Enterprise Connect Creative Industries Innovation Centre

MEDIA REPORT: 1 January - 31 March 2014

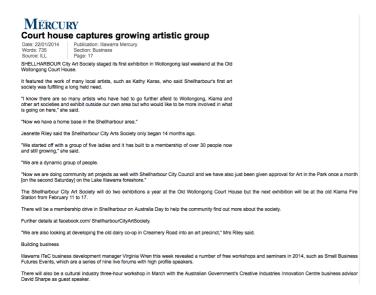
TITLE: Court house captures growing artistic group

PUBLICATION: Illawarra Mercury

DATE: 22 January 2014

LINK:

 $\frac{\text{http://newsstore.fairfax.com.au/apps/viewDocument.ac;jsessionid=C968C89CD36C6EEE3456876}{515E83105?sy=afr\&pb=all_ffx\&dt=selectRange\&dr=1month\&so=relevance\&sf=text\&sf=headline\&rc=10\&rm=200\&sp=brs\&cls=575\&clsPage=1\&docID=ILL140122MV6IT18V2LG}$



TITLE: Going global: taking your creativity to the world

PUBLICATION: CIIC Invitation

DATE: 23 January 2014

LINK:

 $\frac{http://www.google.com.au/url?sa=t\&rct=j\&q=\&esrc=s\&source=web\&cd=31\&ved=0CCoQFjAAOB4\&url=http\%3A\%2F\%2Fwww.export.org.au\%2FLiteratureRetrieve.aspx\%3FID\%3D130442\&ei=Dg~0-U4mcI4-$

 $\underline{ZkgXVwoDwCQ\&usg=AFQjCNEVRfyNkSfSvKaDQHTjGRlRmdXL8w\&bvm=bv.64125504, d.dGl\&cad=rja}\\$

Invitation to attend

Going global: taking your creativity to the world



The Australian Government's Creative Industries Innovation Centre (CIIC) invites you to attend a forum to raise awareness of export opportunities for Australian creative companies.

DATE & TIME: 23rd January, 2014 12.00000n to 4.00pm Lunch will be served on arrival.	LOCATION: The Australian Technolo Park, Redfern. Address details to be provided.	RSVP to Brian Riley: brian.riley@industry.gov.au 28217 5000 by 14th January 2014. Flease note places are limited. This program is provided at no co
and exporter of the iconic F designs. Principal Helen Le behind Signature Prints' re- Broadhurst range to an inte	rnational audience. Today, re than 20 countries and has ow to access and manage	TOPICS COVERED WILL INCLUDE: - How to develop your business to be export-ready - Business models - Production on and offshore - IP management - Challenges and opportunities associated with different overseas markets
General Manager, Australian Institute of Export who will provide a practical and in-depth overview of exporting.		Sales and marketing An Austrade representative will also take questions

TITLE: New Program | Generate Design

PUBLICATION: Creative Partnerships Australia (CPA) - website

DATE: February 2014

LINK:https://www.creativepartnershipsaustralia.org.au/resources/news/generate-design

Generate Design

A new program investing in Australian graphic design enterprise, growth and innovation.

February 2014 | New Program | Generate Design

Creative Partnerships has launched Generate Design - a new business strategy and mentoring program which will invest in the growth and development of the Australian graphic design industry.

Delivered with the Creative Industries Innovation Centre (CIIC) and the Australian Graphic Design Association (AGDA), Generate Design will support graphic designers who are seeking to create or innovate their own business, or those in start-ups or small to medium-size agencies with plans for growth and innovation.

STAGE 1 business module workshops are taking place in major capital cities in March and April 2104.

Find out more.

TITLE: CULTURAL SUB-COMMITTEE document

PUBLICATION: City of Sydney **DATE:** 17 February 2014

LINK:http://www.cityofsydney.nsw.gov.au/_data/assets/pdf_file/0006/194883/140217_CCC_IT

EM02.pdf

CULTURAL SUB-COMMITTEE

17 FEBRUARY 2014

SPONSORSHIP – EDUCATION AND NETWORKING AND EVENTS FOR STARTUP CREATIVE ENTERPRISES ITEM 2.

FILE NO:

SUMMARY

In December 2013, Council adopted the Economic Development Strategy – a ten year strategy which aims to strendthen the city economy and support business. It centres on further improving the solid foundations for success that exist within the city economy, as well as creating opportunities for individuals, businesses and the community. Within this framework, a series of action plans will be developed to set out in more detail the contemporary issues faced by each industry, economic sector or location and the projects and programs designed to respond to those challenges and opportunities

One action plan which is currently being developed identifies how the City of Sydney could support creative enterprises, with a focus on new businesses based on technology and designed for fast growth; that is 'startups'.

The City's previous informal consultation with entrepreneurs, company founders and other organisations which work with them, has highlighted the importance of access to information, mentors and networks for entrepreneurs in startup businesses in both the technology and creative industry.

66 Meet-Ups is a networking group founded in 2012 to bring together and support Sydney's creative entrepreneurs, investors and media. As a pilot project, the City sponsored Australian Technology Park (ATP) Innovations to coordinate a series of 66 Meet-Ups events in 2013.

ATP Innovations proposes a 2014 sponsorship agreement to ensure that 66 Meet-Ups not only continues, but is further developed as an important education and networking event for Sydney's creative entrepreneurs

This initiative has been identified as one which should continue in advance of the City of Sydney action plan to support creative and digital startups.

The proposal is to provide networking events as well as a website, newsletter and social media engagement, which encourage participants to share ideas, create partnerships and connect with each other by providing a forum where individuals can learn, collaborate and find support.

TITLE: Australia's creative industry is worth \$32.8 billion

PUBLICATION: AdNews **DATE:** 18th February 2014

LINK: http://www.adnews.com.au/adnews/australia-s-creative-industry-is-worth-32-8-billion



home » news

Australia's creative industry is worth \$32.8 billion

18 Feb 2014 Rosie Baker

The marketing and advertising industry contributes \$7.2 billion to the economy in revenue every year, according to a new government report that aims to demonstrate the value of the creative industry.

The combined creative industries, which include film, television and radio, advertising and marketing, design and visual arts as well as architecture, contributed \$45 billion to GDP in 2011/12 – more than the contribution made by many traditional industries.

They also contributed \$90 billion in turnover and helped generate annual exports of \$3.2 billion.

Marketing and advertising accounted for 8% of the revenue contribution (\$7.2 billion), 7% of GDP contribution (\$3.2 billion) and 10% of exports.

Every dollar in turnover generated by the creative industries results in 3.76 times total revenue for all other industries in the Australian economy. And every dollar in gross regional product generated by the creative sector results in an uplift in total value-added by all industries by a factor of three.

The report aimed to uncover the contribution to Australia's economy, employment, growth of the workforce and its distribution across all sectors of the economy.

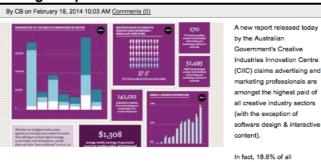
Beyond the financial impact, the report also recognises the "undeniable worth" of the intangible impact of creative industries to the nation. **TITLE:** Advertising and marketing executives amongst the highest paid within the creative

industries

PUBLICATION: Campaign Brief **DATE:** 18th February 2014

LINK: http://www.campaignbrief.com/wa/2014/02/advertising-and-marketing-exec.html#more

Advertising and marketing executives amongst the highest paid within the creative industries



professionals in this sector earn more than \$2,000 per week.

But the people earning the highest salaries in this sector are employed by manufacturing, professional services or financial services - not agencies.

The report is also a helpful gauge for comparing how your own agency is performing versus the competition.

According to the report, 35.9% of advertising and marketing businesses turnover less than \$50,000 per annum, while only 7.2% turnover more than \$2 million per annum.

The advertising and marketing sector is also the second-largest segment of the creative industries by workforce, employing 183,000 in 2011.

Says Margaret Zabel, CEO of The Communications Council: "Validating the size and impact of the marketing communications sector in Australia is important in understanding the vital contribution this sector makes to the economy. For policy makers, it sets a performance benchmark and highlights where future growth can be enabled."

