THE WIDENING SCOPE OF DIRECTORS DUTIES: THE INCREASING IMPACT OF CORPORATE SOCIAL AND ENVIRONMENTAL RESPONSIBILITY

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THE WIDENING SCOPE OF DIRECTORS DUTIES: THE INCREASING IMPACT OF CORPORATE SOCIAL AND ENVIRONMENTAL RESPONSIBILITY

I. INTRODUCTION: TRADITIONAL INTERPRETATIONS AND NEW REALITIES OF DIRECTORS DUTIES

This paper concerns the widening scope of directors’ duties under the increasing impact of the pressures for corporate social and environmental responsibility. Narrow interpretations of directors’ duties that focus simply on the commercial success of the business, and relegate other considerations to externalities are not tenable in the present context. The dawning realisation of the global consequences of imminent climate change provides a series of inescapable challenges for business enterprise. Responding to these climate challenges involves the exploration and development of new paradigms of directors’ duties. A series of international institutional initiatives are inspiring, facilitating, and guiding the progress of companies towards new conceptualisations of directors’ duties and responsibilities. These are increasingly reinforced by market indices which recognise and measure the performance of companies according to social and environmental criteria. This effort is endorsed by a wide array of business and civil society bodies that are researching and disseminating knowledge and practical analytical skills regarding sustainability. This amounts to a changing landscape for the definition and practice of fiduciary duty where risk, strategy and investment are closely calibrated with social and environmental responsibility.

II. THE GLOBAL CONSEQUENCES OF CLIMATE CHANGE

The phenomenon of climate changes is gradually becoming part of the discourse of daily life. This is not the discussion of the weather which has proved an eternal focus of human interest since the birth of civilisation. This is anthropogenic climate change – that is what we did to the earth’s climate (and what consequences this will have). Climate change is according to the United Nations Framework Convention on Climate Change (UNFCCC): “A change of climate which is attributed directly or indirectly to human activity that alters the composition of the global atmosphere and which is in addition to natural climate variability observed over
Climate change is caused by the increased emission of carbon dioxide and other greenhouse gases, which accumulate in the atmosphere and prevent heat radiating into space. The consequences of climate change range from a gradual to a catastrophic impact on the environment, ecology, economy and society. The Intergovernmental Panel on Climate Change (IPCC) was established by the World Meteorological Organization (WMO) and the United Nations Environment Programme (UNEP) in 1988, with the mandate to provide the world community with the most up-to-date and comprehensive scientific, technical, and socio-economic information about climate change. The IPCC assessments have played a major role in motivating governments to adopt and implement policies in responding to climate change, including the United Nations Framework Convention on Climate Change and the Kyoto Protocol.

The IPCC issued a risk assessment report on 31 March 2014 stating that the effects of climate change are already occurring on all continents and across the oceans, this assessment was prepared by a very large international team of scientists including 179 lead authors, 66 review editors, 400 contributing authors, and 1,729 individual expert reviewers from 84 countries. The world is unprepared for the imminent risks of a changing climate, and while there are opportunities to respond to such risks, the risks will be very difficult to manage with high levels of warming. The report suggests that though the nature of the risks of climate change are becoming increasingly clear, climate change will continue to produce unpleasant surprises. Vulnerable people, industries and ecosystems around the world are identified in the report. The report finds that risk from a changing climate is due to vulnerability (lack of preparedness), and exposure (people and assets in harm’s way), overlapping with increasing hazards (the sudden triggering of climate events or trends. Intelligent intervention to decrease risk in each of these three dilemmas is possible. Vicente Barros, the Co-Chair of the group of

3 IPCC (2014) x
4 IPCC (2014)
scientists who produced the report commented: “We live in an era of man-made climate change. In many cases we are not prepared for the climate-related risks that we already face. Investments in better preparations can pay dividends both for the present and for the future…Part of the reason adaptation is so important is the world faces a host of risks from climate change already baked into the climate system, due to past emissions and existing infrastructure.”

There is a growing consensus on climate change that what we have witnesses since the 1950s is without precedent in recent millennia:

- In the Northern Hemisphere the last 30 years have been the warmest since Anglo-Saxon times, and eight of the ten warmest years on record in the UK have been since 2002;
- The atmospheric concentration of greenhouse gases are now at levels not seen in 800,000 years;
- The rate of sea level rise is now quicker than at any time over the last two millennia;
- Though natural fluctuations may mask the impact temporarily, the underlying human-induced warming trend of two-tenths of a degree per decade has continued since the 1970s.

In response to these impending threats the 2010 UN Climate Change Conference in Cancun, Mexico agreed to reduce greenhouse gas emissions and to help developing nations to protect themselves from climate impacts, and to build their own sustainable futures. Under the Climate Change Convention they included a review for nations on their progress towards the agreed objective of keeping the average global temperature rise below two degrees Celsius (with an agreement to review this objective in future on the basis of further scientific knowledge). The explanation for the two degrees maximum increase, is that beyond this point climate change may become non-linear, that is unpredictable and compounding catastrophic weather events could occur.

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5 ibid, p ix
7 IPCC (2014)
9 UNFCC, The Cancun Agreements, UN Climate Change Conference http://cancun.unfccc.int/cancun-agreements/significance-of-the-key-agreements-reached-at-cancun/
Climate change refers to “a change in the state of the climate that can be identified (e.g., by using statistical tests) by changes in the mean and/or the variability of its properties, and that persists for an extended period, typically decades or longer.”\textsuperscript{10} The UNFCCC makes the significant distinction between climate change attributable to human activities altering the atmospheric composition, and climate variability attributable to natural causes.\textsuperscript{11} The IPCC (2014) report assess the risks climate change poses for human and natural systems, and considers how these risks may be reduced or managed through adaptation and mitigation, examining options, constraints, resilience and limits of adaptation. This assessment is difficult since climate change involves complex interactions and changing likelihoods of many and diverse impacts. The focus on risk supports decision making in the context of climate change, and allows societies, government and business to perceive the degree of risk, and to consider modes of mitigation or adaptation, with reference to impacts, vulnerability and exposure.

There is significant evidence of serious impacts on natural and human systems on all continents and across all oceans, however the impact is strongest and most comprehensive for natural systems with changing precipitation levels affecting water resources, thawing permafrost, and many terrestrial, freshwater and marine species shifting their geographic range and migration patterns in response to climate change. People who are economically or socially marginalised are especially vulnerable to the impact of climate change. The widespread impact of recent climate-related extremes such as heat-waves, droughts, floods, cyclones and wildfires reveals vulnerability and exposure of both eco-systems and human systems to current climate variability.\textsuperscript{12} Governments throughout the world are already extensively engaged in developing adaptation policies for example in coastal and water management, environmental protection, land planning, protecting infrastructure and disaster management and reforestation. In these complex situations iterative risk management is required to deal with continuing uncertainty and constant monitoring of impacts.\textsuperscript{13}

\textsuperscript{10} IPCC (2014)p5
\textsuperscript{11} United Nations, UN Framework Convention on Climate Change, United Nations (1992) p 7

\textsuperscript{12} IPCC (2014)p6

\textsuperscript{13} IPCC (2014) p8
Figure 1: A Global Perspective on Climate Related Risks

(Risks associated with reasons for concern are shown at right for increasing levels of climate change. The color shading indicates the additional risk due to climate change when a temperature level is reached and then sustained or exceeded. Undetectable risk (white) indicates no associated impacts are detectable and attributable to climate change. Moderate risk (yellow) indicates that associated impacts are both detectable and attributable to climate change with at least medium confidence, also accounting for the other specific criteria for key risks. High risk (red) indicates severe and widespread impacts, also accounting for the other specific criteria for key risks. Purple, introduced in this assessment, shows that very high risk is indicated by all specific criteria for key risks. For reference, past and projected global annual average surface temperature is shown at left. Based on the longest global surface temperature dataset available, the observed change between the average of the period 1850–1900 and of the reference period (1986–2005) is 0.61°C (5–95% confidence interval: 0.55 to 0.67°C), which is used here as an approximation of the change in global mean surface temperature since preindustrial times, referred to as the period before 1750).

The IPCC report provides an integrative framework for summarising risks for people, economies and eco-systems resulting from anthropogenic (man-made) interference with the climate system highlighted in Figure 1.

1) Unique and threatened systems including eco-systems and culture systems already at risk from climate change, in danger of severe consequences with additional warming of around 1°C, with many other species and systems with limited adaptive capacity subject to high risk with additional warming of 2°C such as Arctic sea ice and coral-reef systems.
2) *Extreme weather events* such as heat waves, extreme precipitation and coastal flooding already occurring will increase with 1°C additional warming, with extreme events such as extreme heat increasing at higher temperatures.

3) *Distribution of impacts* involves uneven distribution towards disadvantaged people and communities in countries at all levels of development based on crop yields and water availability, which further impacts at higher temperatures.

4) *Global aggregate impacts* involve the Earth’s biodiversity and the global economy, with increasing losses of ecosystem goods and services at around 3°C additional warming.

