTICIPANTS’ CONSTRUCTIVE PROCESSES	ERROR! BOOKMARK NOT DEFINED.
PART II – EVALUATION AND IMPLICATIONS	ERROR! BOOKMARK NOT DEFINED.
6.7	STRENGTHS & WEAKNESSES OF THE STUDY	ERROR! BOOKMARK NOT DEFINED.
6.7.1.	PARTICIPANT SELECTION	ERROR! BOOKMARK NOT DEFINED.

- 6.7.2. THE PARTICIPANT-RESEARCHER RELATIONSHIP... **ERROR! BOOKMARK NOT DEFINED.**
- 6.7.3. THE PARTICIPANTS AND RESEARCHER'S SHARED BACKGROUND**ERROR! BOOKMARK NOT DEFINED.**
- 6.7.4. OUTSIDE INFLUENCES AND INDUCTIVE RESEARCH **ERROR! BOOKMARK NOT DEFINED.**
- 6.7.5. TIME DIFFERENCE AND RE-INTERPRETATION..... **ERROR! BOOKMARK NOT DEFINED.**

6.8 IMPLICATIONS FOR FUTURE RESEARCH .. ERROR! BOOKMARK NOT DEFINED.

6.9 IMPLICATIONS FOR PROFESSIONAL PRACTICEERROR! BOOKMARK NOT DEFINED.

APPENDIX A - LETTER TO POTENTIAL PARTICIPANTSERROR! BOOKMARK NOT DEFINED.

APPENDIX B - PARTICIPANT CONSENT FORM .ERROR! BOOKMARK NOT DEFINED.

APPENDIX C - INTERVIEW GUIDE ERROR! BOOKMARK NOT DEFINED.

BIBLIOGRAPHY ERROR! BOOKMARK NOT DEFINED.

Abstract

This study identifies and explores the social processes that influence the construction by academic researchers of the meaning/s and significance/s of an author and her work prominent in the literature of their field. It examines the construction by 15 information behaviour researchers of Brenda Dervin and her work, using semi-structured interviewing and inductive analysis techniques.

In focussing theoretical attention on social processes, the study seeks to address critiques of prevailing approaches to information behaviour research, such as: a focus on individual cognition at the expense of social and affective factors; a construction of information users defined by their areas of ignorance and uncertainty, rather than their expertise; and a focus on purposive rather than non-purposive information behaviour.

Conceptually, the study has been influenced by a range of theoretical approaches from both information behaviour research and a variety of other disciplines, including Dervin's Sense-Making and Foucauldian discourse analysis.

The study found that participants' initial contact with the author and her work, and the subsequent important events in their relationship, occurred not because of purposeful searching, but rather 'socially' – as a part of non-purposive events and relationships related to the participants' role as academic researchers. The source most frequently discussed by participants was informal discussions with colleagues, and participants' interactions with 'author texts' were commonly mediated by their interpersonal communication. The study found that the significant influences on participants' constructive processes were people and texts with whom they had a long-term relationship.

Participants' constructions of the author and her work were an essentially social process. Their sense-making was inextricably linked to their social context/s: their interactions with their colleagues and mentors; their engagement with the literature and theories of information science and other fields; their research interests and

specialisations; and their educational and cultural backgrounds. Participants' constructive processes largely involved elaborating existing constructions – radical changes in construction were both rare and traumatic. Participants' constructions were neither objective nor wholly subjective, but intersubjective - based on shared understandings, conventions and social practices.

Participants' constructive processes had two interdependent aspects: the construction of meaning and the construction of authority (knowledge/power). Participants' informal behaviour, as well as their engagement with formal information sources, involved constructions of authority. Their constructions of the authority of their informant/s determined whether they accepted or rejected the constructions of the author conveyed to them. Participants were able to strategically use shared constructions to add to the credibility and authority of their own work