Full a full breakdown of the Advertising & Marketing sector, click $\underline{\text{here}}$ and $\underline{\text{here}}$

TITLE: Advertising and marketing professionals paid more in non-creative industries, than creatives

PUBLICATION: B&T

DATE: 19th February 2014

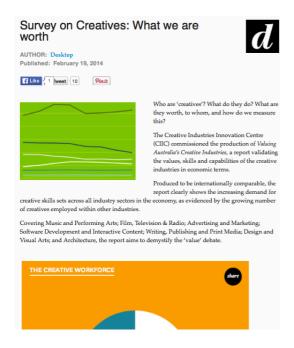
LINK: http://www.bandt.com.au/news/marketing/advertising-and-marketing-professionals-paid-more



TITLE: Survey on Creatives: What we are worth

PUBLICATION: Desktop **DATE:** 19 February 2014

LINK: http://desktopmag.com.au/news/survey-on-creatives-what-we-are-worth/#.Uz4CCtxec2Q



TITLE: 'Embedded' creatives earn more

PUBLICATION: Arts Hub **DATE:** 19 February 2014

LINK: http://www.artshub.com.au/news-article/news/all-arts/-embedded-creatives-earn-more-

<u>198176</u>

'Embedded' creatives earn more

SARAH ADAMS

WEDNESDAY 19 FEBRUARY, 2014

A recently released report reveals negative growth in the creative industries, but there are some surprising positives too.



Temporary workers by <u>Eva Bee</u>

There are more of us than ever before. We are earning more than we used to. We are largely affected by technology, with software development on the increase, but traditional industries, such as writing and publishing, are struggling to cope with a changing market.

And while the creative industries make a significant contribution to the national economy, that contribution has shrunk steadily.

A <u>new report</u> released by Australian Government's Creative Industries Innovation Centre (CIC) in partnership with the University of Technology Sydney, has crunched the numbers on the impact the creative industries had on our economy in the five year period between 2006 and 2011.

The Valuing Australia's Creative Industries report found that the creative industries contribute more than \$90 billion annually to the Australian economy, adding more than \$45 billion to GDP and generating annual exports of \$3.2 billion. The professions **TITLE:** Digital sector reshaping our \$32.8bn creative industries

PUBLICATION: Technology Spectator

DATE: 19th February 2014

LINK: http://www.businessspectator.com.au/news/2014/2/19/technology/digital-sector-

reshaping-our-328bn-creative-industries



Digital sector reshaping our \$32.8bn creative industries

19 Feb, 12:22 PM

Australia's growing digital sector is reshaping the nation's \$32.8 billion creative industries, despite the industry group declining as a whole, a new government report shows.

The Creative Industries Innovation Centre's (CIIC) Valuing Australia's Creative Industries report shows jobs in 'software and interactive content' grew 4.2 per cent between 2006 and 2011 in terms of share of jobs within the creative industries, making up the bulk of the sector's jobs at around 50 per cent in 2011-12.

Within that sector, broadcasting and internet publishing has experienced nearly 12 per cent growth between 2004-5 and 2011-12.

However the report found the creative sectors' industry growth product (IGP) as a whole has declined around 1 per cent per year for the last seven years, compared to 3 per cent growth in the broader economy, as a result of the global financial crisis and technological disruption.

Industry Minister Ian Macfarlane acknowledged the importance of leveraging the sector's strengths through innovation to shore up broader economic growth.

"The next step is to ensure we are drawing links across innovation to ensure we are getting the most out of these creative industries in terms of productivity and global competitiveness," Mr Macfarlane said.

CIIC valued the creative industries' contribution to Australia's economy at \$90.19 billion in total annual revenue, or \$32.8 billion in direct contribution to GDP and \$3.2 billion in total exports.

Software development and interactive content contributed the highest amount towards Australia's GDP, at nearly \$19 billion, followed by writing, publishing and print media at \$10 billion

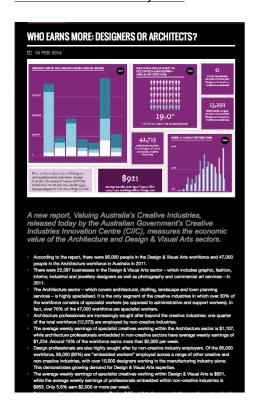
Other creative industries defined in the report include Publishing and Print Media; Advertising and Marketing; Music and Performing Arts; Film, Television & Radio; Design and Visual Arts; and Architecture.

TITLE: WHO EARNS MORE: DESIGNERS OR ARCHITECTS?

PUBLICATION: InDesignLive.com

DATE: 19th February 2014

LINK: <a href="http://www.indesignlive.com/latest-news/who-earns-more-designers-or-architects#axzz2xn]eiikc



TITLE: We can rebalance Australia's economy with creative industries

PUBLICATION: The Conversation

DATE: 20th February 2014

LINK: http://theconversation.com/we-can-rebalance-australias-economy-with-creative-

industries-23458

We can rebalance Australia's economy with creative industries



Software and interactive content development account for the largest proportion of creative kills in Australia, ImagineCup

Australia's economic challenge is now starkly apparent. In the wake of a diminishing contribution to our national income by primary commodity exports (think iron ore, coal), we need to "rebalance" the economy with new sources of growth and productivity.

One potential source of growth is internationally traded services, currently dominated by tourism and education, but with professional services increasingly part of the mix. Another major source, perhaps surprisingly in the light of recent events in Australian car manufacturing, is advanced manufacturing (the use of innovative technology to improve products) with opportunities for "smart specialisation" in global value

What these high potential growth activities have in common is an increasing emphasis in their business strategies on creativity and design innovation and, consequently, a deepening interdependence with Australia's newly emerging creative industries.

Last week Justin O'Connor argued on The Conversation that these "industries of the future" have "run out of steam". In which case, we should be worried.

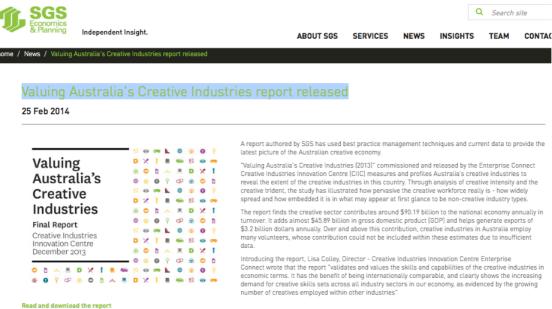
But they have not run out of steam.

TITLE: Valuing Australia's Creative Industries report released

PUBLICATION: SGS Economics & Planning

DATE: 25th February 2014

LINK: http://www.sgsep.com.au/news/valuing-australias-creative-industries-report-released-/



Read and download the report
read media articles about the report

TITLE: CIIC Releases Report on Australian creative Industries, valuing Industries at \$32.8 billion

PUBLICATION: AGDA.com.au

DATE: 4th March 2014

LINK: http://www.agda.com.au/resources/news/2014/03/ciic-releases-report-on-australiancreative-industries,-valuing-industries-at-\$328-billion/

A new report recently released by the Australian Government's Creative Industries Innovation Centre (CIIC) delivers much needed insight into the economic value of Australia's creative industries as a driver of innovation, employment and gross domestic product (GDP).

The report, Valuing Australia's Creative Industries, shows the creative industries made a direct contribution to GDP of \$32.8 billion in 2011/12, more than the contribution made by many traditional industries.

Over 600,000 people 'create' for a living in sectors such as: film; television and radio; advertising and marketing; des visual arts; and architecture. This number is growing with about 123,000 businesses operating in the creative industr Lisa Colley, CIIC Director, explained the importance of this report in providing a much needed snapshot of the Australian creative economy and the fastest growing sectors within it.

This report provides a crucial measure of the growth of the creative workforce in Australia and its distribution sectors of the economy. It highlights the exciting opportunities these sectors and skills can offer Australian be really are becoming a key enabler to the broader economy. "Colley said.

Overall, the creative sectors contribute, through direct and indirect contributions, around \$90 billion to the nuannually in turnover, adding over \$45 billion in GDP, and helping generate annual exports of \$3.2 billion.