5) *Large-scale singular events* as some physical or ecosystems are at risk of abrupt and irreversible damage and tipping points occur at 0 - 1°C, as indicated by early warning signs from both warm-water coral reef and Arctic ecosystems already experiencing irreversible regime shifts.14

With these integrated and compounding risks included in the IPCC framework, the following specific key risks of climate change are identified:

i) Risk of death, injury, ill-health, or disrupted livelihoods in low-lying coastal zones and small island developing states and other small islands, due to storm surges, coastal flooding, and sea level rise.

ii) Risk of severe ill-health and disrupted livelihoods for large urban populations due to inland flooding in some regions.

iii) Systemic risks due to extreme weather events leading to breakdown of infrastructure networks and critical services such as electricity, water supply, and health and emergency services.

iv) Risk of mortality and morbidity during periods of extreme heat, particularly for vulnerable urban populations and those working outdoors in urban or rural areas.

v) Risk of food insecurity and the breakdown of food systems linked to warming, drought, flooding, and precipitation variability and extremes, particularly for poorer populations in urban and rural settings.

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14 IPCC (2014) p 12
vi) Risk of loss of rural livelihoods and income due to insufficient access to drinking and irrigation water and reduced agricultural productivity, particularly for farmers and pastoralists with minimal capital in semi-arid regions.

vii) Risk of loss of marine and coastal ecosystems, biodiversity, and the ecosystem goods, functions, and services they provide for coastal livelihoods, especially for fishing communities in the tropics and the Arctic.

viii) Risk of loss of terrestrial and inland water ecosystems, biodiversity, and the ecosystem goods, functions, and services they provide for livelihoods.\textsuperscript{15}

While this array of impending environmental, ecological, economic and social risks are daunting for the whole of humanity, the IPCC concludes that the burden of these risks will be confronted by those with the least resources to protect themselves: “Many key risks constitute particular challenges for the least developed countries and vulnerable communities, given their limited ability to cope.”\textsuperscript{16}

In his earlier review on \textit{The Economics of Climate Change} Sir Nicholas Stern called climate change \textit{“The greatest market failure the world has ever seen.”} He insisted the choice we faced was taking mitigation action now or very expensive adaptation in the future and concluded “There is still time to avoid the worst impacts of climate change, if we take strong action now.”\textsuperscript{17} Stern insisted: “The scientific evidence that climate change is a serious and urgent issue is now compelling. It warrants strong action to reduce greenhouse gas emissions around the world to reduce the risk of very damaging and potentially irreversible impacts on ecosystems, societies and economies. With good policies the costs of action need not be prohibitive and would be much smaller than the damage averted.”\textsuperscript{18} Stern highlights how the effects of climate change are global, intertemporal and highly inequitable. Climate change is a result of the externality associated with greenhouse-gas emissions entailing costs that are not paid for by those who create the emissions. Stern distinguishes a number of features of climate change that together distinguish it from other externalities:

\begin{itemize}
  \item \textsuperscript{15} IPCC (2014) p13
  \item \textsuperscript{16} ibid
  \item \textsuperscript{17} Nicholas Stern (2006) \textsc{Stern Review: The Economics of Climate Change}, p vi
  \item \url{http://mudancasclimaticas.cptec.inpe.br/~rmclima/pdfs/destaques/sternreview_report_complete.pdf}
  \item \textsuperscript{18} ibid, p iv
\end{itemize}
• It is global in its causes and consequences;

• The impacts of climate change are long-term and persistent;

• Uncertainties and risks in the economic impacts are pervasive.

• There is a serious risk of major, irreversible change with non-marginal economic effects.\textsuperscript{19}

The publications of the IPCC, Stern Review and countless other international agencies, market intermediaries, business and civil society bodies, and national and legal authorities have helped to propel the business world into an urgent recognition of the dramatic consequences of unrestrained industrial activity upon the environment, and how little time there is to put this right. What this scenario suggests is not business as usual. The traditional conception of corporations profit maximising and leaving others to worry about the externalities they create simply does not work in a context of the impending consequences of climate change. In this context not only governments, but business and the wider community have to engage in the immediate and urgent stewardship and recovery of the environment. Business corporations will respond - or will be made to respond by shareholders, stakeholders and governments - to the demand that they act with greater responsibility in their use of resources and impact on the community and environment.

This is a paradigm shift as dramatic as any that has been applied to Thomas Kuhn’s \textit{Structure of Scientific Revolutions}. We have to “begin the extraordinary investigations that lead the profession at last to a new set of commitments, a new basis for the practice of science.” Kuhn explains “The extraordinary episodes in which that shift of professional commitments occurs are the ones known … as scientific revolutions. They are the tradition-shattering complements to the tradition-bound activity of normal science.”\textsuperscript{20} This paradigm shift impelled by the real and imminent danger of climate change includes a fundamental widening and deepening of the traditional conception of professional directors’ duties.

\textsuperscript{19} Ibid, p 23

\textsuperscript{20} Thomas Kuhn, THE STRUCTURE OF SCIENTIFIC REVOLUTIONS, University of Chicago Press, P7
III. NEW PARADIGMS OF DIRECTORS DUTIES

Climate change throws up many confronting challenges to corporations and the law, which are presently the subject of intense debate.21 In the Final Report (2015) of the American Bar Association (ABA) Task Force on Sustainable Development the scale of the challenge in achieving sustainability involving the “promotion of environmental protection, social justice, and economic/financial responsibility at the same time, with the overall objective of promoting human well-being for present and future generations…Sustainability is intended to address two significant and related problems— widespread environmental degradation, including climate disruption, and large-scale extreme poverty. The root causes of these problems, in turn, are understood to be unsustainable patterns of production and consumption as well as a very large and still growing population.”22 A resolution of ABA in 2003 made


clear that the issues involved in sustainability involved all lawyers, not just environmental lawyers: “Applying sustainable development from a legal perspective means understanding, developing, and applying legal mechanisms that are relevant to the complex relationships among economic, social, and environmental priorities. This suggests a cross-functional approach…that integrates a variety of legal specialties, including environmental, labor, property, tax, corporate, finance, international trade, and risk management.”

In a remarkable speech to Loyds insurers of London on 29 September 2015, Mark Carney the Governor of the Bank of England and Chairman of the Financial Stability Board (established by the G20 to monitor and review global financial and economic stability) highlighted that while a classical problem of environmental economics is the Tragedy of the Commons - the despoliation of common property through over-use, climate change is also a Tragedy of the Horizon – that because the catastrophic impact of climate change is beyond the traditional horizon of most actors, it is imposed as a cost on future generations as the current generations has little direct incentive to fix this.

That is the intervention to repair climate change is beyond the usual business cycle, political cycle, or horizon of regulators and other authorities. The tragic paradox is that by the time climate change is considered a defining issue within the normal business and political cycle it will be too late to repair except at enormous cost. Attempting to calculate the potential future costs involved, the G20 Finance Ministers asked the Financial Stability Board to consider how the financial sector could take account of the risks climate change posed for the financial system. Carney identifies three channels through which climate change can impact on financial stability:

- **Physical risks**: the impact today on insurance liabilities and the value of financial assets arising from climate related events such as floods and storms that damage property and disrupt trade;

- **Liability risks**: the impacts that could arise if parties suffering loss or damage from the effects of climate change seek compensation from those they hold responsible. These claims could come decades into the future, but could potentially hit carbon

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23 Ibid p 5
resources companies and emitters hard, and if they have liability cover would hit their insurers the hardest.

- **Transition risks**: the financial risks resulting from the process of adjusting towards a low carbon economy as changes in policy, technology, and physical risks prompt a reassessment of the value of a large range of assets as costs and opportunities become apparent.\(^{26}\)

These risks can be minimised by an early and predictable path of transition to anticipating the consequences for a world two degrees warmer, or alternatively the risks can be maximised by waiting for the consequences to occur and allow *jump-to-distress* pricing to ruin businesses.\(^{27}\)

Already since the 1980s the number of weather related loss events has tripled for the insurance industry and the inflation-adjusted insurance losses have increased from an annual average of around $10 billion in the 1980s, to around $50 billion over the past decade.\(^{28}\)

Corporations have a central role to play in the two main strategies for combating climate change by mitigation and adaptation. Diminishing the potentially catastrophic consequences of the increasing impact of climate change will require urgent efforts to reduce carbon emissions. Corporations are required to make a major contribution to emissions mitigation, and if they refuse to do so will face reputational damage, higher energy costs, legal costs and fines from increasingly rigorous emissions regulation. More critically they may find it increasingly difficult to transfer the risk they encounter through insurance, and also discover they are being deserted by investors and credit providers concerned at the exposure to emissions intensive sectors, stranded assets, and declining industries.\(^{29}\)

Equally corporations will be fully engaged in the efforts at adaptation to climate change involving actions to