Minister for Industry, the Hon Ian Macfarlane MP welcomed the report, saying it provides a clear picture of the value of the creative industries to our economy.

"The next step is to ensure we are drawing links across innovation to ensure we are getting the most out of these creative industries in terms of productivity and global competitiveness," Minister Macfarlane said.

The Creative Industries Innovation Centre (CIIC) has worked with over 1,500 creative enterprises since 2009. Giving the unique vantage point to identify the strengths and opportunities as well as weaknesses and threats that are shaping their future.



TITLE: So What Is Design Integration?

PUBLICATION: Dmzine DATE: 5 March 2014

LINK: http://www.dmzine.com.au/design-integration.html

So what is design integration?



One definition of design integration goes like this; "Design integration creates breakthrough innovations in business by applying design thinking to corporate strategy and business processes in a coordinated manner."

The Victorian Government Design to Business integration interprets it this way; "Design to Business (D2B) Integration helps firms to use design across their business activities to become more innovative and achieve sustained competitiveness and growth."

 $This program is delivered by a New Zealand company called Equip. You can see more about their approach {\color{red} {\bf here}}.$

Many approaches to design integration

There are a number of Australian organisations and government departments touting design integration. It is all based on work done by the UK Design Council in their Design for Growth program.

TITLE: Creative Consensus in Tasmania **PUBLICATION:** Monash University website

DATE: 14th March 2014

LINK: http://artsonline.monash.edu.au/master-cultural-economy/creative-consensus-in-

australia/



Faculty of Arts

Master of Cultural Economy

Monash University » Arts » Master of Cultural Economy » Posts » Creative Consensus in Tasmania

Creative Consensus in Tasmania

@ March 14, 2014



According to the polls the Liberals will win the Tasmanian state elections. Visiting during the last federal elections Tony Abbott said Tasmania could never be a 'restaurant-led economy' and has since argued that the heritage forests should be 'unlocked' for commercial development. These swipes at Tasmanian cultural and ecological tourism are political in inspiration. Logging holds out no realistic prospects for the Tasmanian economy, whereas damage to the state's pristine tourist brand would have real impact. But these are the culture wars. Abbott wants to drive a wedge between the progressive left of Labor – and its erstwhile Green partners – and a traditional working class constituency worried about jobs and resentful of latte-sipping luvvies.

One might have expected an election fought on tough spending decisions and the need to rein in subsidies, 'green tape', bureaucracy. With a twenty per cent lead in the polls, and the Palmer United Party picking up the leftovers, this seems to be working. The surprise in this election is that all three main parties have released policy statements on the creative industries, and they are mostly in agreement.

There is a bit of political ding-dong. Labor warns of cuts and broken promises – pointing to the abolition of the Queensland Premiers Literary Awards. The Liberals say Labor cut the arts budget, and they won't cut it further. Otherwise consensus has broken out.

They all quote the Creative Industries Innovation Centre Report, which claims the creative industries contribute \$33 million to GDP. They are all keen to work in partnership with the recently formed Tasmanian Creative Industry Council. Labor and Liberals are neck and neck on promises to give them \$200,000, easily out-run by the Greens on \$1.1 million. All three look to big projects. The Liberals foreground the redevelopment of the old Mercury building into a creative industry space. Labor urge the redevelopment of the Hobart waterfront. The Greens, not wanting to be outdone, promise 5 million in an attempt to attract a 'Southern Guggenheim', as 'sister museum' to MONA.

So underneath the populist rhetoric, where short-changed working class Tassies are usurped by latte luvvies and shackled by tree-huggers, there is agreement. The creative industries are the way forward; there is a peak body ready and willing; and key development projects are set to go.

For the Greens the creative industries can only be a good thing. They provide new jobs, they are clean, use the sustainable resource of creativity, and they demand an unpolluted, high-quality **TITLE:** Print media jobs market tightens

PUBLICATION: The Australian

DATE: 19 March 2014

LINK: http://www.theaustralian.com.au/media/print-media-jobs-market-tightens/story-

e6frg996-1226858954389

Print media jobs market tightens



BREAKING into a career in newspapers and magazines has always been hard but new jobs data shows it is only going to get tougher as employment in the industry shrinks.

The number of people directly employed in the writing, publishing and print media sector fell by 3215, or almost seven per cent, between 2006 and 2011, according to a new report from the federal government's Creative Industries Innovation Centre, which is based on the latest census data.

As of mid-2011, the report estimates there were 44,372 people directly employed in the sector, which includes newspaper, magazine and book publishing, down from 47.587 in 2006.

It was the only creative industry sector with falling direct employment numbers and a declining share of national employment.

The jobs market has got even tighter since then, with the media union estimating that in the past two years some 1500 journalists have left the profession due to restructuring and redundancies.

A February industry report from research firm IBISWorld found that in 2010-11 there were 23,472 employees in newspaper publishing in Australia and predicted that number would fall to 18,871 this financial year.

"Industry employment numbers have plummeted in line with the industry's fall," said the IBISWorld report.

"Along with the loss of manufacturing workers engaged in the printing process, demand for highly paid content producers such as journalists and editorial staff has softened, resulting in a declining average wage."

While declines in manufacturing-based jobs were expected to cause overall industry employment to fall over the next five years, "the decline will be at a slower rate than the past five years, when many journalists and editorial staff were made

TITLE: Innovation for realists

PUBLICATION: OLD Government - website

DATE: 20th March 2014

LINK: http://www.arts.qld.gov.au/blog/index.php/innovation-for-realists/



Innovation for realists

Date: 20 March 2014 Topic: Strengthen Commercial And Entrepreneurial Capacity

Stuart Cunningham proposes a working concept of innovation for arts and cultural sector . .

Innovation is an overworked buzzword, a cliché which any serious thinking person can see through immediately. If that is what you think, read on, because I might have news for you.

The arts are often thought of as intensely innovative because each new work is, by definition, new. This is the idea that novelty — or, in the realm of science and technology, invention — equals innovation. But, for the term to have real meaning, bite and traction — for it to be more than a buzzword — it needs to be differentiated from novelty, or invention, for its own sake. Such a move would also help arts and culture to begin to connect to where innovation is really invested in by governments — science and technology.

Innovation, at its simplest, say Mark Dodgson and David Gann, in Innovation: A Very Short Introduction, means 'ideas, successfully applied'. The 2008 Review of the National Innovation System said it was 'creative problem solving designed to produce practical outcomes'. The Australian Bureau of Statistics' definition of innovation is 'the introduction of a new or significantly improved good or service; operational process; organisational/managerial process; or marketing method'.

I think these are definitions we can work with.

We want arts and culture to be meaningful to a broader and more diverse population – how do we achieve that? We want arts and culture to be mainstreamed – how do they contribute to social, educational, technological, or environmental improvement? How can arts and cultural enterprises operate with efficiency and resilience – how can they understand demand for their services and engage supportive partnerships?

Innovation in arts and culture can be about forging such partnerships, or re-engineering an engagement strategy, or creating new demand (audience development, anyone?) and rigorously measuring it, or understanding what role R&D might play in your enterprise or sector, or using or developing new technologies to support any or all of these.

TITLE: Creative Industries Innovation Centre unveils film explaining what creatives do via The

Explainers

PUBLICATION: Campaign Brief

DATE: 24th March 2014

LINK: http://www.campaignbrief.com/2014/03/creative-industries-innovation.html



TITLE: What do you actually do for a living?

PUBLICATION: Villain Designs

DATE: 24th March 2014

LINK: http://www.villaindesigns.com/actually-living/#.UzzkIdxec2Q

What do you actually do for a living? What do you actually do for a living? CREATIVE INDUSTRIES CREATIVE INDUSTRIES What do you actually do for a living? from Creativeinnovation on Vimeo. The Creative Industries Innovation Centre (CliC) has created a video that provides a definitive answer to a question often posed to creative professionate: "What do you actually do for a living?" The launch of this video build on the CliC's recent release of the Valuing Australia's Creative Industries report, which examines the economic value of Australia's creative industries. You can download a copy of the report from creativeinnovation net au Creative Creative Industries Innovation Centre Client: Creative Industries Innovation Centre Production Company: The Explainers [theospolainers.com Senior Account Manager: Entiry Stimmors Creative Director Paul Disco.

TITLE: CIIC answer 'What does a designer actually do'?

PUBLICATION: Desktop **DATE:** 25 March 2014

LINK: http://desktopmag.com.au/news/ciic-answer-what-does-a-designer-actually-

do/#.Uz5DY9xec2Q



TITLE: Creative Work Beyond the Creative Industries: Innovation, Employment and Education

PUBLICATION: QUT.edu.au **DATE:** 31st March 2014

LINK: http://eprints.qut.edu.au/65634/

Creative Work Beyond the Creative Industries : Innovation, Employment and Education

Hearn, Gregory, Bridgstock, Ruth, Goldsmith, Ben, & Rodgers, Jess (Eds.) (2014) Creative Work Beyond the Creative Industries:

Innovation, Employment and Education. Edward Elgar Publishing, London. (In Press)

Contact Author

View at publisher E

Abstract

Creative workers are employed in sectors outside the Creative Industries often in greater numbers than within. This is the first book to explore the phenomena of the embedded creative and creative services through a range of sectors, disciplines, and perspectives.

Despite the emergence of these creative workers, very little is known about their work life, and why companies seek to employ them. This book asks: how does creative work actually 'embed' into a service or product supply chain? What are creative services? What work are embedded creatives doing? Which industries are they working in? This collection explores these questions in relation to innovation, employment and education, using various methods and theoretical approaches, in order to examine the value of the embedded creative and creative services and to discover the implications of education and training for these creative workers.

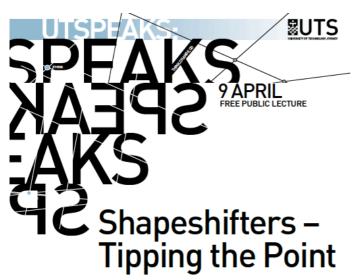
This book will be of interest to practitioners, policy makers and industry leaders in the Creative Industries, in particular digital media, application development, design, journalism, media and communication. It will also appeal to academics and scholars of innovation, Cultural Studies, business management and Labour Studies.

TITLE: Shapeshifters – Tipping the Point **PUBLICATION:** UTS Speaks - Shapeshifters

DATE: 31st March 2014

LINK: http://newsroom.uts.edu.au/sites/default/files/pdfs/event/UTSpeaks%20-

Tipping%20the%20Point%20Flier.pdf



When Wednesday 9 April 2014 6.00pm drinks and canapt for 6.30pm start Concludes 8.30pm

Aerial Function Centre Level 7, UTS Building 10 235 Jones Street, Ultimo

Transport
UTS is only ten minutes' walk from
Central Station, Eddy Avenue and

Parking is available for those with a disability or special need to drive: Peter Johnson Building, Basement Car Park 202-220 Harris St. Illiams

RSVP: Tuesday 8 April 2014 Register attendance with Robert Button Email: robert.button@uts.edu.au Tol. 02 9514 1724 MUST OUR PROFESSIONS AND INDUSTRIES EMBRACE THE NEW WAYS – THE NEW LEARNING, THE NEW THINKING, THE NEW DOING?

Prosperity and well-being sustain individuals and enterprises alike. In an increasingly complex modern world, communities, companies and nations require a different, newer mindset to buckle the challenges and opportunities being presented to us. Creative thinking – the beating heart of innovation and discovery, draw us into new realms where our industries and the professions can evoke and thrive.

In this Shapeshifters public lecture and Q&A forum, you'll hear a 'state-of-the-nation' report on the valua and potential of Australia's creative industries today. You'll be are a shape-shifting rising star describe how technology is transforming our concepts of literacy. And you'll learn how we are changing education to transform investeden into heim.

HAEL KOBAYASHI (MODERATOR

Haad is the Executive Director, Crisative Intelligence at UTS. 44 has more than 30 years' experience in fillin, digital and new modals, crastive technologies, essign, innovation and the performing arts. 14 has had sone management roles with Lucacillim and crasmit of the control of the performance of the control of the c

LEA COLLET, DIRECTOR, CREATIVE MOUSTRIES BANGATION CENTRE (CIRCL) EPRATMENT OF MOUSTRY

For of the Australian Deverment's Enterprise Connect propria, the CIRC is hosted at UTS and supports the blushess of creative enterprise by providing business advisory services nationally. CIRC Director Lisa Colley understands the challenges being small to medium creative businesses. She has three decades of experience in strategy believing, policy, businesses development, and when the charge of experience in strategy believing, policy, business development, and even the arts and cultural sectors. Lisa has contributed disturbly to key business ductomes, and segmentations, or proposed to the business outcomes.

JESSICA FRANKLEY Lessica as a researcher in the UTS Centre for Human Centred Technology and Design (HCTD) and a PhD candidate in the UT School of Information Technology. She received the 2011 University Media for existanding scaplemic achievement. Her into tie in the impact of technology on people and story stilling. Her research flouses on the complexity and denir almost year.

Bem is Course Director of the UTS Bischelor of Creative Intelligence and Innovation. She has worked in the creative Industries as creative consultant, brand strategist and writer. Beri has been published globally to erikacia action and writent scripts for documentaries and film. Currently the is working on the Launch a world-first author-run portial at www.wutheringrist.com is internationally connect readers and witners. She extensible performs one and and researching creative postagogy as well as

TITLE: Research: Valuing Australia's Creative Industries Final Report Creative Industries

Innovation Centre December 2013

PUBLICATION: The Art of Perseverance

DATE: March 2014

LINK: http://theartofperseverance.com.au/tag/valuing-australias-creative-industries-2013/

The Creative Industries Innovation Centre (CIIC), which is part of the Australian Government's Enterprise Connect program, and hosted by the University of Technology, Sydney.



The CIIC supports the business of creative enterprise by providing business advisory services nationally.

The Creative Industries Innovation Centre (CIIC) has worked with over 1,500 creative enterprises since 2009. This has given us a unique vantage point to identify the strengths and opportunities as well as weaknesses and threats that are shaping their future.

However, this sharp focus on individual businesses is not enough. We need to focus on the big picture – the sum of the parts – providing greater detail and analysis of the creative economy landscape.

The CIIC thus commissioned the production of this report, *Valuing Australia's Creative Industries* (2013). Learn more about the report here.

TITLE: Musicians Have The Lowest Salaries Of The Australian Creative Sector

PUBLICATION: The Music Network

DATE: 16 February 2014

LINK: http://www.themusicnetwork.com/musicians-lowest-salaries-australian-creative-sector/





Connect to the business of r

Home : Homepage Slider : Musicians have the lowest salaries of the Australian creative secto

Musicians Have The Lowest Salaries Of The Australian Creative Sector



by Poppy Reid - Feb 18, 2014

A report released today by the Australian Government's Creative Industries Innovation Centre (CIIC) has revealed Australian music and performing artists have the lowest average weekly salaries of all creative industry professionals.

The report, which measures the economic value of the music and performing arts sector, found only 6% of employees earned \$2,000 or more per week, where the average weekly earnings for an industry professional amounts to \$972.

The report was based on the incomes of 34,000 people in the music and performing arts workforce who identified themselves as artists, musicians, writers, performers, music and theatre producers, ensembles, and operators in 2011.

The music and performing arts sector is one of three creative sectors to have grown in the past three years, recording the highest seven-year average growth of all sectors at 6%. The report reveals 12% of creative industry businesses are classified as music and performing arts with 5,887 registered in NSW, 4,156 in VIC, 2,348 in QLD, 1,099 in WA, 783 in SA, 224 in TAS and 73 in NT.

Click here to view the interactive infographs.

TITLE: Cultural and Creative Industries

PUBLICATION: Tasmanian Labour Party report

DATE: 11 March 2014

LINK: http://taslabor.com/wp-content/uploads/2014/01/Cultural-and-Creative-Industries-

Policy.pdf



New research by the Creative Industries Innovation Centre (CIIC) values Australia's creative industries at almost \$33 billion. Further, Tasmanians participate in cultural activities in significantly higher proportions than other Australians – 31.8% in Tasmania against 26.6% for all Australians. Tasmania's high participation rate is a competitive advantage that can help to support the sector.