\(^{26}\) Carney, 2015, p6

\(^{27}\) ibid


moderate the harm of climate change, or to pursue opportunities to ameliorate the harmful effects of climate change. While the primacy of the effort to mitigate climate change is indisputable, the fact that past emissions will determine a certain degree of climate change, make adaptation necessary. Corporations that prove incapable of adapting to the physical impact of climate change will be vulnerable to interruptions in their business operations and supply chain, potential damage to plant and infrastructure, and water and other raw materials scarcity. The two corporate strategies of mitigation and adaptation are connected, since significant emissions mitigation is necessary to achieve effective adaptation by minimising vulnerability to environmental shocks and enhancing resilience.\textsuperscript{30}

We have clearly passed the stage where the responsibility for mitigation and adaptation relating to climate change could largely be regarded as belonging solely to government. The hazards associated with climate change are both considerable and pervasive, and are characterised by their complexity and inter-connectedness. The dramatic climactic discontinuities caused by climate change “may give rise to cascading risks of potentially unforeseeable magnitude.”\textsuperscript{31} Therefore climate change cannot be framed as one of technical risk management for government and specialists, it is the responsibility of everyone, but particularly those in leadership positions in organisations that have a significant environmental impact: “.Although risk management is a responsibility of corporations and government agencies which carry out risk assessments as part of their legal and actuarial responsibilities, it now seems to be required of all actors – as risk is shifted from collective institutions and specialised systems to individuals. Faced with systemic and pervasive risk, the individual must plan and measure contingencies and adopt ‘actuarial rationality.’”\textsuperscript{32} As Godden et al argue:

“..Climate change adaptation measures require a more sophisticated model of legal, regulatory and governance structures in order to develop effective responses… Adaptation to climate change, therefore, must negotiate the need for heightened complexity in governance, but also seek to deconstruct conventional simplifying mechanisms such as clear boundaries between public and private spheres. Embracing such complexity is not always palatable, but

\textsuperscript{30} Ibid p10
\textsuperscript{32} Ibid p237
re-invoking simplifying assumptions about appropriate legal and institutional forms may be detrimental if robust governance for climate risk adaptation is the overarching objective.”  

How climate change impacts upon the interpretation of directors duties is now being examined. As Barker elucidates with reference to climate change international law has thus far concentrated upon the broad areas of taxing of emissions, protecting the environment with emissions standards and disclosures, and planning. Litigation has mainly occurred in planning and environmental protection regarding high-emitting projects or vulnerable environments, with the law recognising the impact of anthropogenic climate change and the risks of failure to mitigate emissions, and adapt to its consequences. Barker concludes that at this stage the question of liability for climate change has revolved around mitigation and its cost, while the issue of damage caused by climate change impacts remains at an embryonic stage: “Plaintiffs have found duty and causation (or, in a climate change context, ‘attribution’) to be near ‘insurmountable’ evidentiary hurdles. This is primarily due to the disconnect between the global nature of emissions and their collective, cumulative effect, versus the localised nature of their impacts.”

While international agencies remain silent on the question of the implications for directors’ duties of climate change, this reserve is unlikely to continue. The gathering scale of the international, market, national, and business and civil society campaign for corporate social and environmental responsibility presents an irresistible challenge to corporations and directors to rethink their mission in the direction of sustainability (Figure 2). As the American Bar Association contends: “Corporate sustainability efforts in particular have been growing in scope and intensity over the past few years. In translating the broad objectives of sustainability into specific practices, businesses are guided to a growing degree by private

33 Ibid p255
35 Barker (2013) p12
systems of governance. These include sustainability-related codes of organizational behavior, including the CERES (Coalition for Environmentally Responsible Economies) Principles, the UN Global Compact, the UN Guiding Principles on Business and Human Rights, the Global Reporting Initiative standards on sustainability reporting, and the International Chamber of Commerce’s Charter for Sustainable Development.”

There are indeed many hundreds of policy initiatives led by institutions across the world. Existing initiatives vary in their status from laws to voluntary guidance, from the UN to government, and through to civil society; in their scope from limiting greenhouse gas emissions to tackling broader environmental risks; and in their ambition, from demanding simple disclosure to full explanations of mitigation and divestment strategies. These institutional initiatives have increasing influence and authority as the science and policy base that supports them becomes more profound. In aggregate over 90% of FTSE 100 firms and 80% of Fortune Global 500 firms participate in these various initiatives.

In the past corporate objectives described as ‘wealth generating’ too frequently have resulted in the loss of well-being to communities and the ecology. But increasingly in the future the licence to operate will not be given so readily to corporations and other entities. A licence to operate will depend on maintaining the highest standards of integrity and practice in corporate behaviour. Corporate governance essentially will involve a sustained and responsible monitoring of not just the financial health of the company, but the social and environmental impact of the company. As ABA states “legal tools, the legal profession, and the rule of law can make important contributions and are an integral component of efforts to achieve sustainability, especially by promoting good governance.”

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36 ABA 2015, p3
37 Carney (2015) p14
38 Ibid p2
Figure 2: The Widening Scope of Director’s Duties: The Increasing Impact of Social and Environmental Responsibility

As the ABA recognises we are now engaging in a profound process of institutional transformation around the imperatives of sustainability. This transformation may be understood in terms of Fligstein and McAdam’s Theory of Fields: which conceives how the commitment of skilled people may upset established routines and build new political and organizational fields.\(^3\) The core of the argument examines how people deploy resources, build relationships, and forge new practices. In doing this they place \textit{agency} in a new and more visible light. Perhaps never in the history of human civilisation has the world faced a more consuming challenge than climate change, or more terrible consequences if a sustainable solution is not achieved. Yet the field of sustainability has assembled the most remarkable constellation of talents and ideals stretching from engineers and life scientists, through community activists and institutional entrepreneurs, to lawyers, company directors and politicians. Tackling the greatest problem of humanity, and some of the most deep-seated corporate interests in business as usual, are an array of individuals and institutions with a vision of a sustainable future. The contest will continue for many decades to come, and the outcome will determine the future of human civilisation as well as planetary sustainability.

\[3\] Neil Fligstein and Doug McAdam, \textit{A Theory of Fields}, Oxford University Press, 2012
However the goal of sustainable enterprise existing integrally with the natural environment is both possible and necessary: the strategies of business can be redirected to serve the natural environment rather than to destroy it. Table 1 projects a transition to a sustainable economy on which we have already embarked.\textsuperscript{40} For many decades industry has been subjected to environmental laws that have limited emissions and waste, which have enlightened enterprises have engaged in with a spirit of continuous improvement and the benefit of lowering costs (and those businesses that have transgressed the law have faced prosecution – often in the past with penalties that did not discourage further pollution, but with more adverse consequences today including being abandoned by investors afraid of the risks involved). In more recent times a sense of product stewardship has developed largely with the motivation of minimising the life-cycle cost of products but with significant residual environmental benefits).

Finally we are entering an era of sustainable enterprise where minimising and eliminating the environmental impact of the growth of firms is becoming established as a key objective, and integrated into firms’ operations. New business models forming in the circular and sharing economies are enabling transitions to sustainable business practices, addressing resource depletion, waste management, and resource stewardship models that go beyond the traditional life-cycle requiring collaborative governance structures, new partnership arrangements, and networks between and across sectors. New technologies may transform the management of the traditional linear economy towards a circular economy, in which waste is effectively eliminated, and the economy is restorative rather than depletive of eco-systems.\textsuperscript{41} The European Commission has been developing a Circular Economy Strategy for some time, “The circular economy requires action at all stages of the life cycle of products: from the extraction of raw materials, through material and product design, production, distribution and

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consumption of goods, repair, remanufacturing and re-use schemes, to waste management and recycling.”

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<th>Strategic Capability</th>
<th>Environmental Driver</th>
<th>Key Resource</th>
<th>Business Advantage</th>
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<tr>
<td>Pollution Prevention</td>
<td>Minimise emissions, effluents and waste</td>
<td>Continuous improvement</td>
<td>Lower costs</td>
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<td>(1900s-1980s)</td>
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<td>Product Stewardship</td>
<td>Minimise life-cycle cost of products</td>
<td>Stakeholder integration</td>
<td>Pre-empt competitors</td>
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<tr>
<td>Sustainable Development</td>
<td>Minimise and eliminate environmental burden of firm growth</td>
<td>Shared vision, Circular economy</td>
<td>Future Position</td>
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<td>(2000s-2060s)</td>
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Source: Adapted from Hart (1995)

**Table 1: A Natural Resource-Based View of the Firm**

It is clear though that the pace of change towards a sustainable economy will only continue to accelerate if there is significant, insistent and sustained pressure upon business to contribute to this goal from all stakeholders. Coalitions of institutions have sponsored initiatives for corporate responsibility which have driven collaborative business action for responsible business practices. The remainder of this paper surveys the vast institutional development internationally around the theme of corporate social and environmental responsibility and sustainability, and examines this institutional development from a theory of fields perspective identifying a selection of the leading institutional initiatives, the objectives of the institutions,

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the business response to the initiative, the recognisable impact of the initiative upon business, and any revealed weaknesses in the nature of the initiative or the business response.\textsuperscript{44}