Labor knows that Tasmania has a critical opportunity to harness the power of its cultural and creative industries. The growth potential of this sector has significant implications for the Tasmanian economy. Cultural and creative industries are a priority sector in the State's Economic Development Plan in recognition of their increasing impact as a driver of employment and economic activity.



creative professionals to move to Tasmania and take measures to grow the sector to create more jobs.

Cultural Policy for Tasmania

Following the launch last year of Australia's second National Cultural Policy, the Tasmanian Labor Government together with stakeholders began work on a Cultural Policy for Tasmania. This work is essential to fully understand Tasmania's opportunities in this area. The Tasmanian Cultural Policy will provide a substantive research base to inform future policy decisions.

A re-elected Labor Government will continue to develop and implement the Tasmanian Cultural

TITLE: Social and ethical considerations in the creative economy

PUBLICATION: Bailey and Yang Consultants

DATE: 7 February 2014

LINK: http://baileyandyang.com/blog/

Social and ethical considerations in the creative economy



Posted on 07/02/2013 by thosecreativetypes

I just read this excellent blog post by Geoff Mulgan, reporting on Hasan Bakhshi's recent work on the creative economy in the UK. (Hasan is the director of creative industries in the NESTA's policy and research unit.)

Geoff explains Hasan and Peter Higgs' analysis of the creative economy, seeking to quantify how many people really do work in creative jobs. They applied a definition of "creative jobs" as ones with "a role within the creative process that brings cognitive skills to bear to bring about differentiation to yield either novel, or significantly enhanced products whose final form is not fully specified in advance." (A side note: the first profession that sprang to mind for me was "teacher." I don't think they are included....)

Using this definition, they established that about 7% of the UK workforce is engaged in creative roles, either within or outside the "creative industries."

I agree with Geoff that the study is a contribution to the increasingly granular and rigorous data that can now form the basis of cities' creative economy strategies, beyond the "hype" of concepts like Richard Florida's "creative class." The data shows the basic hypothesis is sound: the creative economy is growing in importance.

Based on the work Yen and I have done in the creative industries, I agree with Geoff that the data shows the creative economy is a worthwhile site for investment. The research we have done for the Australian Creative Industries Innovation Centre shows that the creative economy can contribute to GDP at the national level, and business profitability and productivity and the granular level.

TITLE: CIIC Biztro: All-you-can-digest business advice in 60 minutes

PUBLICATION: RDA Sunshine Coast website

DATE: March 2014

LINK: http://www.rdasunshinecoast.org.au/ciic-biztro-business-advice/



CIIC Biztro: All-you-can-digest business advice in 60 minutes

Date posted April 2, 2014

The Creative Industries Innovation Centre (CIIC) will provide free individual one-hour business consultations for creative enterprises on Tuesday, 27 May.

Sole traders, startups and small businesses in any creative industry have the opportunity to benefit from the knowledge and experience of Business Advisor Sonya Henderson Edbrooke.

Aspects of your business that you may choose to discuss include starting a business, strategic planning, finances, human resources, marketing and intellectual property.

Biztro event information

Date: Tuesday, 27 May 2014

Venue: RDA Sunshine Coast, Room 1:04, 4/12 First Ave, Maroochydore

Session times:

Session 1: 9.30 – 10.30am Session 2: 10.45 – 11.45am Session 3: 12.00 – 1.00pm Session 4: 2.00 – 3.00pm Session 5: 3.15 – 4.15pm Session 6: 4.30 – 5.30pm

Please note places are limited. Register here.

Please arrive 10min before your session time to ensure sessions do not run over time.

About Sonya Henderson Edbrooke

Sonya has more than 25 years' experience in the creative industries, including creative and management roles in design, advertising, e-learning, interactive media and business consulting in the USA and Australia. She was a Lecturer in Communication Design (Creative Industries) at the School of Business at QUT. As a Business Advisor in the CIIC she has worked with clients in architecture, creative agencies, interactive media, fashion, design and games to advise them on improving their companies' productivity and profitability.

The CIIC is an initiative of the Australian Government's Enterprise Connect program and is delivered nationally to support the business of creative enterprise.





TITLE: Number of mid-size architecture firms shrink, new entrants increased

PUBLICATION: Architecture and Design

DATE: 27 February 2014

LINK: http://www.architectureanddesign.com.au/news/number-of-mid-size-architecture-firms-

shrink-new-e

Home / News /

Number of mid-size architecture firms shrink, new entrants increased

27 February, 2014 Lisa Rapley 0 comments









Following on from yesterday's article about architects being paid more in other industries, the Creative Industries Innovation Centre report A also shows the number of mid-size architectural firms have shrunk between 2009 and 2011.

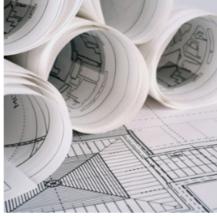
Larger firms - those with more than 200 employees - more than doubled, with new entrants boosting the number of practices at the smaller end.

The number of mid-size firms - those employing between 20 and 199 people dropped to 308 from 352 in just two years.

The number of large firms increased from 11 to 23, with the non-employing firms - those with a sole architect - rose five per cent.

But size does not necessarily equate to turnover.

The number of architectural firms earning in the brackets of \$50-200,000, \$200,000-2m and over \$2 million fell in the same period. While the number of firms earning in the lowest bracket - \$0-50,000 increased by 12 per cent mainly due to new entrants in the market.



Latest News

2014 ARBS Award finalists announced ahead of Melbourne seminar series

Lively new library wins building of the year in Sunshine Coast Architecture Awards

Timber staircase designed to emulate granite rock formations in Oslo office interior

WarkaWater Tower condenses air to collect safe drinking water for Ethiopians

Top 5 favourite products of the moment: Serdar Baycan, Tectura Architects

Speaking to the AFR, the Creative industries Innovation Centre manager for strategic research Tamara Ogilvie says there has been a period of consolidation where firms have been merging and creating bigger firms in terms of numbers of employees. However, there is a period of catch-up for that to eventually reflect in turnover.

TITLE: Welcome to the February issue of Art Smarts - Valuing Australia's Creative Industries

PUBLICATION: Australia Council Newsletter

DATE: February 2014

LINK: http://www.australiacouncil.gov.au/research/art_smarts/art-smarts-february-2014

Top reading

Cultural and Creative Activity Satellite Accounts, Experimental, 2008-09

Australian Bureau of Statistics, 10 February 2014

The ABS has released the first experimental measure of the economic contribution of cultural and creative activity in Australia. It shows cultural and creative activity contributed \$86.0 billion (6.9 percent) to Australia's Gross Domestic Product in 2008-09. The estimated creative and cultural activity as a share of Australia's GDP is similar to, or slightly below countries such as Canada, the U.S. and the U.K. The largest industries (in terms of national accounts value) are Design; Literature and print media; Fashion; and Broadcasting, electronic or digital media and film. The accounts also give data on employment and voluntary services, the value of non-market outputs, and the number of business and non-profit entities.

View the Satellite Accounts >

US Arts and Cultural Production Satellite Account

US Bureau of Economic Analysis (BEA) and National Endowment for the Arts (NEA), December 2013

This preliminary report is the first US federal effort to provide in-depth analysis of the contribution of the arts and cultural sector to gross domestic product (GDP). Using statistical data collected by the Bureau of Economic Analysis, it estimates that arts and culture contributed 3.2 percent (US \$504 billion) of the GDP in 2011, with gross output of this sector generating US \$916 billion. It also gives data on imports and exports, and employment. The NEA has also released a white paper that explains the process of creating the Satellite Account report.

Read the preliminary report >

Valuing Australia's Creative Industries

Enterprise Connect Creative Industries Innovation Centre (CIIC), February 2014

This report focuses on capturing the economic value and contribution of Australia's Creative Industries. These industries are those where "creativity is used to create value for their consumers", and the report estimates they contribute AUD\$32.8 billion in Industry Value Added to Gross Domestic Product in 2011/12. The size of the total creative workforce (including "embedded creatives" who have creative occupations within non-creative industries) in 2011 was 611,307 people, which represented 6.2 percent of total employment in Australia.

Read the report >

TITLE: Creativity is the new efficiency, when it comes to business success

PUBLICATION: AMP – Amplify Festival

DATE: 25 March 2014

LINK: http://www.amplifyfestival.com.au/learning/creativity-new-efficiency-when-it-comes-

business-success

A new way of learning

British educator Sir Ken Robinson believes that creativity is as important in education as literacy and Hael Kobayashi from the *University of Technology of Sydney (UTS)* agrees. He is among a group of educators championing a more creative approach to every discipline.



"There's frequently a misconception that (creativity) only happens in design. Engineers, for example, undertaking deep research and development use an approach that's fairly similar to a design process," he said.

Kobayashi is the Associate Director of the *Creative Industries Innovation Centre* at *UTS* and founder of a new degree at the university, a **Bachelor of Creative Intelligence**: "When we look at the way today's entrepreneurs in Sydney are setting up their business models, it's evident they don't make as many distinctions between sectors as their predecessors once did."

In honour of worldwide Creativity Day, Amplify will be exploring the theme of creativity with a special talk and panel discussion with some of Australia's leading experts on creativity.

Hael Kobayashi, along with Claudia Zwart of women's network TOTARA and Con Georgiou, founder of One Million Acts of Innovation will share their thoughts on the value of creativity and its potential for individuals and business.

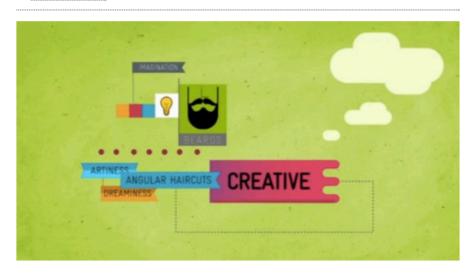
TITLE: The value of creativity.

PUBLICATION: DIA **DATE:** 24 March 2014

LINK: http://www.dia.org.au/index.cfm?news=2565&id=101

The value of creativity.

BY DAVID MELLONIE, FOR THE DESIGN INSTITUTE OF AUSTRALIA

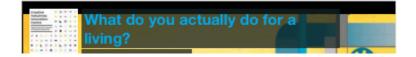


New video promotes the economic benefits.

The Creative Industries Innovation Centre (CIIC) has just released a two minute video that attempts to spruik the value of the 'creative industries' – of which, it is implied, design and designers are a part.

The general thrust of the video is that the creative industries play a bigger role than people might think in Australia's economy, and that 'creativity' and 'industry' are natural partners.

According to the CIIC, the video 'builds on the CIIC's recent release of the <u>Valuing Australia's Creative Industries report</u>, which examines the economic value of Australia's creative industries.'

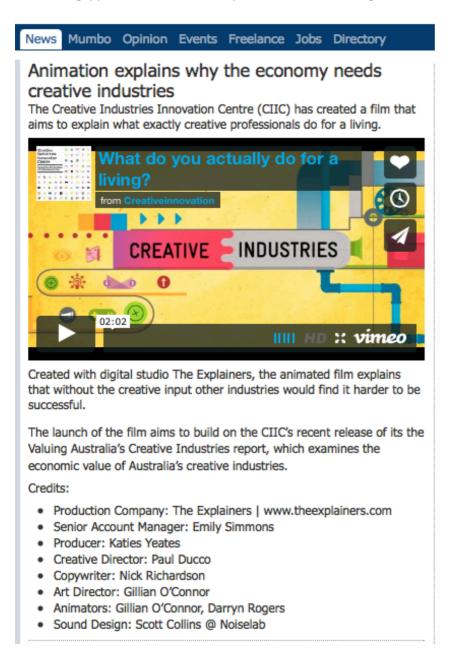


TITLE: Animation explains why the economy needs creative industries

PUBLICATION: Mumbrella

DATE: March 2014

LINK: http://mumbrella.com.au/animation-aims-explain-creative-professionals-living-215617



TITLE: Free Creative Workshops

PUBLICATION: Illaware Association for the Visual Arts

DATE: 23 January 2014

LINK: http://www.iavacontempart.org/blog/workshops/free-creative-workshops/

TITLE: FREE Business Planning Essentials and Individual one-hour Business Consultations

PUBLICATION: ScreenWest **DATE:** 11 February 2014

LINK: http://www.screenwest.wa.gov.au/news-and-events/Pages/SCREENONLINE---11-

February-2014.aspx

TITLE: Creative Industry. Is it going to plug the mining and manufacturing hole?

PUBLICATION: 2ser (online & radio)

DATE: March 2014

LINK: http://www.2ser.com/component/k2/item/7591-creative-industry-is-it-going-to-plug-the-

mining-and-manufacturing-hole



fou are here: Home > Friday Daily > Podcasts > Creative Industry. Is it going to plug the mining and manufacturing hole?

Creative Industry. Is it going to plug the mining and



Droughts, closures, and the end of the mining boom. It looks like Australia's primary industries are disappearing. Construction is slowing and the mining boom is over. China bolstered Australia's economy for a decade with its need for raw materials, that is now over, or at least, nowhere near as strong as it was just a few years ago. So where do we head next?

Lisa Colley Director at the Creative Industry Innovation Centre, suggests that Australia's

reative minds is where the country's future growth lies.



TITLE: Enhance Your Business Skills

PUBLICATION: Adelaide City Council (online)

DATE: March 2014

LINK: http://www.adelaidecitycouncil.com/city-business/growing-your-business/enhance-your-

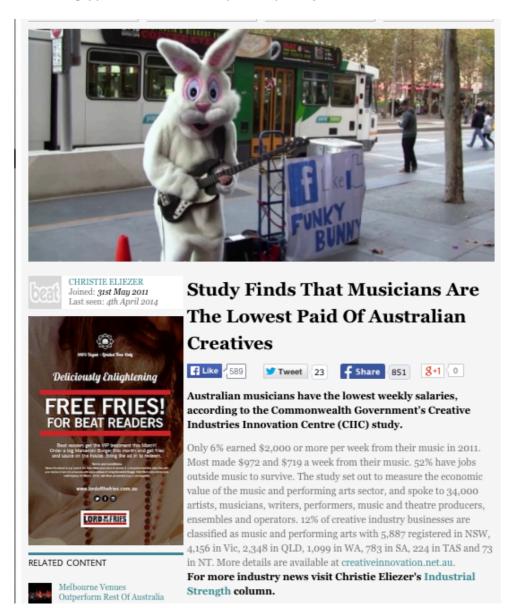
business-skills/



TITLE: Study Finds That Musicians Are The Lowest Paid Of Australian Creatives

PUBLICATION: Beat **DATE:** March 2014

LINK: http://www.beat.com.au/music/study-finds-musicians-are-lowest-paid-australian-creatives



TITLE: CASABLANCA'S CACHE PUBLICATION: The Political Sword

DATE: 20 February 2014

LINK: http://www.thepoliticalsword.com/page/CASABLANCAS-CACHE-2014-02-17.aspx

theconversation.createsend1.com/.../

17. High percentage of creative practitioners embedded in non-creative industry Creative Industries Innovation Centre

A report released today by the Creative Industries Innovation Centre (CIIC) has found that 43% of the creative workforce...

theconversation.com/high-percentage-of-creative-practitioners-embedded-in-non-creative-industry-23313

ENVIRONMENT + ENERGY

TITLE: High percentage of creative practitioners embedded in non-creative industry

PUBLICATION: The Conversation

DATE: 18 February 2014

LINK: http://theconversation.com/high-percentage-of-creative-practitioners-embedded-in-non-

creative-industry-23313

18 February 2014, 5.18pm AEST

High percentage of creative practitioners embedded in non-creative industry

A report released today by the Creative Industries Innovation Centre (CIIC) has found that 43% of the creative workforce consists of creative practitioners embedded in non-creative industries such as manufacturing, financial services and healthcare.