IV INTERNATIONAL AGENCIES

Of the hundreds of international institutional and policy initiatives around corporate social and environmental responsibility and sustainability the UN Global Compact is the most prominent. The Global Compact was commenced in 1999 by UN Secretary General Kofi Anan to “initiate a global compact of shared values and principles, which will give a human face to the global market.”\textsuperscript{45} The UN accepts “Corporate sustainability starts with a company’s value system and a principled approach to doing business.”\textsuperscript{46} With affiliations from 8,375 large corporations in 162 countries the UN Global Compact has a remarkable foothold in the boardrooms of the world’s leading corporations. The ten principles to doing business proposed in the Global Compact involve fundamental responsibilities in the areas of human rights, labour, environment and anti-corruption. The principles are derived from the \textit{Universal Declaration on Human Rights}, the International Labour Organization’s \textit{Declaration on Fundamental Principles and Rights at Work}, the Rio Declaration on \textit{Environment and Development}, and the United Nations \textit{Convention Against Corruption}. These principles are seen as a comprehensive and practical tool in “formally committing to,  

\textit{Robert W. Kolb (2007) Encyclopaedia of Business Ethics and Society, Sage, cites a survey of the ILO that listed more than 400 sets of principles and codes aimed at ethical standards, corporate citizenship and responsibility, including the OECD Guidelines for Multinational Enterprises; the Global Sullivan Principles of Corporate Responsibility; the Equator Principles; the Caux Principles; the CERES (Coalition for Environmentally Responsible Economies) and numerous others, p458}  
\textsuperscript{45}\textit{Ibid}  
assessing, defining, implementing, measuring and communicating a corporate sustainability strategy.”\textsuperscript{47} The UN sees the commitment to these principles coming from the top:

“Whereas the importance of chief executive commitment to sustainability is often well understood, the focus on the critical role of Boards of Directors is a newer phenomenon. Corporate boards, or equivalent governance entities, must take responsibility for the implementation of and reporting on corporate sustainability, as they do for corporate financial and business performance. Importantly, boards are uniquely positioned to integrate sustainability into executive recruitment and remuneration, paving the way for sustainability outcomes to be linked to compensation across the entire leadership spectrum.”\textsuperscript{48}

In September 2015 the Heads of State and Government representatives to the UN met to decide on new global Sustainable Development Goals. Going beyond the Millennium Development Goals established in 2000\textsuperscript{49}, a new agenda of 17 Sustainable Development Goals with 169 associated targets were agreed representing a universal policy for sustainable development that included: “…Making fundamental changes in the way that our societies produce and consume goods and services. Governments, international organizations, the business sector and other non-state actors and individuals must contribute to changing unsustainable consumption and production patterns, including through the mobilization, from all sources, of financial and technical assistance to strengthen developing countries’ scientific, technological and innovative capacities to move towards more sustainable patterns of consumption and production.”\textsuperscript{50} It is the expansive philosophy of the UN Sustainable Development Goals which now informs the Global Compact vision of a sustainable world. Though a voluntary commitment the UN Social Compact expect participant companies to report on their progress towards effecting change though producing strategic reports showing measurable gains and losses. This annual Communication on Progress (COP) often included

\textsuperscript{47} United Nations/Deloitte, UN Global Compact Management Model, \url{https://www.unglobalcompact.org/library/231}
\textsuperscript{48} UN Global Compact, Building the Post-2015 Business Engagement Architecture, 2014 \url{https://www.unglobalcompact.org/docs/about_the_gc/Architecture.pdf}
\textsuperscript{50} United Nations, Transforming Our World: The 2030 Agenda for Sustainable Development, United Nations, 2015, p7 \url{https://sustainabledevelopment.un.org/content/documents/7891Transforming%20Our%20World.pdf}
in company’s annual report or sustainability report to stakeholders provides a degree of transparency to the process.

The UN Global Compact has proved a vehicle for the international dissemination of the values of corporate social and environmental responsibility, and has provided a productive learning opportunity to many leaders in the corporate sector for whom human rights, labour, environment and anti-corruption would not normally be at the top of their agenda. However the Global Compact has been criticised as a voluntary exercise with less traction than might at first appear. Sethi and Schepers question the effectiveness of the UNGC in changing social and environmental performance in its signatory companies, commenting on the low level of accountability and transparency demanded by the UN.51 Rasche and Waddock suggest there are two purposes of global governance initiatives: the first from the demands of regulatory institutions calling for stricter compliance and monitoring, the second from the demands of principles-based initiatives emphasising a consensus building function. However there is a complementarity between the two approaches, and to achieve a global implementation of standards both approaches are required. While the UNGC could be argued to be largely engaged in consensus building this could be regarded as an important step towards more rigorous compliance initiatives.52

The UN Principles of Responsible Investment (PRI) is an investor initiative in partnership with the UNEP Finance Initiative and the UN Global Compact and founded in 2006 it has recruited 936 signatories to its principles, 245 asset owners and 691 investment managers. This represented 19 per cent of asset owners with assets of $12.4 trillion of a total market of $64.6 trillion, and 63 per cent of investment managers with assets of 46.3 trillion of a total market of $74 trillion. The PRI principles focus upon incorporating environmental, social and governance (ESG) issues into investment analysis and decision-making processes. Signatories are obliged to provide publicly available Transparency Report regarding their commitments to ESG issues, and Assessment Reports which are confidential and provide details of organisational characteristics, asset mix, responsible investment policy and governance. Providing the largest data-set on investment responsibility in the world, of the

936 PRI reporters in 2015 a total of 725 reported on whether their submission was assured by a third party provider and 95 (13 per cent) responded they had been assured by an independent party, though in some cases this assurance was partial. The PRI has taken an active stand on climate change and encourages asset managers to investigate and understand their carbon exposure risk by measuring their portfolio’s carbon footprint, and reviewing it with portfolio managers. The purpose is to mitigate their carbon risk exposure and be setting a goal to reduce as appropriate for their individual organisations, including considering joining the Portfolio Decarbonisation Coalition.

As with the UN Global Compact while acknowledging the success of the PRI in recruiting asset owners and investment managers to the cause (though more extensively in Europe than elsewhere in the world) some critics “Query the capacity of the UNPRI to effect change in the practices of target companies. It is very much embedded in a business case approach to responsible investment, does not require signatories to provide formal public reporting of their implementation progress, does not require CSR and ecological sustainability factors to be determinative of any ultimate investment decisions, and does not require specific quotas of socially and environmentally responsible companies within their investment portfolios.”

The UN PRI has developed and extended the debate on responsible investing internationally, however the question remains whether the PRI has given too much credibility to investment corporations that have not committed to responsible investing except at the margins.

The Global Reporting Initiative (GRI) was founded in 1997 by the US non-profit Coalition for Environmentally Responsible Economics (CERES) and the Tellus Institute in conjunction with the United Nations Environment Program (UNEP). The GRI became a Sustainability

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Reporting Framework with reporting guidelines at its centre covering the environment, social, economic and governance issues. In 2002 the GRI relocated from Boston to Amsterdam and was inaugurated as a UNEP collaborating organisation. A sequence of four sets of reporting guidelines G1 to G4 have been published in 2000, 2002, 2006 and 2013.\(^5\)

Over 3,000 experts from business and civil society participated in the development of the G3 reporting guidelines in 2006 in a multi-stakeholder approach. In 2010 the GRI published guidelines on how to use the GRI in combination with the ISO 26000, a Social Responsibility standard of the ISO.\(^5\) In 2013 with the publication of G4 the GRI released *Reporting Principles, Standard Disclosures* and an implementation manual, with G4 being released online as a free web-based tool.\(^5\)

To assist with reporting the GRI in 2015 published research on the definition and analysis of materiality at sector and company level: the material issues that will most impact on company value. That is the most significant material issues impacting on the industry including general long term trends with an impact on industry drivers, and common issues within an industry that have an impact on long-term company value:

“For each industry, the factors were prioritized according to their expected magnitude (degree of impact) and the likelihood of their impact (probability and timing of impact) on growth, profitability, capital efficiency and risk. This two-dimensional evaluation resulted in a materiality matrix for each industry, which maps the relative importance of each material factor against the others, and provides a visualization of the most important factors for each industry.”\(^5\)

This was an important step for the GRI as the earlier versions of the reporting framework allowed a box ticking exercise on the number of reported indicators leading to the final scope of the sustainability report. With an emphasis upon materiality the GRI is taking a stance that

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\(^5\) GRI (2015) GRI’s History, [https://www.globalreporting.org/information/about-gri/gri-history/Pages/GRI’s%20history.aspx](https://www.globalreporting.org/information/about-gri/gri-history/Pages/GRI’s%20history.aspx)


\(^5\) GRI (2015) G4 Sustainability Reporting Guidelines, [https://www.globalreporting.org/standards/g4/Pages/default.aspx](https://www.globalreporting.org/standards/g4/Pages/default.aspx)

sustainability reporting is not about the quantity of metrics reported against, but rather about the context and importance of sustainability issues unique to the company and the quality of what is reported, which would include new disclosures on supply chain risks and greenhouse gas emissions.  

A large consortium of agencies combined together in the effort to progress a proposal for integrated reporting including The Prince’s Accounting for Sustainability Project, the Global Reporting Initiative, the World Business Council for Sustainable Development, the World Resources Institute, the World Intellectual Capital Initiative, the Carbon Disclosure Project, the Climate Disclosure Standards Board, the European Federation of Financial Analysts, the United Nations (UN) Conference on Trade and Development, the UN Global Compact, the International Corporate Governance Network, the Collaborative Venture on Valuing Non-Financial Performance, and many others. Integrated reporting provides a comprehensive and integrated reporting framework for companies:

“Integrated Reporting brings together the material information about an organization’s strategy, governance, performance and prospects in a way that reflects the commercial, social and environmental context within which it operates. It provides a clear and concise representation of how an organization demonstrates stewardship and how it creates value, now and in the future. Integrated Reporting combines the most material elements of information currently reported in separate reporting strands (financial, management commentary, governance and remuneration, and sustainability) in a coherent whole, and importantly:

• shows the connectivity between them; and

• explains how they affect the ability of an organization to create and sustain value in the short, medium and long term.”

Undoubtedly the GRI and the Integrated Reporting initiative have raised the corporate social and environmental responsibility debate, and considerably sharpened the corporate skills in

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62 Ibid, p6
reporting on this. However both approaches have needed to respond to recurrent criticism. The most common complaint is that social and environmental reporting is too burdensome, when in fact the GRI does adopt a flexible comply or explain approach. Companies complain they do not have the data available to report on, but the GRI has been in place now long enough for large companies to gather what is required, and in an era of ‘big data’ this is no longer costly. Other companies insist value chain assessments are too complex, however a refusal to go beyond the legal boundary of the company is not acceptable any longer to multi-stakeholder groups interested on the impacts of business upstream and downstream.

Companies need to be going beyond incremental reporting to measuring the value-cycle of their activities in an integrated and context-based manner that encourages innovation and transition. Other companies feel confused by the number of standards and frameworks including the GRI, International Integrated Reporting Council (IIRC) and Sustainability Accounting Standards Board (SASB), as each of these frameworks has their own approach on how materiality may be determined, reported and assessed. Further the SASB is a compliance driven approach to materiality based on the US SEC, which contradicts the principles driven approach of the GRI and IIRC.

V. MARKET INDICES

There are many market indices which assist investors in making informed investment decisions, and among them are a group of increasingly influential sustainability indices that focus upon corporate social and environmental performance. The FTSE4Good Index Series is designed to measure the performance of companies demonstrating strong Environmental, Social and Governance (ESG) practices. The FTSE4Good Index Series criteria are based on publicly available data in assessing ESG practices, and do not accept privately provided data from companies, which is intended to enhance transparency. The ratings process for the FTSE4Good has an independent committee of experts from the investment community.

63 Ralph Thurm, Reforming Sustainability Reporting: For and Against, The Guardian, 12 March 2013
64 Jeff Leinaweaver, Is Corporate Sustainability Reporting A Great Waste of Time? The Guardian, 7 January 2015
companies, NGOs, unions and academia oversee reviews and methodology development. The series consists of six benchmark indices covering the Global and European regions, the US, Japan and the UK, and an additional five tradable indices. The criteria consist of Governance: corporate governance, risk management, tax transparency, and anti-corruption. Social: health and safety, labour standards, human rights and community, customer responsibility. Environment: climate change, water use, biodiversity, pollution and resources. Companies are rated against these criteria, and can be removed from the index if they fall below a minimum standard for a twelve month period. Companies which manufacture tobacco, weapons systems and components for controversial weapons including cluster bombs and chemical/biological weapons are excluded from the series.

The rigour applied by the FTSE4Good ratings system is somewhat attenuated by the realisation that all of the indices are heavily influenced by economic criteria of scale and profitability, for example in the FTSE4Good Global Index producing a list of household names in the top positions (for example in 2015 the top ten constituents were Apple Inc; Microsoft; Wells Fargo; Johnson and Johnson; Nestle; Novartis; AT &T; Proctor & Gamble; Roche; Verizon Communications). While each of the companies will have made some considerable efforts to raise their performance in social and environmental performance over the years, they could each be questioned on some aspect of their performance, for example the leader Apple Inc has a very chequered history with its 350 contractor plants in China, and while attempting to deal with this for some years has not made much progress.

The rival S & P Dow Jones Sustainability Indices (DJSI) were launched in 1999 as the first global indices tracking the financial performance of leading sustainability-driven companies with an integrated assessment of their economic, environmental and social performance with a focus on long-term shareholder value. A rules-based methodology focuses on best-in-class companies with a total of 3,470 companies invited and 1,845 analysed distributed among a DJSI World, Europe, North American, Asia Pacific, Emerging Markets, Korea and Australia indices. Key changes to criteria introduced since 2014 include to corporate governance, risk

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67 Ibid, p6
and crisis management, customer relationship management, and environmental policy and management systems. In September 2015 the S&P Dow Jones Indices launched three new climate change index series in association with Trucost: the S&P Global 1200 Carbon Efficient Index Series, S&P Global 1200 Carbon Efficient Select Index Series and S&P Global 1200 Fossil Fuel Free Index Series. All three index series are derived from the constituents of the S&P Global 1200, and will focus attention keenly on the carbon footprint of listed companies. “Climate change and its impact present a challenge from an investment perspective,” commented Julia Kochetygova, Head of Sustainability Indices at S&P Dow Jones Indices. “Many investors are trying to facilitate the transition to a low carbon economy by financing projects in the renewable energy sector, avoiding high carbon producing companies or minimizing their exposure to fossil fuel companies. The three new S&P DJI index series are designed to provide alternative performance narratives to standard benchmarks, being comprised of those companies meeting the strict fossil fuel and carbon efficient standards set within each index series.”

However again the rigour of the DJSI assessment criteria “the gold standard for corporate sustainability” experienced something of a shock when on 21 September 2015 Volkswagen AG was listed as the industry group leader for Automobiles and Components, and on 29 September 2015 S&P Dow Jones Indices announced that Volkswagen AG was to be removed from the Dow Jones Sustainability Indices as a result of revelations that it has manipulated emissions tests to conceal the level of toxic pollutants issuing from its diesel engines in popular saloon cars in the United States.

The mainstream sustainability indices clearly have a way to go to establish both rigour and relevance in the market place: “Even though many indices verify the disclosures submitted by companies, they are still subject to the criticism that they are exposed to corporate bias. It has been suggested that indices reward the companies with greatest capacity to respond to the questionnaires rather than those with the best socially responsible practices and that they are

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more of a reflection of successful marketing than proven sustainability performance.” The consultancy SustainAbility suggests we should rate the raters. Bendall astutely observes the inspiring aspirations but serious limitations of ESG analyses which:

- Rely predominantly on information published or provided by the companies being assessed;
- Focus analysis on management policies and processes not on the actual ESG impacts and outcomes of the companies;
- Assess companies within a downside risk framework focusing on the management of negative externalities that can lead to damage to reputation or litigation (rather than focusing on whether the company is creating greater social or environmental value for society);
- Use limited frameworks for understanding complex and evolving fields of corporate responsibility, and reductionist methods to assess companies;
- Are not completely independent from the companies they are assessing;
- Conflate the materiality of ESG issues for financial performance of investments, and the materiality of those issues to affected stakeholders and wider society.
- Run indices or supply data to indices including companies that could never be sustainable, and blur the issue of responsible investing for fund managers;
- Do not integrate the ESG analysis products and ratings with the mainstream financial analysis and ratings they offer, partly because of the commercial interest in maintaining different products;
- Are not completely transparent about their methods of research, analysis and ranking, or about their general operations to allow stakeholders and regulators to assess their credibility.

The further development and influence of ESG market indices will depend upon how well they can demonstrate their independence from the corporations they are rating, and in turn how well the corporations can verify the authenticity and value of the ESG data on their performance.

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73 Institute of Business Ethics (2013) p5;  
The admirable goals of the Sustainable Stock Exchanges Initiative (SSEI) commenced by a Sustainability Working Group with representatives of 23 global stock exchanges formed with the backing of the World Federation of Exchanges (WFE) which is the trade association for all regulated stock, futures and options exchanges, that list more than 44,000 companies representing a total market capitalisation of US$ 60 trillion, must be informed by the ideals yet aware of the limitations of the existing sustainability indices.\(^{76}\) The value proposition for stock exchanges adopting environmental, social and governance principles recognised by the SSEI include:

- Developing well-functioning markets, which are more resilient and less volatile.
- Contributing to stronger, more transparent listed companies that are better able to identify and manage risks and opportunities.
- Creating more attractive markets where investors can better evaluate fundamental drivers of value creation, and as more investors recognise the value of ESG information, they will direct more of their activity to exchanges that foster it.
- Helping companies navigate, comply with or stay ahead of regulations that require disclosure of financially material ESG information.
- Assisting companies in differentiating themselves on ESG matters, which is quickly becoming a competitive imperative.
- Contributing to the achievement of national and international sustainable development commitments and priorities, such as the UN Sustainable Development Goals, and steering investment towards sustainable development priorities.\(^{77}\)

It seems likely that the sustainability imperative will have an increasing impact upon investors and stock exchanges throughout the world as the materiality of environmental, social and governance factors becomes fully appreciated.