The report, Valuing Australia's Creative Industries (2013), found that the creative industries cover a diverse range of sectors: Music and Performing Arts; Film, Television & Radio; Advertising and Marketing; Software Development and Interactive Content; Writing, Publishing and Print Media; Design and Visual Arts; and Architecture.

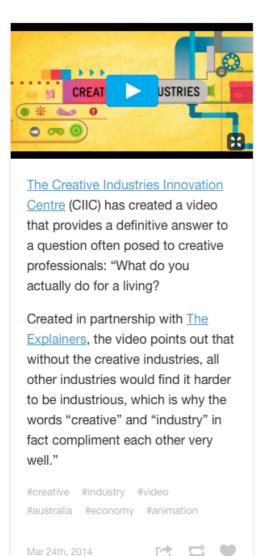
This creative workforce consists of more than 600,000 people in Australia, with 263,563 of those "embedded" in non-creative industries, demonstrating a clear demand in industry for cross discipline skills.

The report shows the creative industries made a direct contribution to Gross Domestic Product (GDP) of A\$32.8 billion in 2011/12.

TITLE: High percentage of creative practitioners embedded in non-creative industry

PUBLICATION: Digital Chic **DATE:** 24 March 2014

LINK: http://digitalchic.com.au



TITLE: What does a 'creative' do anyway?

PUBLICATION: B&T **DATE:** 24 March 2014

LINK: http://www.bandt.com.au/breaking-campaigns/what-does-a-creative-do-anyway



Home / Campaigns /

What does a 'creative' do anyway?

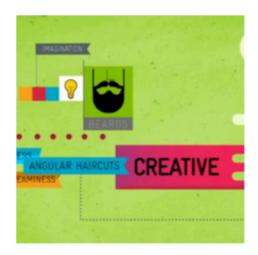


When you tell people 'I'm a creative', are you met with a blank stare and asked 'so, what do you actually do for a living'?. If so, show them this video by The Explainers.

Digital studio The Explainers have created a video for the Creative Industries Innovation Centre (CIIC) which runs through the importance of the creative pursuits.

The video also promotes CIIC's 'Valuing Australia's Creative Industries' report which launched in February.

To see the video click here.



TITLE: Generate Design - Program Stages

PUBLICATION: Creative Partnerships Australia

DATE: March 2014

LINK: https://www.creativepartnershipsaustralia.org.au/how-we-can-help/programs/generate-

design/program-stages/

STAGE 1 Business Module Workshops | Applications Now Closed

Please note that applications for Generate Design are now closed. The following is provided as a reference only.

STAGE 1 of Generate Design is a one-day workshop delivered in major capital cities throughout the country by Creative Partnerships Australia and the CIIC.

The workshop will concentrate on the business skills needed to run a successful graphic design enterprise, and will cover strategy, finance, sales/marketing and business models. The workshops will be delivered by CIIC's business advisers who have extensive experience in working with design businesses.

The workshop will equip attendees with skills needed to put forward a compelling business case for entry into STAGE 2.

STAGE 1 Workshops Details

Attendance at STAGE 1 workshops is limited to selected applicants chosen via the selection criteria process.

The one-day workshops are being held in capital cities in March and April 2014, as listed below.

Sydney 17 March 2014 - Applications closed 3 March 2014
Hobart 19 March 2014 - Applications closed 3 March 2014
Melbourne 20 March 2014 - Applications closed 3 March 2014
Canberra 27 March 2014 - Applications closed 10 March 2014
Adelaide 1 April 2014 - Applications closed 10 March 2014
Perth 3 April 2014 - Applications closed 10 March 2014
Brisbane 8 April 2014 - Applications closed 10 March 2014

TITLE: Digital sector reshaping our \$32.8bn creative industries

PUBLICATION: The Australian **DATE:** 19 February 2014

LINK: http://www.theaustralian.com.au/business/latest/digital-sector-reshaping-our-328bn-

creative-industries/story-e6frg90f-1226831749797





Australia's growing digital sector is reshaping the nation's \$32.8 billion creative industries, despite the industry group declining as a whole, a new government report shows.

The Creative Industries Innovation Centre's (CIIC) Valuing Australia's Creative Industries report shows jobs in 'software and interactive content' grew 4.2 per cent between 2006 and 2011 in terms of share of jobs within the creative industries, making up the bulk of the sector's jobs at around 50 per cent in 2011-12.

Within that sector, broadcasting and internet publishing has experienced nearly 12 per cent growth between 2004-5 and 2011-12.

However the report found the creative sectors' industry growth product (IGP) as a whole has declined around 1 per cent per year for the last seven years, compared to 3 per cent growth in the broader economy, as a result of the global financial crisis and technological disruption.

Industry Minister Ian Macfarlane acknowledged the importance of leveraging the sector's strengths through innovation to shore up broader economic growth.

"The next step is to ensure we are drawing links across innovation to ensure we are getting the most out of these creative industries in terms of productivity and global competitiveness," Mr Macfarlane said.

CIIC valued the creative industries' contribution to Australia's economy at \$90.19 billion in total annual revenue, or \$32.8 billion in direct contribution to GDP and \$3.2 billion in total exports.

Software development and interactive content contributed the highest amount towards Australia's GDP, at nearly \$19 billion, followed by writing, publishing and print media at \$10 billion

Other creative industries defined in the report include Publishing and Print Media; Advertising and Marketing; Music and Performing Arts; Film, Television & Radio; Design and Visual Arts; and Architecture. **TITLE:** CCI Symposium 14 – CCI IN Retrospect and Prospect

PUBLICATION: CCI Program Flyer (CCI Website)

DATE: March 2014

LINK: http://www.cci.edu.au/CCI_Retrospect_Prospect_program.pdf

Tuesday 1 April 2014

QUT Gardens Point Theatre Foyer

Register for Day 1

8.00 - 9.00	Registration - Tea and coffee on arrival		
9.00 - 9.30	Welcome and introduction Aidan Byrne, CEO, Australian Research Council Arun Sharma, DVC (Research & Commercialisation), QUT		
9.30 - 10.45	The creative economy: idea, evidence, debate Keynote: Ian Hargreaves, Professor of Digital Economy, Cardiff University		
	The idea of a 'creative economy' has been the subject of much academic debate and policy development worldwide over the past decade. Ian Hargreaves, co-author of A Manifesto for the Creative Economy (Nesta 2013), has been an active and effective participant in both academic and policy communities in the UK and Europe. In his keynote, he will speak to the conditions that motivated the re-assertion, via the Manifesto, of the significance of the idea of the creative economy. He will also reflect upon the connections between this thinking and his work, including for the UK Government and the European Commission, on the place of copyright in the creative economy.		
	Lisa Colley, Director, Creative Industries Innovation Centre, speaks to the significance and challenges of the evidence base for the creative economy in an Australian context, in the light of the CIIC's recently published Valuing Australia's Creative Industries.		
	Stuart Cunningham, Director CCI, provides a broader reflection on the academic and industry/policy debates about the creative economy, and outlines a forward agenda for research in the field.		
10.45 - 11.15	Morning tea		

TITLE: Creating a Better City - Local Business Support

PUBLICATION: Wollongong January Newsletter

DATE: 31 January 2014

LINK:

http://www.wollongong.nsw.gov.au/services/majorprojects/City%20Centre%20Update/Creating %20a%20Better%20City%2031%20January%202014.pdf

Local Business Support

Below are some free business support events that may be of interest to you:

Wollongong Small Business Club where you can hear Steven Dixon - an award winning Wollongong Business Person talk.

When: Tuesday 4 February 2014

Time: 5.15pm - 7:30pm

Venue: Villa Doro, 39 - 41 Flinders St, Wollongong RSVP: via www.rdaillawarra.com.au, click on events

to register.

For more information on these events visit www.illawarraitec.com.au

7 Steps to Increase Your Sales and Profit with Steven Dixon

When: Tuesday 11 February 2014

Time: 5.30pm - 8pm

Venue: Illawarra ITeC, 1 - 5 Miller Street, Coniston

Twenty Tips for Running a Creative Enterprise with David Sharpe on Thursday 13 February 2014. Facilitator David Sharpe, Business Adviser, CIIC.