\(^{77}\) Ibid p7-8
VI. BUSINESS AND CIVIL SOCIETY INITIATIVES

The World Business Council for Sustainable Development is one of the most prominent of the international business agencies campaigning for corporate environmental, social and governance responsibility and closely aligned with the fundamental principles of the UN Global Compact, UN Millennium Development Goals and now the 2015 UN Sustainable Development Goals. As outlined in successive policy statements Vision 2050, Changing Pace, and CEO Guide to Climate Change the WBCSD recognises business cannot leave all of the heavy lifting to create a sustainable world to public policy because:

- Public financing alone will fall short of the necessary investment levels to create a global economy that successfully deals with the resource and carbon limitations of the future;
- A predictable, certain and long-term policy will encourage business to work with investors, to implement and scale up solutions;
- The Green Race will need to evolve as we move through the different stage of exploring, testing, scaling up and learning from yet unfound solutions. This is best carried out in close cooperation between business and governments.

The WBCSD is committed to eco-efficiency, that is “to embrace practices that start to decouple economic growth, human development and well-being from negative environmental and social impacts.” More critically Stephan Schmidheiny the industrialist founder of the WBCSD acknowledges, eco-efficiency “is also about redefining the rules of the economic game in order to move from a situation of wasteful consumption and pollution, to one of conservation; and to one of privilege and protectionism to one of fair and equitable chances open to all.” WBCSD has developed policies on climate change and carbon emissions with a consortium We Mean Business of other agencies including Business for Social

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81 WBCSD 2014, p 1
83 We Mean Business, http://wemeanbusinesscoalition.org/
Responsibility (BSR), the Carbon Disclosure Project (CDP), CERES, and The Climate Group, campaigning for science based emissions reductions, putting a price on carbon, procuring 100% of electricity from renewable sources, and reporting climate change information in mainstream reports as a fiduciary duty. Supporting this campaign are organisations such as the Portfolio Decarbonisation Coalition and the Low Carbon Technology Partnership Initiative (LCTPi).

The traction which these initiatives are having with companies internationally is illustrated by the companies that report their greenhouse gas emissions, water management and climate change strategies to the Carbon Disclosure Project which has increase from 253 unique company reports in 2003, to 5003 companies disclosing in 2014. CDP and the Climate Group have compiled the companies with a list of companies with 100% greenhouse gas emissions reductions targets achieved by 2014 (Table 2), a number of which have pursued zero emissions into their value chain. Even if most of these companies are in industries where there are not very large emissions to eliminate, this is a remarkable feat, and a beacon for other companies in more emissions-intensive industries to follow. As Eric Schmidt, Executive Chairman of Google comments, “We’re serious about environmental sustainability not because it’s trendy, but because it’s core to our values and makes good business sense. After all, the cheapest energy is the energy you don’t use in the first place. And in many places clean power is cost-competitive with conventional power.”

86 Ceres, https://www.ceres.org/
87 The Climate Group, http://www.theclimategroup.org/
88 Portfolio Decarbonisation Coalition, http://unepfi.org/pdc/
89 Low Carbon Technology Partnership Initiative, http://lctpi.wbcsdserver.org/
90 CDP, https://www.cdp.net/en-US/Results/Pages/overview.aspx
91 CDP/The Climate Group, Unlocking Ambition 2015 p3
92 ibid
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<tr>
<th>Organization</th>
<th>Country</th>
<th>Per Cent Reduction</th>
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<td>Aimia</td>
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Bold text indicates achieved target

*Near term targets likely include use of renewable energy certificates (RECs) and/or carbon offsets.

**Target includes emissions beyond direct operations into the value chain (Scope 3)

Source: CDP/The Climate Group, Unlocking Ambition 2015 p3


Table 2: Companies With 100% GHG Emissions Reduction Targets

Further widespread adoption of zero emissions policies by business and plans for green growth will be inseparable from the commitments to delivering major emissions reductions in successive international climate change negotiations, with national governments accelerating the transition of corporations towards total decarbonisation. Assisting corporations to think strategically in this direction is the work of agencies which highlight to investors the real cost of carbon, and how this must be incorporated into estimates of the market valuation of corporations such as Trucost. Trucost is a dedicated consultancy established by a number of large financial institutions in London to examine natural capital dependency across companies, products, supply chains and investments, with a view to managing risks from
volatile commodity prices and increasing environmental costs, and ultimately building more sustainable business models. “It isn't “all about carbon”; it's about water; land use; waste and pollutants. It's about which raw materials are used and where they are sourced, from energy and water to metals, minerals and agricultural products. And it's about how those materials are extracted, processed and distributed.”

Natural capital is defined by Trucost as “The finite stock of natural assets (air, water and land) from which goods and services flow to benefit society and the economy. It is made up of ecosystems (providing renewable resources and services), and non-renewable deposits of fossil fuels and minerals.”

In estimating the world’s largest natural capital risks which business, investors and governments face, Trucost suggests these risks are costing the global economy of the order of $4.7 trillion dollars per year. Resource intensive industries and supply chains around the planet are incurring these natural capital cost, and internalisation of the costs by companies and industries has only occurred at the margins. However confronted by the prospect of another 3 billion middle class consumers by 2030, demand for natural resources will grow rapidly as supply continues to shrink. “The consequences in the form of health impacts and water scarcity will create tipping points for action by governments and societies. The cost to companies and investors will be significant.”

Trucost is engaged in informing companies and investors how to measure and manage natural capital impacts, to focus on high risk areas, and to develop mitigation.

Together with examining the impact and costs of climate change, what also has to be estimated is the cost of the ongoing depletion of ecosystems and biodiversity. Trucost is a member of The Economics of Ecosystems and Biodiversity in Business and Enterprise (TEEB) which is supported by the G8 and UN Environment Programme and the European Commission, together with the German, UK, Norwegian and Netherlands governments. The key messages of TEEB on business, biodiversity and the ecosystem are:

93 Trucost, [http://www.trucost.com/what-we-do](http://www.trucost.com/what-we-do);
95 Ibid, p 6
• The world is changing in ways that affect the value of biodiversity and ecosystem services (BES) to business. The value of biodiversity and ecosystem services is a function of population growth, urbanisation, economic growth and eco-system decline.

• Biodiversity loss and ecosystem decline cannot be considered in isolation from other trends which are growing and shifting markets, resource exploitation and climate change.

• Business risks and opportunities associated with biodiversity and ecosystem services are growing and with the interaction between biodiversity loss, decline in eco-system services and other major trends business can expect increased risks and opportunities over time.

• There will be increasing pressure on and more restricted access to natural resources with growing market demand for natural resources and increasing public concerns about the environment.

• Consumers increasingly consider biodiversity and ecosystems in their purchasing decisions which companies and their suppliers will need to reexamine.

• Business is beginning to notice the threat posed by biodiversity loss and surveys of CEOs indicate a growing concern about the impact of biodiversity loss on their business growth.  


97 TEEB draws attention to the invisibility of nature in the economic choices we make, and how this is a key driver of the ongoing depletion of ecosystems and biodiversity. Valuation as an institutional development in diverse social contexts and many forms has a role to play in stemming the tide of degradation of ecosystems and the loss of biodiversity. There are concerns about valuation in conditions of economic and environmental uncertainty, and TEEB recognises that values are a product of different worldviews and treats them in their respective socio-cultural contexts. However TEEB argues in the absence of valuation essential ecosystem services are presently being traded as commodities often with an implicit value of zero. Policy responses are required to resolve the public goods problems underlying biodiversity loss and ecosystem degradation, such as land use planning, regulation, and payments for environmental services. Corporate impacts and dependencies on biodiversity and ecosystem services should be measured and valued as an integral part of statutory

97 Joshua Bishop (ed), The Economics of Ecosystems and Biodiversity, TEEB, 2012, p3
http://www.teebweb.org/media/2012/01/TEEB-For-Business.pdf
reporting and disclosure in the interests of the conservation of the natural commons and intragenerational equity.\(^98\)

A Natural Capital Coalition has now formed to provide a global platform of business, accounting, consultancy, academia and government members working on natural capital with a common vision.\(^99\) The purpose is building the business case for integrating natural capital into decision-making; developing and testing natural capital protocols and sectoral guidelines; shifting corporate behaviour towards enhancing rather than depleting natural capital; and supporting the evolution of an enabling policy environment and access to reliable data.\(^100\)

Most of the coalitions and initiatives considered thus far have concerned primarily the environmental impact of business, however there are many other initiatives that focus on wider social, economic and governance concerns internationally and in specific sectors. An outstanding illustration of this development is the Extractive Industries Transparency Initiative (EITI) which in 2003 established firm principles of responsibility for the resources sector. The resources industry are central to the economic development of many emerging economies, however too often in the past the operation of resources companies in poor countries has been associated with political corruption which has enriched national politicians and impoverished local communities. Putting this into perspective in key resources emerging economies, extractive industry revenues as a percentage of government revenue range from 96% in Nigeria to 22% in Liberia.\(^101\) As Clare Short the Chair of the EITI Board stated: “the wealth from a country’s natural resources should benefit all its citizens and this will require high standards of transparency and accountability. After the principles were agreed, rules were drawn up to ensure that all EITI member countries committed to minimum levels of transparency in company reporting of revenues paid and government reporting of receipts.”\(^102\)

The EITI has proved successful in bringing together a grand coalition of 48 resources countries implementing the EITI standard and more supporting countries preparing to

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98 Sukhdev et al, p3  
99 Natural Capital Coalition, [http://www.naturalcapitalcoalition.org/about/coalition-members.html](http://www.naturalcapitalcoalition.org/about/coalition-members.html)  
100 Natural Capital Coalition, [http://www.naturalcapitalcoalition.org/about/the-ncc.html](http://www.naturalcapitalcoalition.org/about/the-ncc.html)  
implement the standard, major resources companies and investors, and leading representatives of civil society organisations from the respective countries and internationally who have together committed to the effective implementation and monitoring of the EITI principles. Over time the EITI reporting process has widened in scope and involved deeper disclosure, offering a more complete account of the extractive industries in a country. Reports now disclose disaggregated revenue figures by individual companies and revenue streams for each country. Ten countries have begun to disclose the beneficial ownership of extractive companies operating in their country, and almost all countries publish data on production and licencing. As a result of these efforts the EITI has promoted the open and accountable management of natural resources in the most vulnerable economies which were until recently opaque and impenetrable:

“In emerging and middle-income economies, the EITI process provides a mechanism through which to gauge institutional reform both in the extractive industries and in broader fiscal revenue management. Data disclosed through the EITI are increasingly quoted in frontier markets’ sovereign bond prospectuses, commodity producers’ share offerings and fundraising brochures for private equity and investment funds. The EITI offers credible insights into institutional strength and governance.”

Collectively this huge and multi-faceted effort by both business and civil society, by all the agencies and initiatives discussed above, represents a great advance in the campaign for corporate environmental, social and governance responsibility. The ideals manifested are often exemplary, and whatever weaknesses and limitations revealed in the complex challenges these initiatives face, in aggregate the initiatives do represent a significant institutional development in the cause of corporate responsibility. The question remains to be addressed of whether corporate law has in any way responded to this enhanced sense of the widening scope of company directors’ duties, and the increasing impact of corporate social and environmental responsibility?

103 EITI, A Step Change in Extractive Transparency, 2015,p1 http://progrep.eiti.org/2015/glance/lessons

VII. THE CHANGING LANDSCAPE OF FIDUCIARY DUTY IN THE 21st CENTURY

Given the enormity of the environmental and social threat to their existence that humanity has encountered in recent decades, and the range and extent of the civil, professional, business, and governmental response to the impending crisis of climate change, it is curious that internationally while there have been substantial reforms in environmental and related law, there has been comparatively little change in corporate law or in the duties of directors. One explanation of this paradox is the view that directors in pursuing the success of the company already are able and willing to take into account the impact of environmental and social changes, and to develop strategies to mitigate or adapt to these threats. That is directors are becoming increasing aware of the elephant in the boardroom, and are interpreting their duties in this context:

“It is estimated that the top 100 environmental externalities cost the global economy around US$4.7 trillion a year, according to a 2013 report commissioned by The Economics of Ecosystems and Biodiversity (TEEB) for Business Coalition, now known as the Natural Capital Coalition. The report observes that half of all existing corporate profits are at risk if the costs associated with natural capital were to be internalised through market mechanisms, regulation or taxation. A water shortage, for example, would have a ‘severe’ or ‘catastrophic’ impact on 40% of Fortune 100 companies.”

Company directors are nearer to the coal face than the courts, and, as Barker insists, material and insistent evidence “posits climate change as a squarely financial concern: not only consistent with, but requisite to, the maximisation of wealth, and therefore imperative to directors’ oversight of risk and strategy.” That is directors will incorporate environmental and social responsibility into their decision making as part of a balanced assessment of the risks and opportunities facing the company. Barker continues: “As the impacts of climate

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106 Barker, op cit p 13
change continue to intensify, so too does the likelihood that corporations who are not strategically positioned to manage them will be placed at a significant competitive disadvantage. This undermines the maximisation of corporate wealth or value and, in some cases, may raise the prospect of insolvency. In such circumstances ... the regulator charged with maintaining the integrity of the market, may hold directors to account for any breach of the corporate governance laws. And shareholders and creditors may look to recover their losses from directors and their deep-pocketed insurers.”

While much attention has been focused on the effort to reform the interpretation of directors duties in the US with corporate constituency statutes, and with the development of B-corporations with more inclusive objectives; and in the UK with Section 172 (1) of the Companies Act 2006, which states directors should have regard to the impact of the company’s operations on the community and environment, imperceptibly wider changes may have been occurring in the interpretation of directors duties in practice (which were always more carefully balanced than the naked tenets of shareholder primacy urged). In fact the narrow strictures of shareholder value routinely neglected the ethical foundation of business as a University of Cambridge study argues “...the separation of ethics from fiduciary duty assumes that the overriding interest of savers is to make the most money possible, regardless of the social and environmental consequences – a view that has never been verified through robust empirical research but, rather, imputed without consent.”

The landscape of directors’ fiduciary duty is changing dramatically in the 21st century, and both company directors and investors need to respond. As a UNEP international survey of asset owners, investment managers, lawyers and regulators concludes, “Failing to consider long-term investment value drivers, which include environmental, social and governance issues, in investment practice is a failure of fiduciary duty.”

107 ibid
108 Institute for Sustainability Leadership, The Value of Responsible Investment: The moral, financial, and economic case for action, University of Cambridge, 2014
file:///C:/Users/990880/Downloads/ILG%20the%20value%20of%20responsible%20investment.pdf
109 UNEP, Fiduciary Duty in the 21st Century, p9
The re-evaluation of fiduciary duty is presently taking place, and will prove to be profound, as Watchman states, “The concept of fiduciary duty is organic, not static. It will continue to evolve as society changes, not least in response to the urgent need for us to move towards an environmentally, economically and socially sustainable financial system.” What is occurring is the widespread and insistent development of soft law to deal with the wicked complexities the overwhelming emergency of climate change has exposed. While soft law has its limitations, it also may be applied intelligently and promptly to deal with changing circumstances, and can be translated into hard law when required and possible. “The term ‘soft law’ entered the international lexicon in the 1970s as a descriptive and differentiating phrase: soft law was anything that was not in fact, hard law promulgated by a government body authorised to enact it, but that nonetheless was designed to affect, or actually behaviour and that might in time solidify into hard law or otherwise affect the development of hard law.” Soft law does possess authority, the UN Declaration of Human Rights is the most translated document in the world (in 370 languages), and yet has no legal status.

There are many current issues which will sharpen company directors’ sense of fiduciary duty regarding the materiality of environmental and social concerns. The issue of ‘Loss and Damage’ from climate change (the impact of climate change not mitigated by reductions in emissions) is now on the agenda of the United Nations Framework Convention on Climate Change, with discussion of the case for compensation. Addressing the insurance industry Mark Carney stated, “Participants in the Lloyd’s market know all too well that what appear to be low probability risks can evolve into large and unforeseen costs over a longer timescale. Claims on third-party liability insurance – in classes like public liability, directors’ and officers’ and professional indemnity - could be brought if those who have suffered losses show that insured parties have failed to mitigate risks to the climate; failed to account for the damage they cause to the environment; or failed to comply with regulations… Cases like Arch Coal and Peabody Energy – where it is alleged that the directors of corporate pension

10 Ibid, p13
12 UN, http://www.ohchr.org/EN/NewsEvents/Pages/AnewworldrecordUDHR.aspx
13 The UNFCCC Warsaw agreement in 2013 discussed support for measures to address loss and damage. See http://unfccc.int/resource/docs/2013/cop19/eng/10a01.pdf.
schemes failed in their fiduciary duties by not considering financial risks driven at least in part by climate change  – illustrate the potential for long-tail risks to be significant, uncertain and non-linear.\footnote{114}

There are a number of recent cases of directors of major corporations who have recently encountered the environmental risks that can evolve into immense unforeseen costs. On 5 February 2015 BP agreed a $20.8 billion civil claims settlement with US federal and state authorities over the 2010 Deepwater Horizon disaster, with $8.1 billion of the funds designated for coastal wetlands and marine mammals as part of a 15 year Gulf of Mexico restoration program. The goals of reviving the Gulf Coast focus on wildlife, habitat, water quality and recreational activities. The deal was the largest ever reached by the Department of Justice against a single entity. BP will not be allowed to take any tax deductions for the civil portion of its penalty and if the company changes ownership the US can demand immediate payment from BP. BP already has paid out $5.8 billion to people and businesses hurt by the oil spill as part of a 2012 settlement, and the company faces damages claims connected to class action settlements and law suits brought in addition to the earlier settlements. The company also faces securities litigation brought on behalf of some investors.\footnote{116} The US Attorney General, Loretta Lynch said “BP is receiving the punishment it deserves, while also providing critical compensation for the injuries it caused to the environment and the economy of the Gulf region. The steep penalty should inspire BP and its peers to take every measure necessary to ensure that nothing like this can ever happen again.” The spill “inflicted unprecedented damage”, said Lynch. “Ecosystems were disrupted. Businesses were shuttered. Countless men and women lost their livelihoods and their sense of security.” The settlement took BP’s total budget for the oil spill to more than $54 billion with 18 years to pay the fine. BP lost 55% of its share price in the months after the oil spill, and five years later still had not recovered it’s market capitalisation, as it proceeded through a major divestiture of assets in the ensuing years. This was the largest offshore oil spill in US history, and regarded as one of the worst man made natural disasters.