When: Thursday 13 February 2014

Time: 5pm - 7pm

Venue: The Illawarra ITeC, 1 - 5 Miller Street, Coniston

Bookings: Phone 02 4223 3100

TITLE: CIIC Biztro: free business advice for creatives

PUBLICATION: The Loop

DATE: March 2014

LINK: http://www.theloop.com.au/courses/CIIC-Biztro-free-business-advice-for-

creatives/Sydney/888



TITLE: Design Integration Program - Arming businesses with new ways to differentiate, compete

and grow

PUBLICATION: Enterprise Connect - online

DATE: March 2014

LINK: https://www.enterpriseconnect.gov.au/ecservices/DIP/Pages/default.aspx

Enterprise Connect Services Services Business Advisers and Facilitators **Business Review** Client Information Guides Continuous Improvement Program Design Integration Program Enterprise Learning **Design Integration Program** Leadership 21 Arming businesses with new ways to differentiate, compete and grow. Researchers in Business Many Australian businesses recognise that innovating is crucial to their survival in an era Grant characterised by increased global competition, high salary and production costs, and a strong Australian dollar. To succeed businesses must be able to produce better products and services that Supply Chain Support meet a need or solve a problem for consumers, and that consumers are willing to pay a premium Tailored Advisory Service Grant Establishing this competitive advantage requires new thinking and new approaches. The link between design and business performance is now widely acknowledged. Design can help businesses command premium prices, gain market share, create compelling customer experiences and even reduce production costs, competing on difference not price. Technology and Knowledge Enterprise Connect's Design Integration Program assists businesses understand how to use design Technology Partnerships across their organisations' to drive innovation, productivity and competitiveness. The Program helps Equipment Register businesses identify, translate and integrate customer insights into business strategy, products and services, and customer experiences. This integrative approach embeds design as a strategic business capability across all areas of a business' operations. The Program is a facilitated, structured and intensive business program that runs over four to six months and is led by Enterprise Connect Design Integration Facilitators in collaboration with specialist design me Access to the Design Integration Program is available to businesses that have completed an Enterprise Connect Business Review and meet a range of selection and assessment criteria. For more information see the Program client guidelines or visit the Enterprise Connect website video

gallery for Program case studies.

Program contact: Adam Blake National Manager, Design Integration Program 0400 994409 designintegration@industry.gov.au TITLE: Staying alive - managing risk

PUBLICATION: Dmzine **DATE:** 19 March 2014

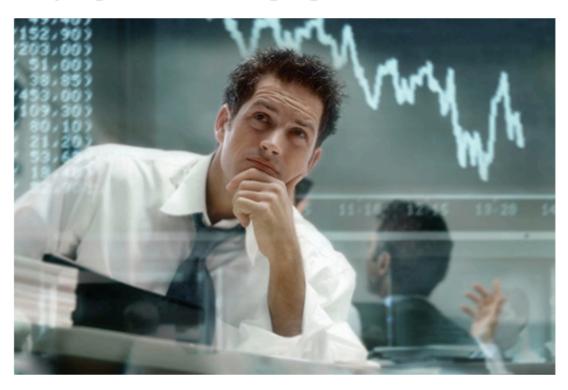
LINK: http://www.dmzine.com.au/managing-risk.html

Online design management

19/3/2014

Managing a design business has some general business risks and some specific risks to our type of business. It's worth looking at them all and making sure you have processes in place.

Staying alive - managing risk



Statistics collected by the Australian Bureau of Statistics show that about 15% of small services businesses (1-19 employees) fail each year.

A 2013 survey by accounting software provider CCH and global information services group Wolters Kluwer gave an interesting insight into these business failures. Of those surveyed, 61% of SME operators said small businesses failed because of an inability to manage costs, 50% said inexperienced management, 50% said poorly designed business models or no business plan, 49% said insufficient capital, 37% said poor or insufficient marketing, and 35% said insufficient time managing the books.

This relates to the research undertaken by the Creative Industries Innovation Centre which stated that graphic design business were finding increasing pressure from:

- · rising competition
- · lack of strategic management

TITLE: A creative license to fix the economy

PUBLICATION: Technology Spectator

DATE: 24th February 2014

LINK: http://www.businessspectator.com.au/article/2014/2/24/technology/creative-license-fix-

economy

A creative license to fix the economy

Roy Green & Lisa Colley | 24 Feb, 9:25 AM @ 4
Technology | Economy | Australian News | Leadership | Innovation

Australia's economic challenge is now starkly apparent. In the wake of a diminishing contribution to our national income by primary commodity exports (think iron ore, coal), we need to 'rebalance' the economy with new sources of growth and productivity.

One potential source of growth is internationally traded services, currently dominated by tourism and education, but with professional services increasingly part of the mix. Another major source, perhaps surprisingly in the light of recent events in Australian car manufacturing, is advanced manufacturing (the use of innovative technology to improve products) with opportunities for 'smart specialisation' in global value chains.

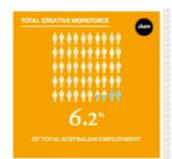
What these high-potential growth activities have in common is an increasing emphasis in their business strategies on creativity and design innovation and, consequently, a deepening interdependence with Australia's newly emerging creative industries.

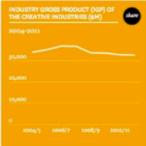
Last week Justin O'Connor argued on *The Conversation* that these "industries of the future" have "run out of steam". In which case, we should be worried.

But they have not run out of steam.

Even if we were to allow that Australian Bureau of Statistics (ABS) data on the Cultural and Creative Activity Satellite Accounts may have overstated the direct contribution to Gross Domestic Product of the creative sector at \$86.7 billion, a new report, Valuing Australia's Creative Industries (which the co-author here, Lisa Colley, worked on) demonstrates the farreaching indirect contribution made by those employed in creative industries to a range of activities across the economy.

The report drills down into the data, finding that at least 43 per cent of the creative workforce consists of 'embedded creatives' – in other words, creative practitioners in 'non-creative' industries such as manufacturing, financial services and healthcare. This marks an increase of 151 per cent since 2006.







TITLE: Number of mid-size architecture firms shrink, new entrants increased

PUBLICATION: InfoLink **DATE:** 27th February 2014

LINK: http://www.infolink.com.au/articles/news/number-of-mid-size-architecture-firms-shrink-

new-entrants-increased-n2505310

Number of mid-size architecture firms shrink, new entrants increased

By Lisa Rapley

27 February 2014

Editoria

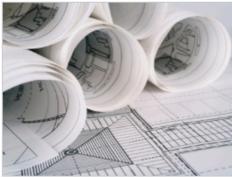


Image: www.organicarchitect.com

Following on from yesterday's article about architects being paid more in other industries, the Creative Industries Innovation Centre report also shows the number of mid-size architectural firms have shrunk between 2009 and 2011.

Larger firms – those with more than 200 employees – more than doubled, with new entrants boosting the number of practices at the smaller end.

The number of mid-size firms – those employing between 20 and 199 people – dropped to 308 from 352 in just two years.

The number of large firms increased from 11 to 23, with the non-employing firms – those with a sole architect – rose five per cent.

But size does not necessarily equate to turnover.

The number of architectural firms earning in the brackets of \$50-200,000, \$200,000-2m and over \$2 million fell in the same period. While the number of firms earning in the lowest bracket - \$0-50,000 increased by 12 per cent mainly due to new entrants in the market.

Speaking to the AFR, the Creative industries Innovation Centre manager for strategic research Tamara Ogilvie says there has been a period of consolidation where firms have been merging and creating bigger firms in terms of numbers of employees. However, there is a period of catch-up for that to eventually reflect in turnover.

Additionally, she says, "We are still seeing quite a few new entrants in that smaller end. Despite the bleak state of the industry, they can't help themselves but set up shop."

Overall, the industry experienced an average annual growth of 3.3 per cent between 2003 and 2011 for the number of business.