\footnote{114} See Roe v Arch Coal Inc et al, Case: 4:15-cv-00910-NAB, United States District Court, Eastern District of Missouri, 9 June 2015 and Lynn v Peabody Energy Corporation et al, Case: 4:15-cv-00916-AGF, United States District Court, Eastern District of Missouri, 11 June 2015. Note that as at 1 September 2015 the defences to these claims were yet to be filed.
\footnote{115} Carney (2015) p9
\footnote{116} Financial Times , BP Finalises $20.8 billion Deepwater Horizon Settlement, 6 October 2015
\footnote{117} The Guardian, Deepwater Horizon: BP Got ‘Punishment It Deserved’ Loretta Lynch says, 6 October 2015
Yet this tragic disaster that cost the lives of 11 oil rig workers could have been prevented as the Report to the President prepared by the National Commission on Deepwater insisted. The Report of the Ocean Energy Management, Regulation and Enforcement into the rig explosion found that BP and in some instances contractors has failed to follow a series of federal safety regulations. A Berkeley University study concluded “This disaster was preventable had existing progressive guidelines and practices been followed. This catastrophic failure appears to have resulted from multiple violations ofthe laws of public resource development, and its proper regulatory oversight…” “…These failures (to contain, control, mitigate, plan, and clean-up) appear to be deeply rooted in a multi-decade history of organizational malfunction and short-sightedness.”

In fact BP had a scarcely concealed appalling health and safety record that stretched back through a 2005 explosion at its Texas City Oil Refinery which caused 15 deaths and injuring 180 people; the largest oil spill on Alaska’s North Slope; two further toxic spills from the Texas City refinery in 2007 and 2010; and a Caspian Sea gas leak and blow out in 2008. BP’s dismal safety record was known in the industry and BP refineries in Ohio and Texas accounted for 97% of the “egregious, wilful” violations recorded by the US Occupational Safety and Health Administration (OSHA). These violations are determined when an employer demonstrates an “intentional disregard for the requirements of the law, or showed plain indifference to employee safety and health.” Ultimately this abysmal health and safety record was the responsibility of the BP Board, which had focused on cost cutting and profitability for too long, neglecting fundamentals that caused this disaster.

In another contemporary illustration of a hitherto highly respected international company confronting disaster because of its neglect and defiance towards essential environmental standards in September 2015 VW cars admitted installing software in 11 million car engines over several years that allowed the cars to pass regulators laboratory emissions tests, but belched out toxic nitrogen oxides when travelling normally on the road. As VW faced a litany of fines, lawsuits and recall costs, its reputation for engineering excellence and environmental responsibility was a subject of ridicule. This flagrant abuse of environmental standards was ultimately a result of lax board of director controls and a paternalist corporate governance culture described in Germany as “uniquely awful.” After seeing the company lose over a third of its market capitalisation in a matter of days, the company announced it would set aside $7.3 billion dollars, the equivalent of six months profits to cover the costs of making the cars comply with pollution standards. The car maker had become the most successful in Europe as the result of its ‘clean diesel’ advertising, and the diesel engines which were affected by the fraud accounted for half of sales. Too late the outgoing CEO Martin Winterkorn announced the company would introduce 20 new hybrid or all-electric vehicles by the 2020.

These corporate disasters by companies formerly regarded as leaders in their sector are a salutary warning to other corporations to be alert to the very real hazards they will face with the onset of climate change if they neglect their social and environmental duties, as Sarah Barker convincingly argues in an Australian legal context, that has similar implications for other jurisdictions, there will be in the future no safe harbour for the irresponsible director:

“…Even where directors’ subjective bona fides are not in question, passivity, reactivity or inactivity on climate change governance is increasingly likely to contravene the duty of care and diligence under section 180(1) of the Corporations Act, and increasingly unlikely to satisfy the ‘business judgment rule’ defence under section 180(2). This includes governance strategies that emanate from climate change denial, a failure to consider its impacts due to ignorance or unreflective assumption, paralysis caused by the inherent uncertainty of its magnitude and timing, or a default to a base set by regulators or industry peers. In addition, even considered decisions to prevail with ‘business as usual’ are increasingly unlikely to satisfy the duty (or the business judgment rule defence) - particularly if they are the product

122 Financial Times, Boardroom Politics at Heart of VW Scandal, 4 October 2015
of a conventional methodology that fails to recognise the unprecedented challenges presented by an erratically changing climate. In addition, whilst unorthodox, it is reasonably arguable that a failure to actively consider the impacts of climate change may also breach the duty to act in good faith in the best interests of the corporation under section 181. Accordingly, directors who do not proactively respond to the commercial risks and opportunities of climate change, now, may be held to account under the Corporations Act if corporate value becomes impaired into the future.”

Mark Carney from a Bank of England and Financial Stability Board perspective set out starkly the implications for the resources industries of the IPCC’s estimate of a carbon budget necessary to limit global temperature rises to 2 degrees above pre-industrial levels: a carbon budget that amounts to between 1/5th and 1/3rd world’s proven reserves of oil, gas and coal.

“If that estimate is even approximately correct it would render the vast majority of reserves “stranded” – oil, gas and coal that will be literally unburnable without expensive carbon capture technology, which itself alters fossil fuel economics. The exposure of UK investors, including insurance companies, to these shifts is potentially huge. 19% of FTSE 100 companies are in natural resource and extraction sectors; and a further 11% by value are in power utilities, chemicals, construction and industrial goods sectors. Globally, these two tiers of companies between them account for around one third of equity and fixed income assets.”

Yet there is the other side of the ledger if corporations are astute enough to realise it. “On the other hand, financing the de-carbonisation of our economy is a major opportunity for insurers as long-term investors. It implies a sweeping reallocation of resources and a technological revolution, with investment in long-term infrastructure assets at roughly quadruple the present rate.” The reality is that if all business does not face up to the enveloping threats and opportunities of climate change, carbon intensity will continue to increase towards the worst case projected scenario of the IPCC at 4 per cent of global warming that will undoubtedly precipitate the non-linear compounding of climactic catastrophes that will endanger civilisation let alone business survival. (Figure 3). A rate of decarbonisation is

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124 Barker, op cit, p4
125 Carney, p10-11
126 ibid
required to keep global warming below 2 per cent that will demand virtually zero-carbon emissions by the end of the century, a goal that will require comprehensive commitment from corporations and directors.

**Figure 3:** Reducing Carbon to Zero Emissions by the End of the Century

**VIII. CONCLUSIONS**

We all have to face the inordinate economic and social risks of climate change including the dangers of increased flooding and storm damage, altered crop yields, lost productivity, increased crime, damaged public health, strained energy systems to begin with. Henry M. Paulson as US Treasurer had to negotiate the risk of the global financial crisis, is now co-Chair with Michael R. Blumberg of the Risky Business Project an environmental consultancy, and is helping others to get the message, “I know a lot about financial risks—

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127 PWC, Two Degrees of Separation: Ambition and Reality, Low Carbon Economy Index 2014, PWC UK [https://www.pwc.co.uk/assets/pdf/low-carbon-economy-index-2014.pdf](https://www.pwc.co.uk/assets/pdf/low-carbon-economy-index-2014.pdf)

fact, I spent nearly my whole career managing risks and dealing with financial crisis. Today I see another type of crisis looming: a climate crisis. And while not financial in nature, it threatens our economy just the same.”

There are alternatives to waiting for disaster to happen, and building a circular economy now is one of them. Presently we have a linear economy in which we extract resources at an ever-increasing pace, and having made them into products then dispose of them wastefully. A circular economy is designed to be waste free at every stage and resilient by design, innovative, and restorative of eco-systems. This creativity is technically feasible but what is required are the supporting institutions and values. Businesses can succeed while exercising ethical values, respecting people and communities, and sustaining the natural environment. This requires comprehensive responsible policies, practices and programs fully integrated into business operations, incentive systems and decision making. The UN Global Compact defines corporate sustainability as “a company’s delivery of long-term value in financial, social, environmental and ethical terms.” This is a good working definition for future endeavours.

129 Risky Business, A Climate Risk Assessment for the United States, June 2014, p5
130 UN Global Compact, Guide for General Council, 2015, p10  https://www.unglobalcompact.org/library/1351